

The “Ready to Go” program

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Objectives

1

Available #ReadyToGo guidance for you

2

What our community is telling us

3

Our future investments

4

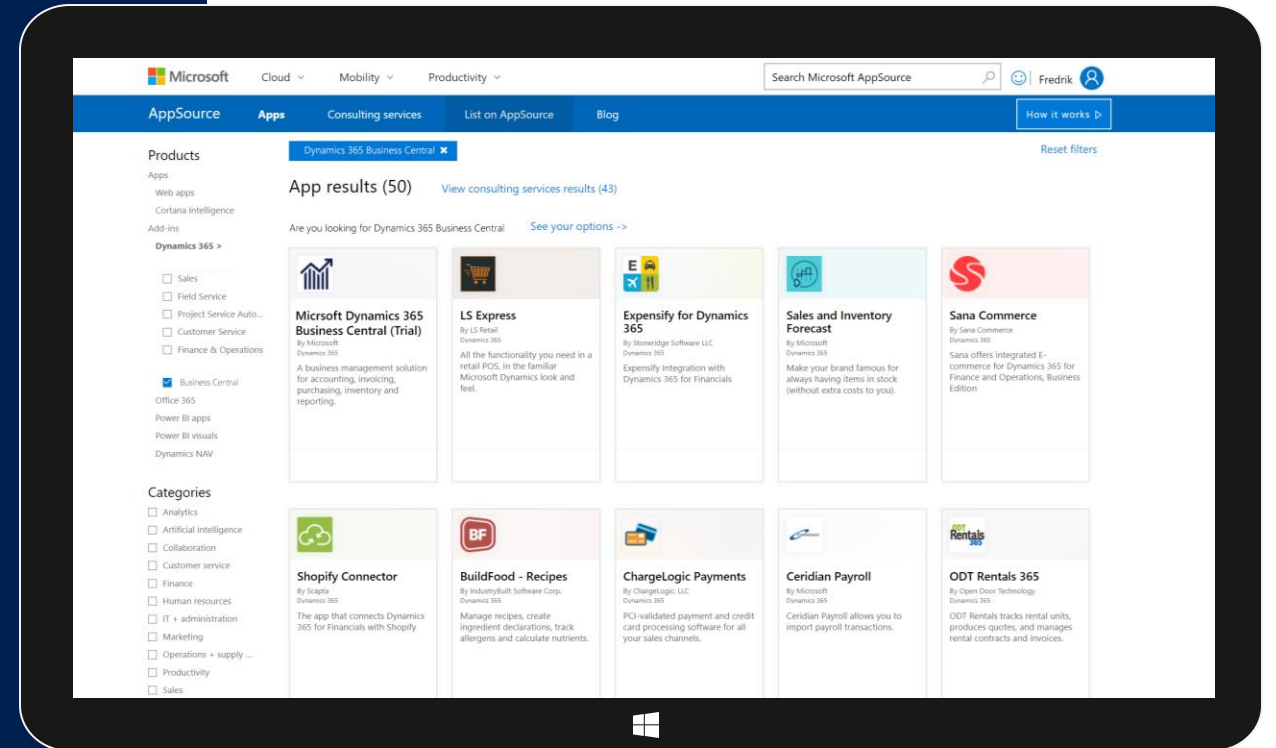
Questions & answers

An all-in-one business management solution

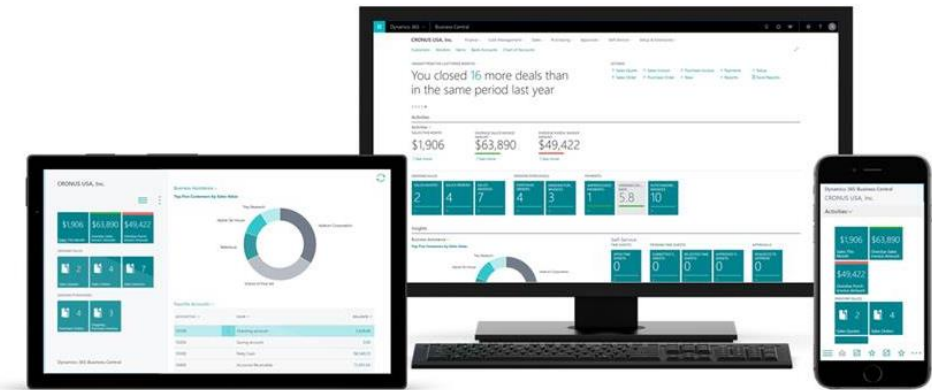


Provide Apps and Services

Microsoft Dynamics 365 Business Central generates multiple opportunities for you to provide Apps or packaged consulting services on Microsoft AppSource.



Are you "Ready to Go" for
Microsoft Dynamics 365 Business Central?



“Ready to Go” Build the right capabilities

Inspire



Skills that inspire
change based on
real lessons

Sell



Skills that demonstrate value
and adapt to a customer's
individual digital
transformation journey

Delight



Skills that delight
customers fast and
create a lasting
relationship

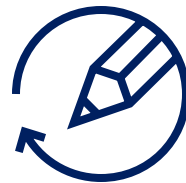
“Ready to Go” Program overview

The “Ready to Go” program contains a set of resources, services and tools which enables you to provide your offerings on Microsoft Dynamics 365 Business Central and Microsoft AppSource.



Learning

An extensive online learning library with business and technical content for both resellers and app builders



Coaching

“Development Centers”, Master VARs and Training Centers providing packaged “Ready To Go” individual or group coaching



Tooling

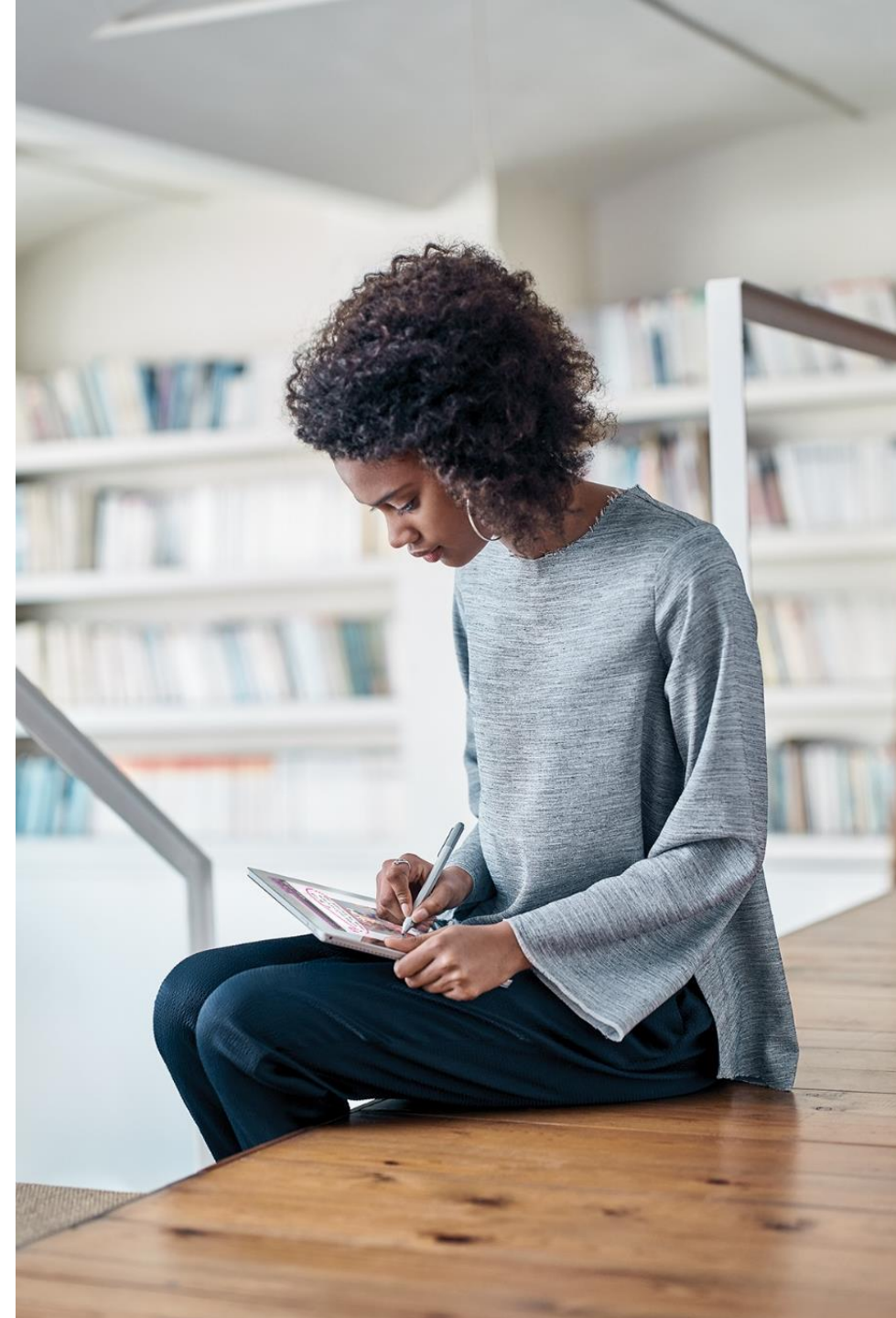
A place where you can find current & upcoming builds of Dynamics 365 Business Central

<http://aka.ms/ReadyToGo>

Learning catalog

Demo “Learning Catalog”

The “Ready to Go” Learning catalog consists out of an extensive list of eLearning, videos and white papers. It addresses the learning needs for developers, consultants, marketers, business decision makers.





The Online Learning Catalog is my favorite asset from the “Ready to Go” program. It’s a one-stop resource addressing the most common questions that partners ask, and serves as a launching pad for accessing the ever-growing library of learning content...



AJ Ansari, Chief Operating Officer
Dynamics Southwest, Inc.

Coaching

Coaching

Several development centers, master VARs and training centers provide “Ready To Go” coaching.

Development Centers



MasterVAR's and Training Centers



Initiatives from our coaches

Who	What	When	Format	Register
Plataan	<ul style="list-style-type: none"> • Building Apps in Microsoft Dynamics 365 Business Central • Transform your C/Side and C/AL solution building skills into new modern App & Extension building skills. • Mastering Advanced Development Techniques in Microsoft Dynamics 365 Business Central • Exploring & explaining all essential financial capabilities of Microsoft Dynamics 365 Business Central • DEVOPS for Microsoft Dynamics 365 Business Central • PowerBI for Dynamics 365 Business Central • ... 	Nov..	Virtual and classroom	https://plataan.tv/nl/plataan/training-cursus/categorie/busines-central
Cloud-Ready-Software	<ul style="list-style-type: none"> • Developing Extensions for Dynamics 365 Business Central 	Jan 7 th -18 th	Virtual	https://cloud-ready-software.com
1ClickFactory	<ul style="list-style-type: none"> • Top things to consider before migrating your solution to Dynamics 365 Business Central (business focus) 	Nov 6 th Nov 8 th	Virtual	https://www.1clickfactory.com/dynamics-workshops
Innova Consulting	<ul style="list-style-type: none"> • Dynamics 365 Business Central Technical Training (Spanish Language) 	Nov 20th - 21th Dec 3rd - 4 th Nov 5th – 9th Dec 10th - 14 th	Barcelona Madrid Virtual	Link Link Link
QBS	<ul style="list-style-type: none"> • Ready To Go offerings by QBS 		Virtual and classroom	Link



Turns out, you can teach an old dog new tricks!

The “Developing Extensions for Dynamics 365 Business Central” Webinar Series is a gold mine for any Business Central Developer.

The content was organized in easy-to-digest bite size webinars that didn’t disrupt my daily business ...



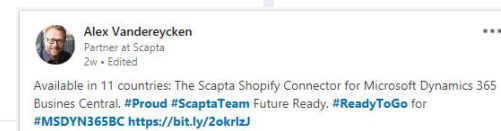
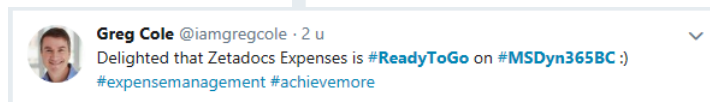
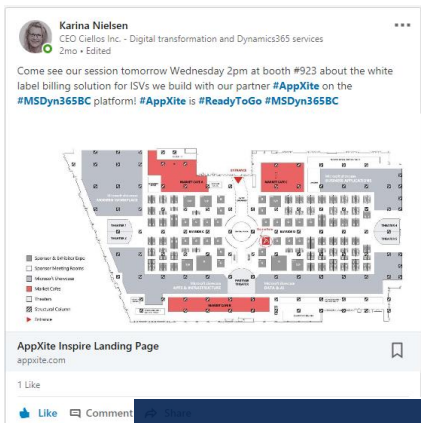
Henrik Helgesen, President Helgesen Consulting, Inc. (23-year veteran)
Trained by Cloud-Ready-Software

“Ready To Go” Validation workshops

This workshop is an 8h online workshop which is designed to coach you in bringing your first app into Microsoft AppSource OR help you with the implementation of your first customer

<http://aka.ms/readyToGo>





Listed coaches performed **approx. 100** individual workshops, which currently resulted in **+25** apps uploaded and **approx. 100** customers implemented



The “Ready to Go” validation workshop gave us a clear picture on how to bring our NAV solution to Business Central. This coaching saved us valuable time and helped us avoid costly mistakes.



Alberto Pedrosa, CEO of Nubit
Coached by Innova Consulting



**We are excited that our App is available on Appsource.
The "Ready to Go" coaching helped us achieve tough
deadlines.**



Nicolas Albana – CEO AppXite
Coached by Ciellos



It's always a little bit scary to do things for the first time, like taking our vertical solution to AppSource.

The "Ready to Go" program has been a great help to assure us we were doing things the correct way and keep us on track.



*Erwin Casteels – Sales Manager ESC
Coached by Cloud-Ready-Software*



If you want to succeed, you have to make sure you are ahead of competition. I was determined to get our solution on Microsoft AppSource, and I knew the fastest way to achieve this is to turn to experts of the field

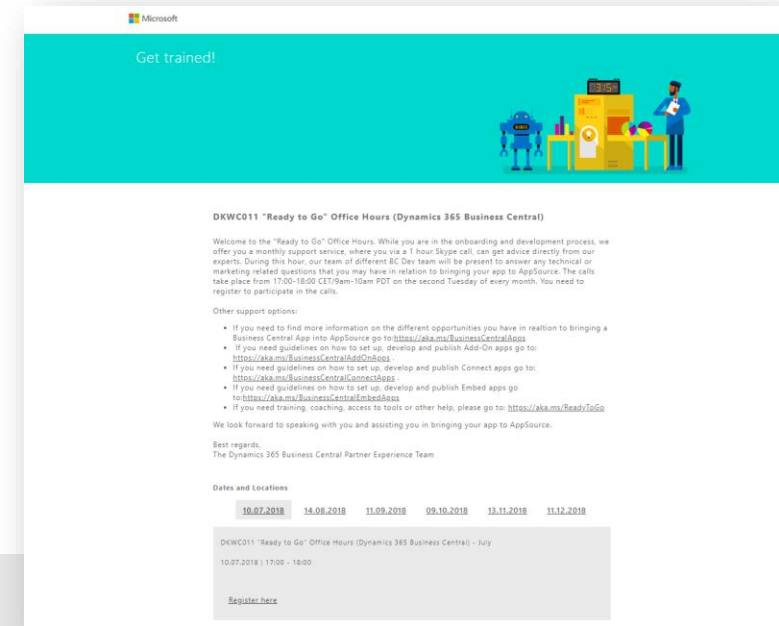


Cristian Nicola, Owner, NCA Dynamics, US.
Coached by 1ClickFactory

“Ready to Go” Office hours.

Have questions on Apps or consultancy services?

When you are developing or submitting an app for Microsoft Dynamics 365 Business Central and have a question for the Microsoft engineering team, you can join our monthly “Ready to Go” Office hour call series.



When: Monthly, next one is planned for November 13th

How to register: follow the resources section on <http://aka.ms/ReadyToGo>

“Ready to Go” Webinar - How to develop and validate Microsoft Dynamics 365 Business Central Apps

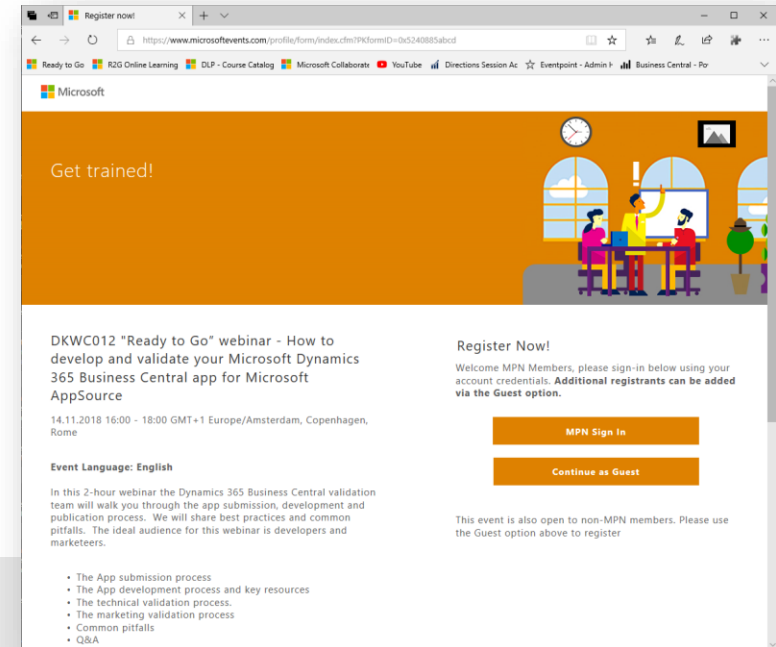
In this 2-hour webinar the Business Central validation team will walk you through the app submission, development and publication process.

We will share best practices and common pitfalls. The ideal audience for this webinar is developers and marketers.

When: November 14th, 16:00 – 18:00

How to register: <https://www.microsoftevents.com/profile/5240885>

Or follow the blog section on <http://aka.ms/ReadyToGo>



Tooling

Tooling

Get Ready and develop your code against “Insider” builds of Business Central. Builds are made available in both DVDs and Docker based images on Microsoft Collaborate. Requirements:

- An AAD Account
- Follow guidelines on <http://aka.ms/ReadyToGo>
- Partner scenarios only (no customer go live rights)
- You respect the NDA terms.

Microsoft Collaborate (Platform Tool)

The screenshot shows a web browser window with the URL <https://partner.microsoft.com/en-us/dashboard/collaborate/>. The page title is "Microsoft Collaborate". The interface features a dark sidebar on the left with the following menu items: "Partner Dashboard", "MPN", "WINDOWS", "DESKTOP", "COLLABORATE", "Overview", "Programs", and "Engagements". The main content area is titled "Microsoft Collaborate" and displays four cards: "Programs (5)", "Engagements (8)", "Packages (15)", and "Feedback". Each card has an "Add New" button. Below the "Feedback" card, there is a sub-section titled "Feedback (Assigned to me)".

Legal Agreements

PACKAGE

/Read this 1st/Ready! Program Welcome

PROGRAM: Ready! for Dynamics 365 Business Central

Edit Package

Name

/Read this 1st/Ready! Program Welcome

Description

Ready! Program Welcome

Attention! By accessing and downloading the Dynamics 365 Business Central pre-release software bits from this website, you agree that you are accepting the following Default Terms of Use, and Microsoft Dynamics 365 Business Central On-prem Pre-Release Software License Terms or Online Services Preview Agreement for Microsoft Dynamics 365 Business Central (whichever applies):

This material is confidential and only for the use of **Go! & Ready! participants**. We ask that you treat it with the appropriate discretion, as per the confidentiality agreement(s) you/your company has signed.

Default Terms of Use: [Microsoft Collaborate TOU \(https://go.microsoft.com/fwlink/?linkid=849107\)](https://go.microsoft.com/fwlink/?linkid=849107)

Microsoft Dynamics 365 Business Central Pre-Release Software License Terms:

Dynamics 365 Business Central On-Prem Pre-Release Software License Terms.Pdf

Online Services Preview Agreement for Dynamics 365 Business Central.Pdf

Contained in this download package below.

Files in this Package

Name	Size	Publish Status	Last Modified Date	Custom Terms of Use	Download
Dynamics 365 Business Central On-Prem Pre-Release Software License Terms.pdf	81 KB	Processed	09/20/2018		↓
Online Services Preview Agreement for Dynamics 365 Business Central.pdf	298 KB	Processed	08/27/2018		↓



Builds

Partner Dashboard | Microsoft Collaborate

- MPN
- WINDOWS
- DESKTOP
- COLLABORATE
 - Overview
 - Programs
 - Engagements
 - Configuration
 - Packages
 - Analytics
 - Feedback

Packages

Create Package Distribution Manager

Filter Search By Name

Name	Type	Program	Created Date	Expiration Date	Content Modified Date	Status	Custom Terms of Use
/Read this 1st/Ready! Program Welcome	Documents	Ready! for Dynamics 365 Business Central	September 15, 2017		September 20, 2018	Published	
Docker - Business Central Fall Release [RC3]	Builds	Ready! for Dynamics 365 Business Central	September 19, 2018		September 20, 2018	Published	
DVD Files - Business Central Fall Release [RC3]	Builds	Ready! for Dynamics 365 Business Central	September 19, 2018		September 19, 2018	Published	
DVD Files - Business Central Fall Release [RC1]	Builds	Ready! for Dynamics 365 Business Central	September 06, 2018		September 07, 2018	Published	
Docker - Business Central Fall Release [RC1]	Builds	Ready! for Dynamics 365 Business Central	September 06, 2018		September 06, 2018	Published	
Business Central On-Premise Partner Preview 02	Builds	Ready! for Dynamics 365 Business Central	August 30, 2018		August 31, 2018	Published	



Feedback

All Feedback

Submit New Feedback

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Bugs

Ready! for Dynamics 365 Busi

Search By Title

Universal ID	Title	State	Timestamp ↑
116575	PermissionTestHelper doesn't seem to recognize the new system codeunits	Active	September 21, 2018
131374	[Ready!] NST crashes if you remove a field that an extension uses	New	September 20, 2018
131373	[Ready!] NST crashes if you try to restart with uncompiled objects	New	September 20, 2018
131135	[Ready!] Business Central Fall Release [RC1] - Dynamics.13x.NA.2589444.DVD.zip	New	September 20, 2018
131417	[Ready!] Assist Edit on Option fields no longer work in bcmaster	New	September 20, 2018
129597	[Ready!] German error message	Resolved	September 20, 2018
115484	[Ready!] Docker image bcinsider.azurecr.io/bcsandbox-master cannot start	Closed	September 20, 2018
129834	Bug in deferral posting code - Partner Preview 2 Business Central and in Production Business Central	Active	September 19, 2018
130378	[Ready!] German Translation of Delivery Reminder is wrong	Resolved	September 18, 2018
127516	Codeunit 5702 - Dist. Integration -> Function UpdateItemCrossReference	Closed	September 18, 2018

1 2 3 4 5 Next > (94)

Our promise for the near future



Where are we investing in

Learning experience

- Further modernize and socialize our learning catalog / [MS Learn](#)

Learning material

- Your feedback/Our coaches' feedback
- Learnings for Business Central fall and spring release
- More DevOps learning
- More entry level learning
- Learning sets for GP/SL Partners

Certifications

Coaching

- More capacity with coaches and more coaches in more regions
- A filled agenda with in-person/virtual training sessions

Questions & Answers



Call To Action

- Get trained
- Be coached
- Join the conversation
- Provide feedback