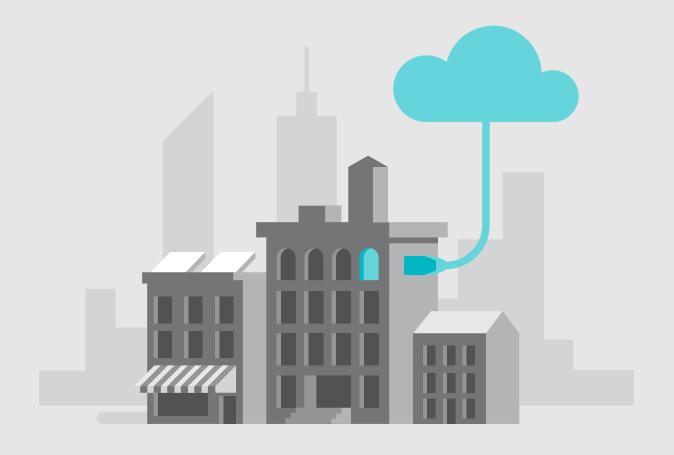
What's new in Application - Dynamics 365 Business Central

Andrei Panko Brian Nielsen







Objectives

1

Overview of new features in application

! - to ensure we cover all topics, we take questions at the end of the session



Disclaimer

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Sample code included in this presentation is made available AS IS.

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What's new in Business Central

- · New application features: efficiency and productivity
 - · Late payment prediction extension
 - Non-inventory item type
 - · Editable permission sets in multitenant deployments
- Improvements: easy of use, flexibility and 'recoverability'
 - · Simplified payment process
 - · Blocked items hidden in look-ups
 - · Improved handling of situations when currency exchange rates are missing
 - · ATO doesn't require Check-Avail. Period Calc setting to provide result
 - Accounting periods are optional
 - · ... and a few more
- Miscellaneous fixes

Efficiency and productivity





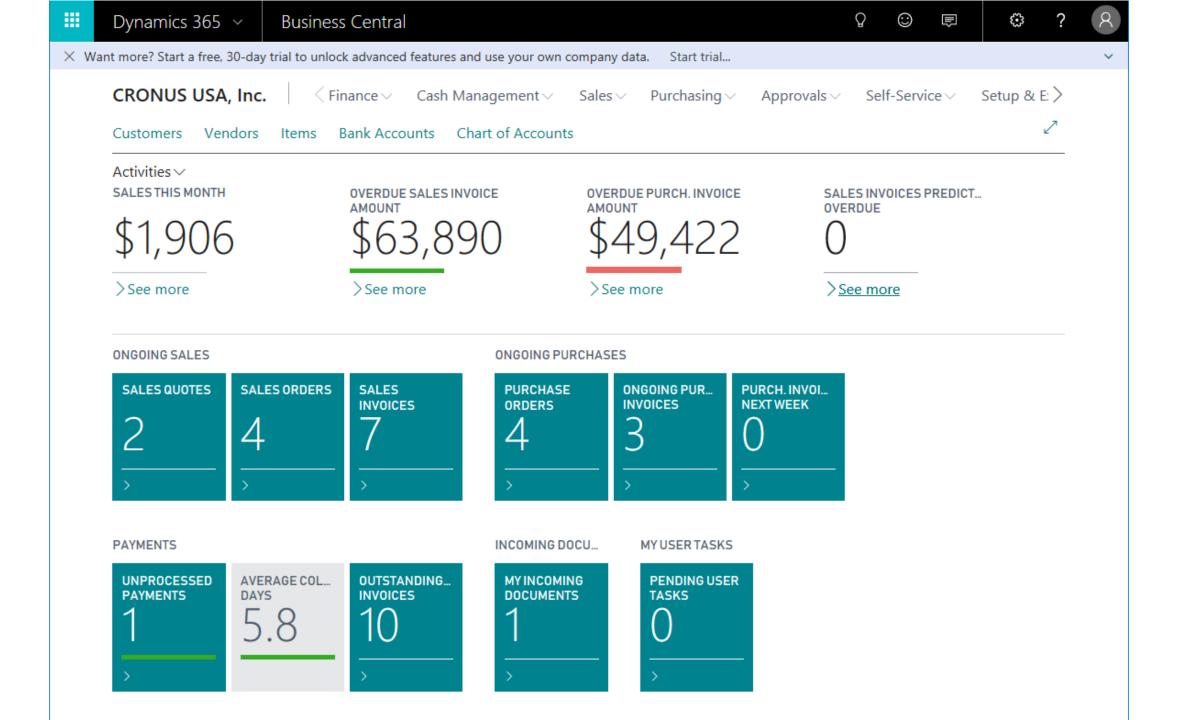


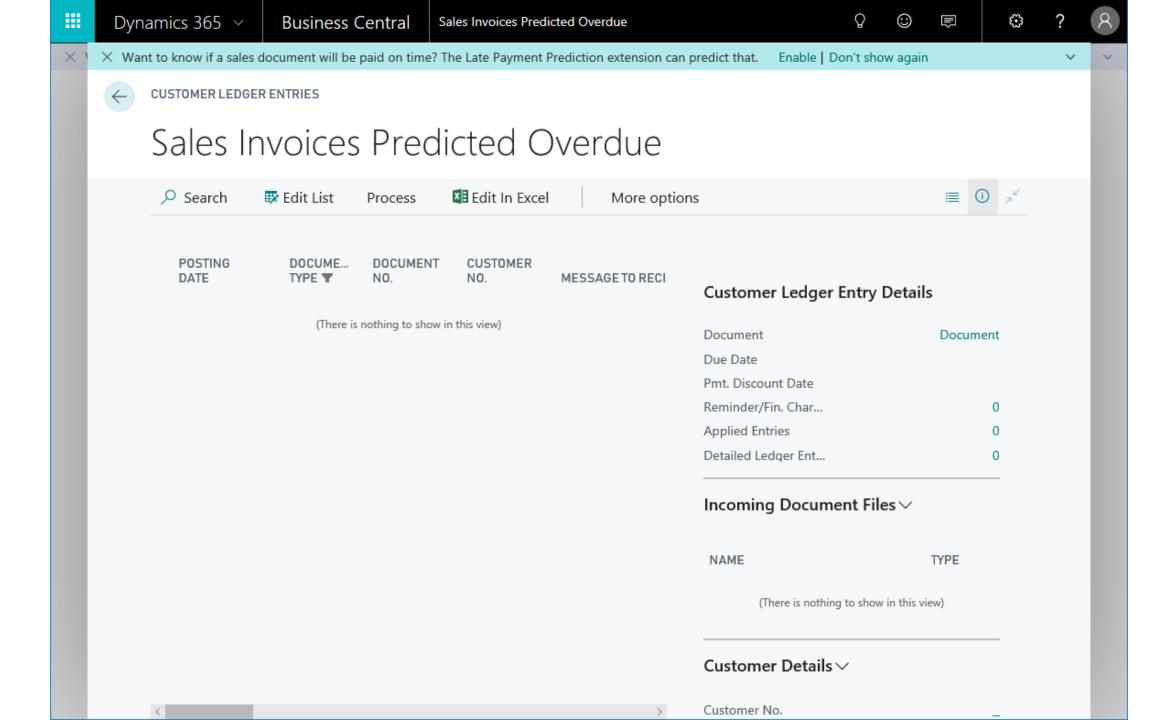
Support of items of type "Non-inventory"

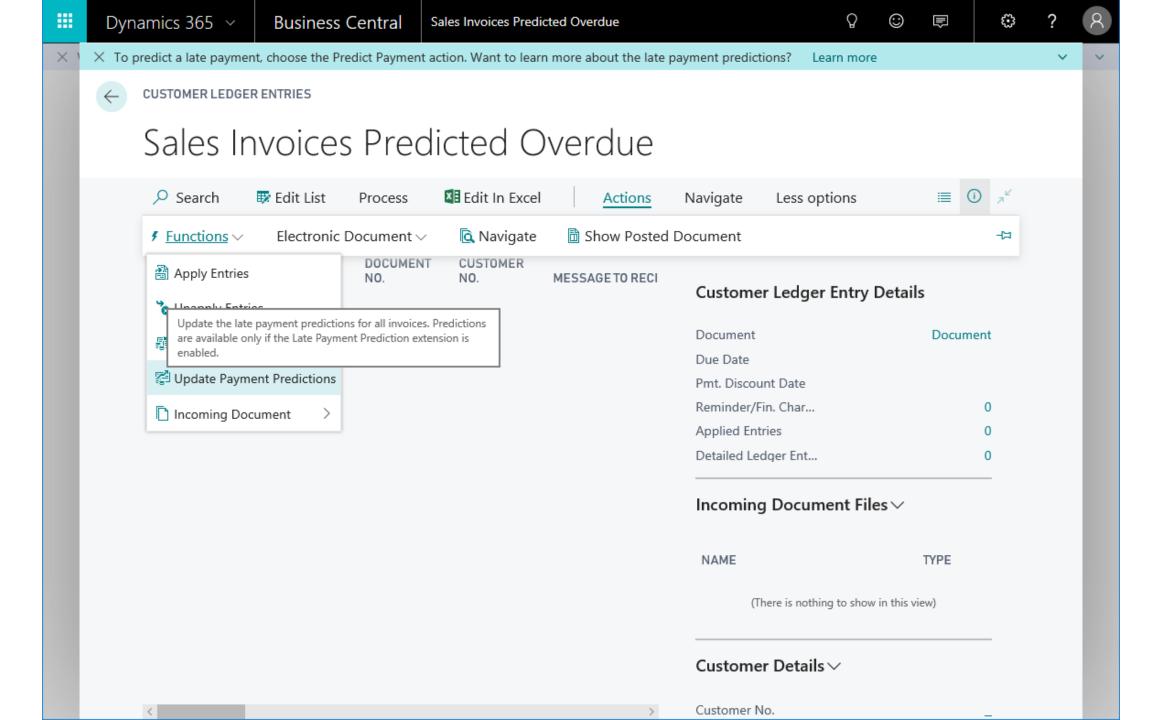
WHAT	Add support for non-inventory items, including consumption in assembly, production and service orders.
	Non-inventory item: Item that you can buy or sell but don't want to keep as inventory items. Examples: Consumed office supplies, metal-ware in manufacturing/service scenarios (buy in kg, consume units), or farmer selling strawberries at the roadside.
WHY	Mainly: Use pricing/discount structure from items, but keep out of inventory In addition: Units of measure, default vendors and additional vendors, extended descriptions, replacements, tariff numbers, etc.
HOW	Create new Item Type value in addition to Inventory and Service Enable items of type Non-Inventory in consumption scenarios. Help link: https://docs.microsoft.com/en-us/dynamics365/business-central/inventory-about-item-types

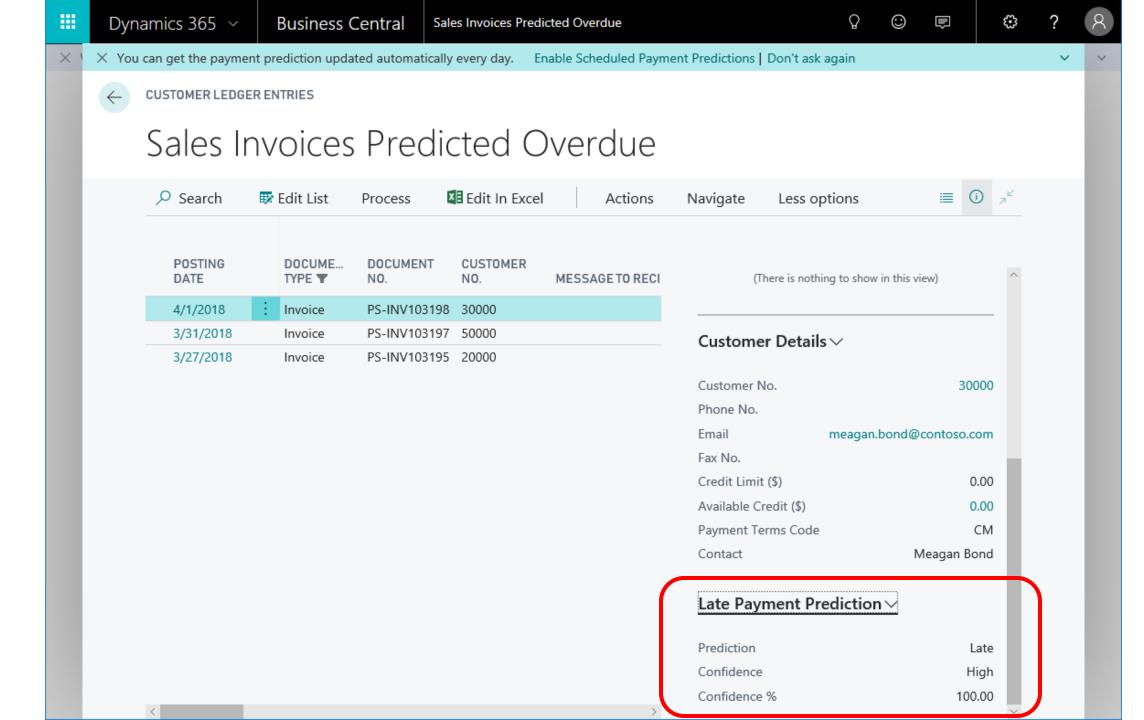
Late payment prediction

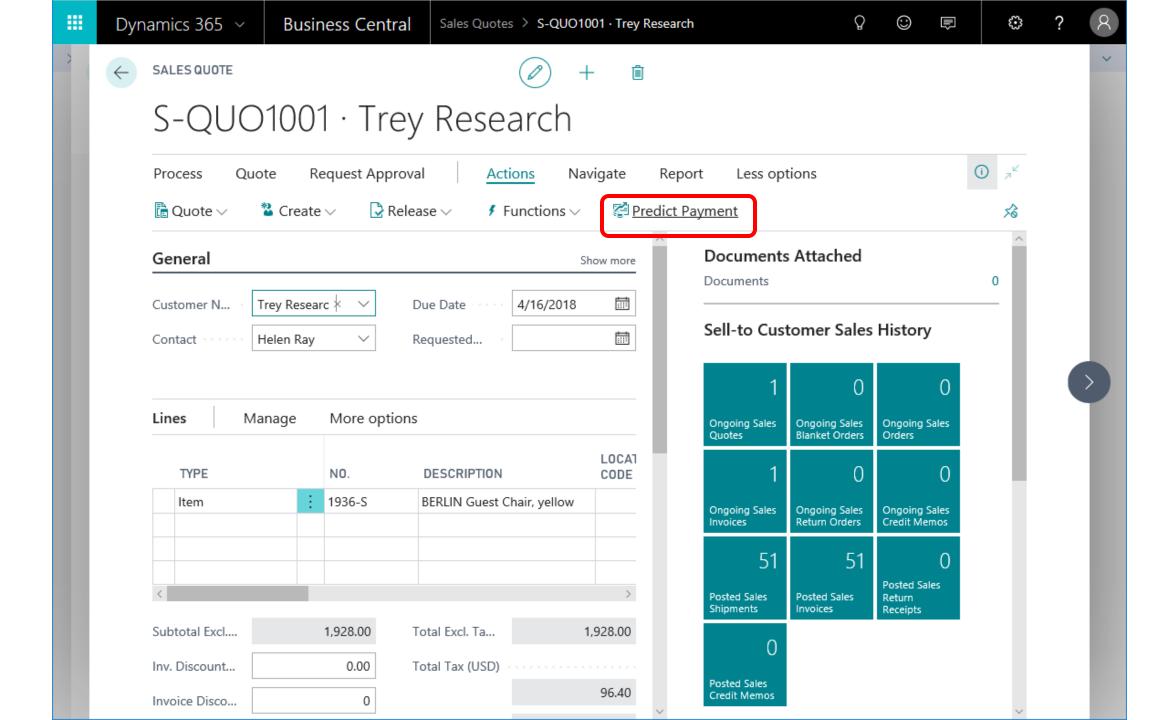
WHAT	Inform user about potential issues with customer invoices that are beoing paid late
WHY	Late payments lead to less accurate cash flow forecasts and liquidity problems. Minimize risk of setting up sub-optimal payment methods for sales documents. Help AR team to focus on risky invoices and avoid unnecessary contact with customers that pay on time.
HOW	Late Payment Prediction extension Azure ML model via ML Prediction Management API Help link: https://docs.microsoft.com/en-us/dynamics365/business-central/ui-extensions-late-payment-prediction

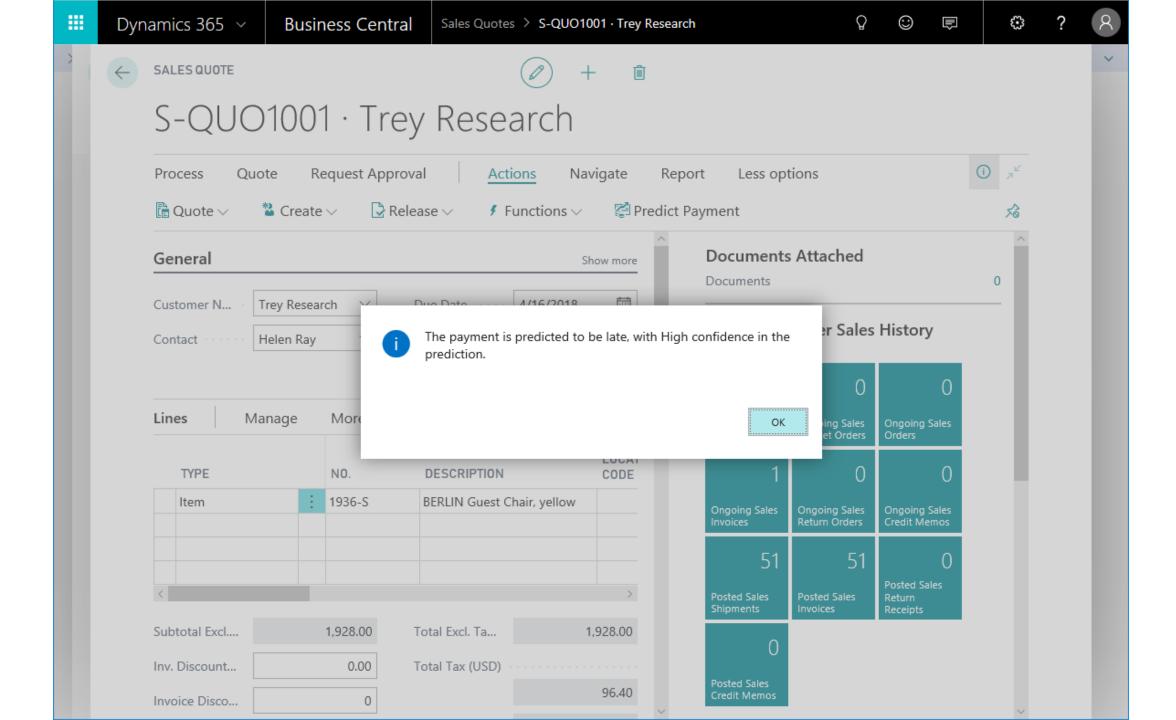


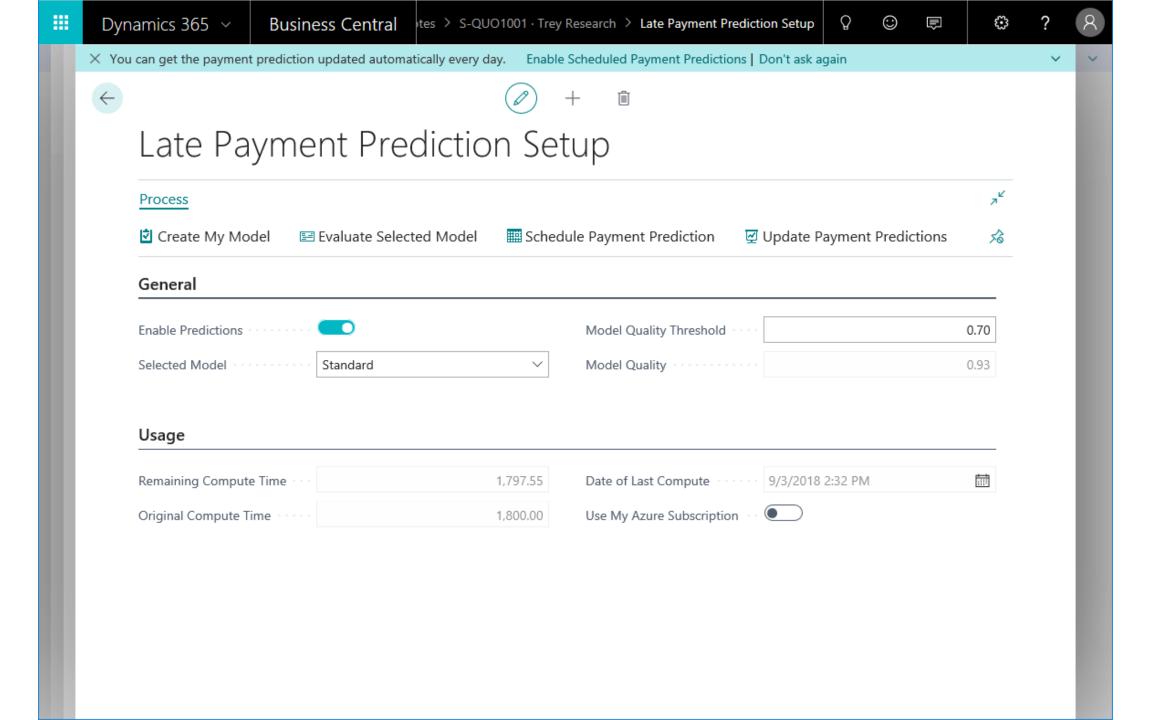






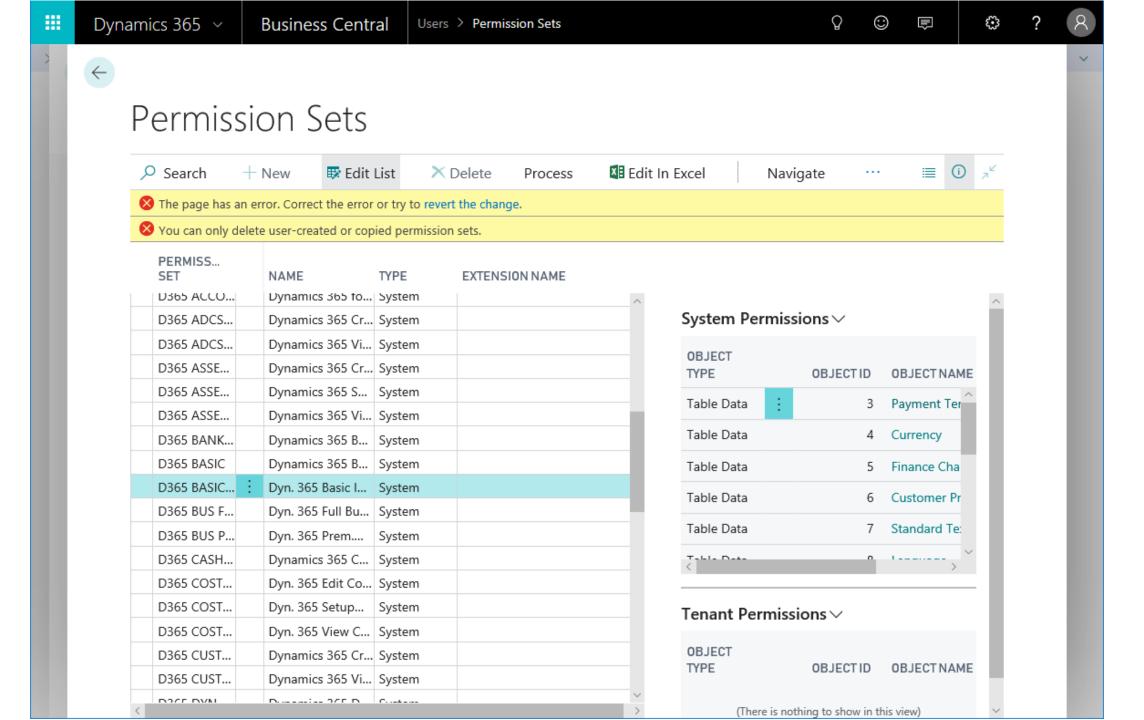


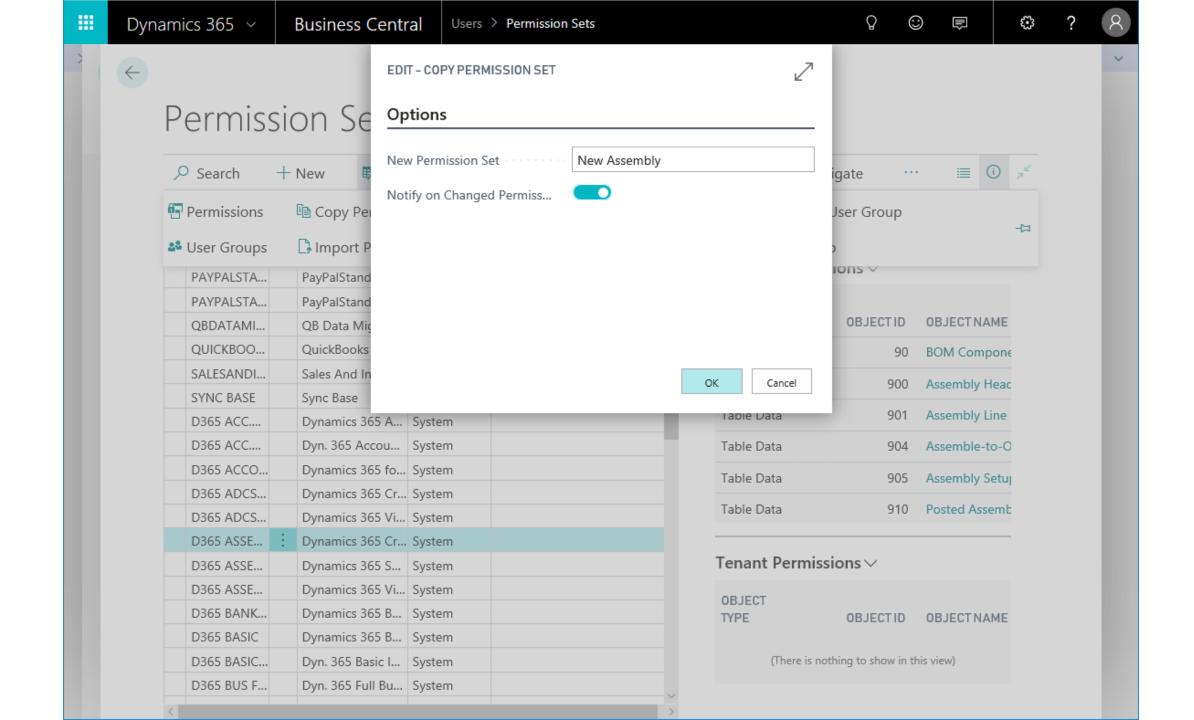






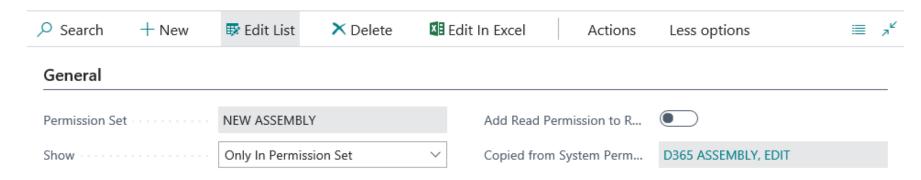
WHAT	Enable Editable Permission Sets in (on par with on-prem capability) Give the admin an overview of a user's effective permissions
WHY	Bringing Business Central on par with NAV 2018 - Partners need to be able to fine-tune the permission setup for a given company Enable admins to trouble-shoot permission issues.
HOW	 Making Permission Sets/Permissions editable Lock MS Permission Sets Allow copy of MS Permission Sets Show message when changes to MS Permission Sets New page – Effective Permission Sets gives consolidated overview of how permissions have been 'calculated'. It indicates that the entitlement overrides the permissions given by their SUPERs. Permission error has been enhanced to remind users to look at this page.







Permissions



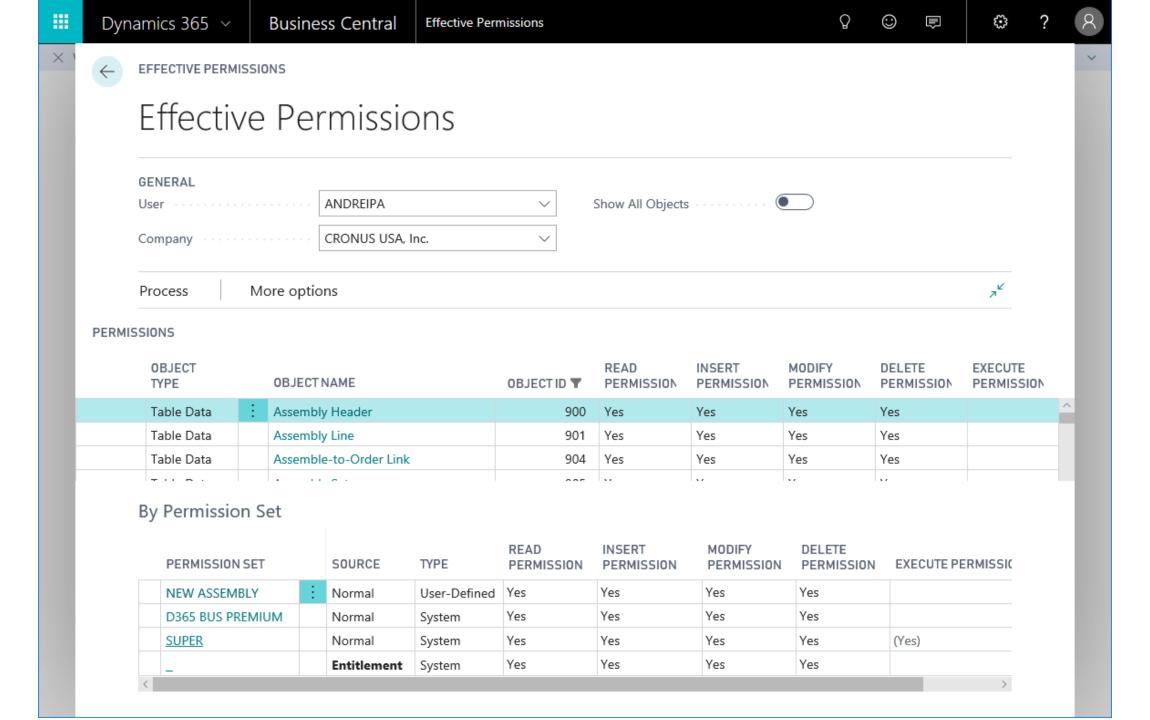
	BJECT YPE		OBJECTID	OBJECTNAME	READ PERMISSIC	INSERT PERMISSIC	MODIFY PERMISSIC	DELETE PERMISSIC	EXECUTE PERMISSIC	SECUI FILTE
Т	able Data		90	BOM Component	Yes	Yes	Yes	Yes		
Т	able Data		900	Assembly Header	Yes	Yes	Yes	Yes		
Т	able Data		901	Assembly Line	Yes	Yes	Yes	Yes	1	
Т	able Data		904	Assemble-to-Order Link	Yes	Yes	Yes	Yes		
Т	able Data	:	905	Assembly Setup	Yes	Yes	Yes	Indirect ~		
Т	able Data		910	Posted Assembly Header	Yes	Yes	Yes	Yes		
Т	able Data		911	Posted Assembly Line	Yes	Yes	Yes	Yes		
Т	able Data		914	Posted Assemble-to-Order Link	Yes	Yes	Yes	Yes		
Т	able Data		7704	Item Identifier	Yes	Indirect	Indirect	Indirect		

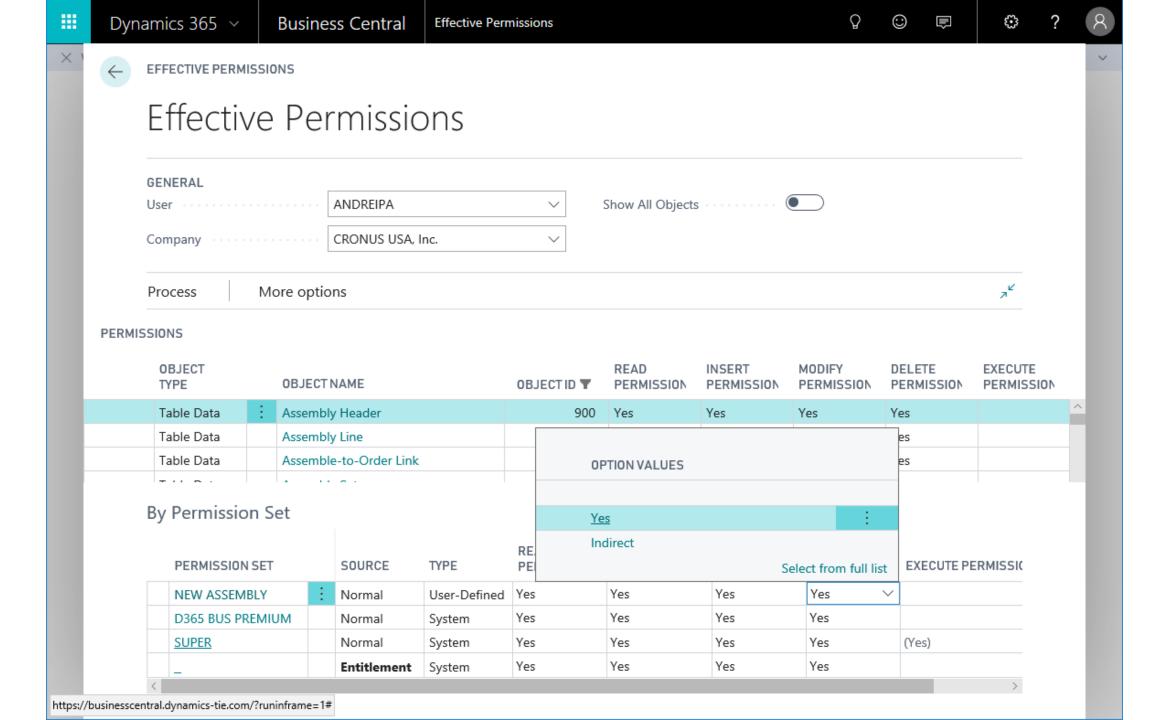


You do not have the following permissions on TableData User Login: Modify.

To view details about your permissions, see the Effective Permissions page. To report a problem, refer to the following server session ID: '87'.

OK





Blog

How can partners add permission sets?

https://blogs.msdn.microsoft.com/nav/2018/09/19/how-to-add-custom-permission-sets/

- Covers both SaaS and on-prem scenarios



Easy of use, flexibility, and "recoverability"





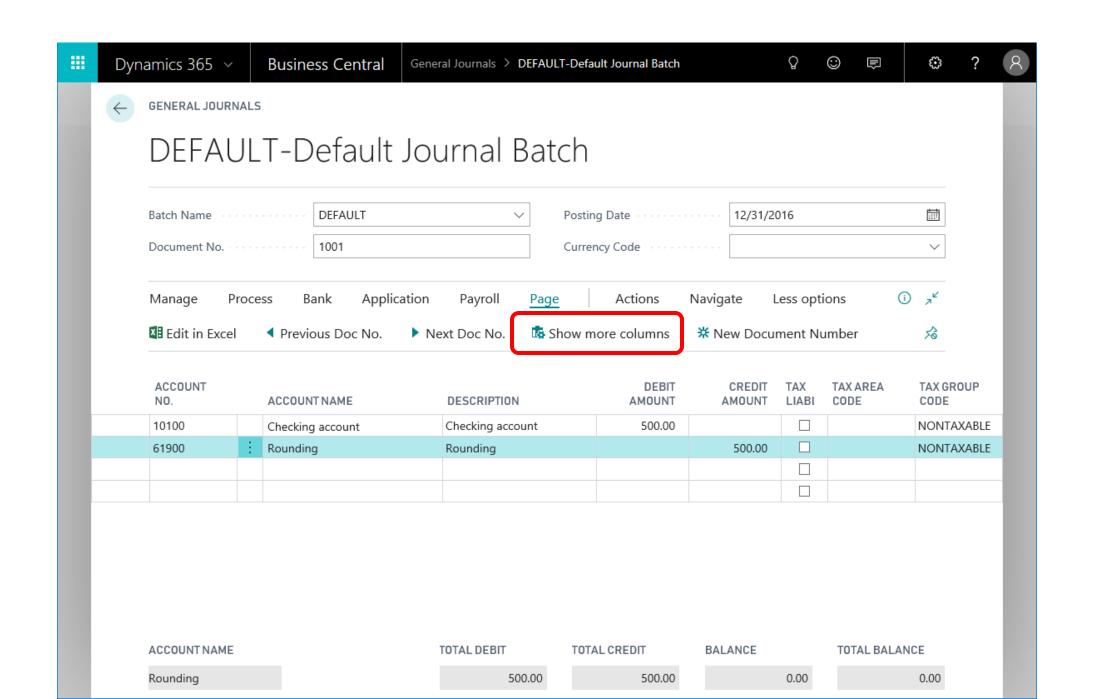


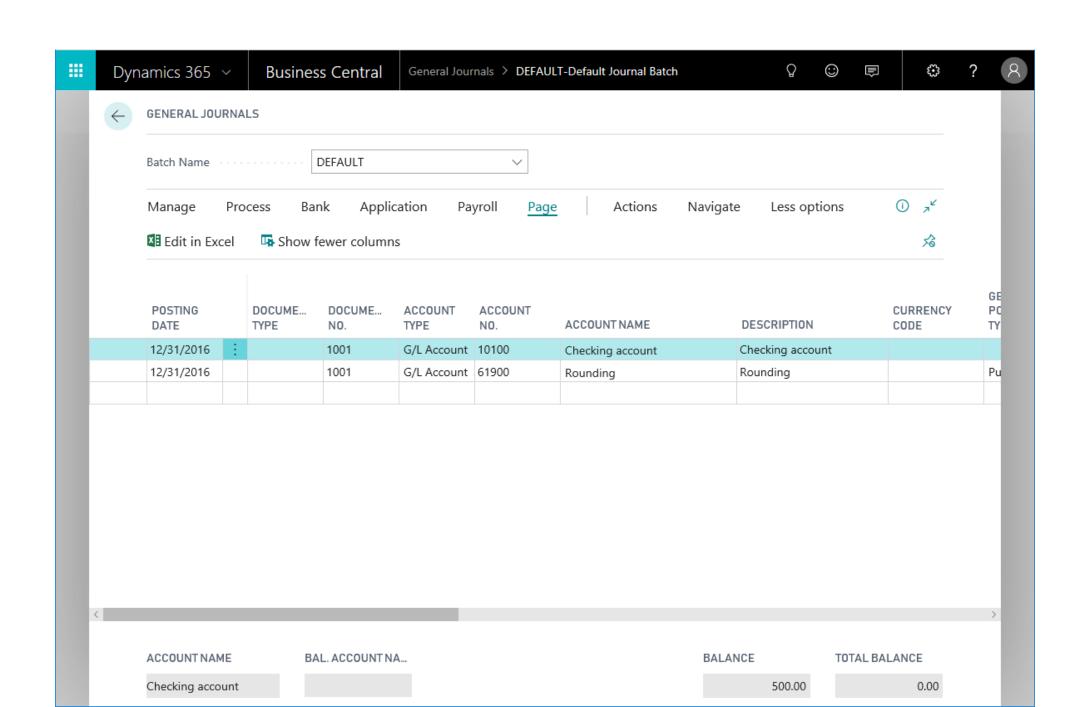
Simplified payment process

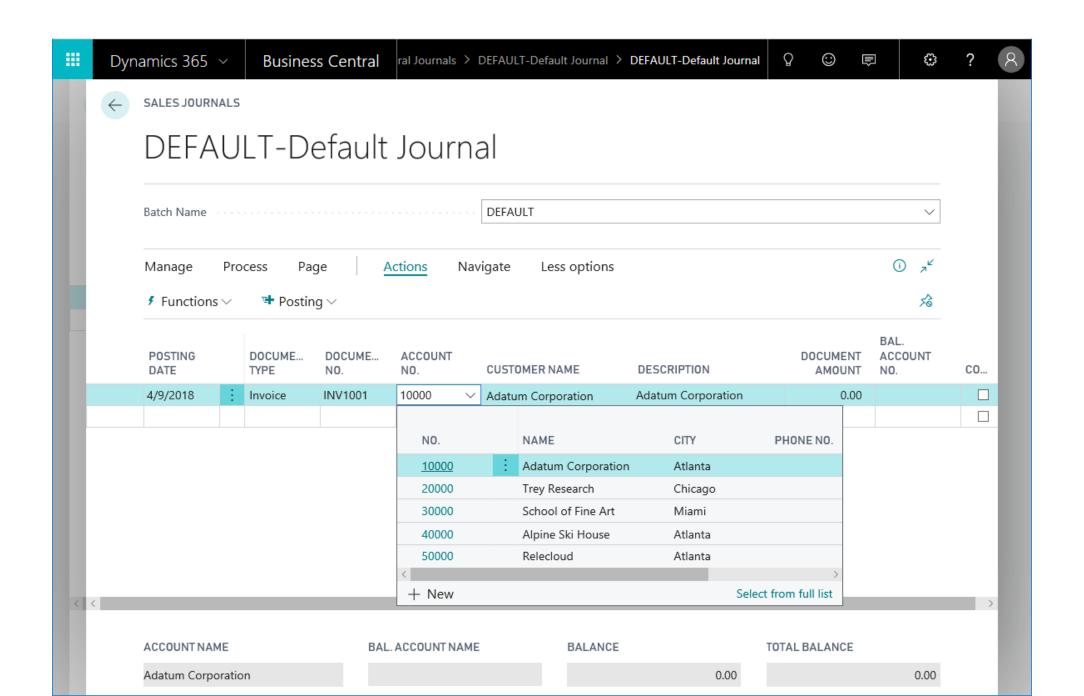
WHAT	View outstanding vendor invoices. Select and choose which to pay. Automatically fill in payment journal. View outstanding customer invoices, Select and choose to receive payment. Automatically fill in cash receipts journal.
WHY	Customer feedback
HOW	Aliases (alternate keywords) for customer/vendor/employee ledger entries. New Create Payment action that transfer selected entries to journals. Help link:

Simplified journals

WHAT	Simplified layout of the General, Purchase, and Sales Journal pages Easier data entry
WHY	Customer feedback / NPS
HOW	Support of two view modes for journals. Simplified view: Fewer columns General Journal: Debit/Credit entry fields Purchase Journal: Show only account types specific to purchases Sales Journal: Show only account types specific to sales (Help: Tooltips only)





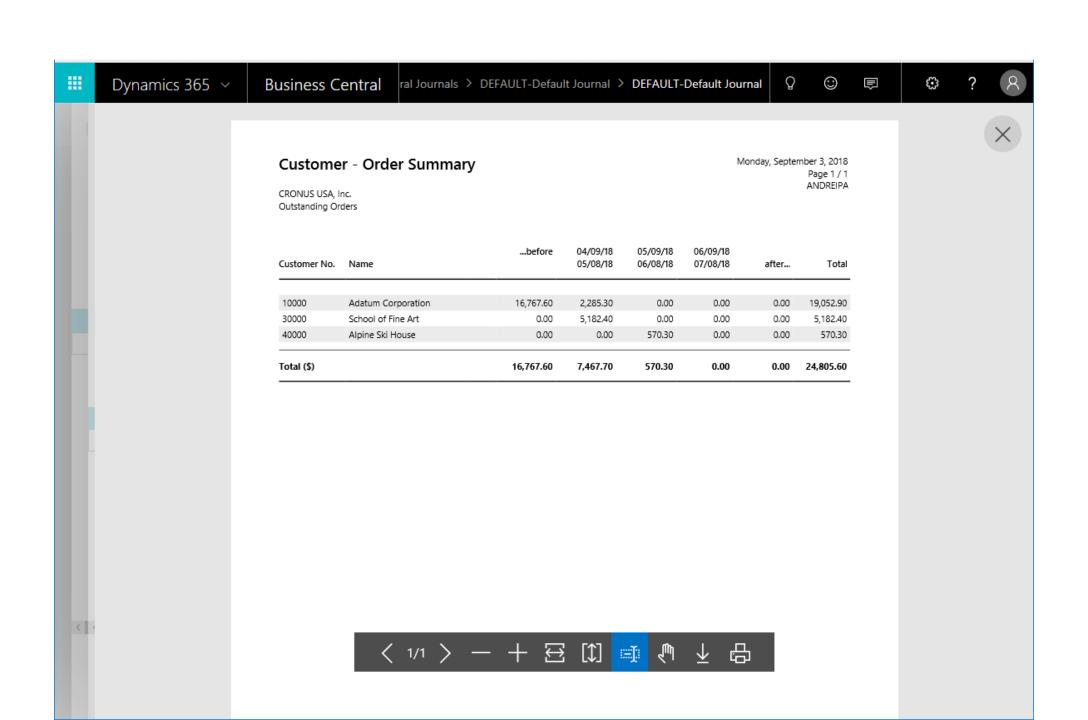


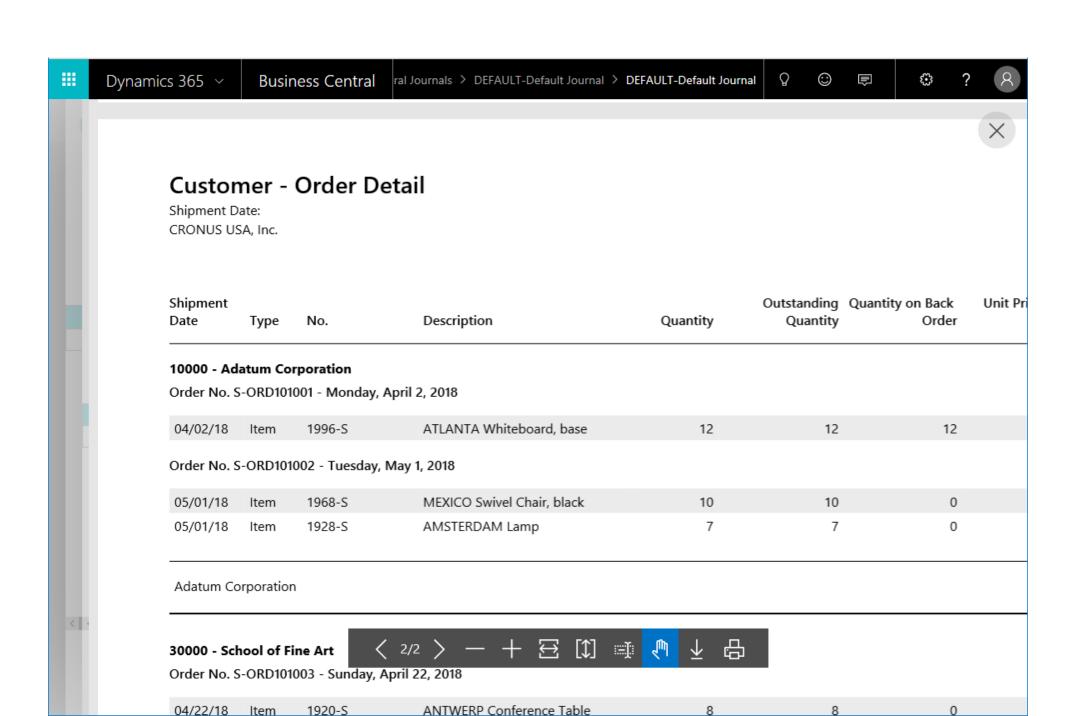
Update reports layout

WHAT	30 most used reports now have a new and modern layout
WHY	Frequently used reports needed a more modern look. Showcase various reporting capabilities.
HOW	The list of most used reports came from telemetry and similar surveys.

Report ID	Name
1	Chart of Accounts
2	General Journal - Test
3	G/L Register
4	Detail Trial Balance
5	Receivables-Payables
6	Trial Balance
8	Budget
9	Trial Balance/Budget
25	Account Schedule
38	Trial Balance by Period
101	Customer - List
103	Customer Register
107	Customer - Order Summary
108	Customer - Order Detail
111	Customer - Top 10 List

Report ID	Name
112	Sales Statistics
113	Customer/Item Sales
114	Salesperson - Sales Statistics
119	Customer - Sales List
120	Aged Accounts Receivable
129	Customer - Trial Balance
309	Vendor - Purchase List
321	Vendor - Balance to Date
329	Vendor - Trial Balance
715	Price List
720	Item/Vendor Catalog
1001	Inventory Valuation
5605	Fixed Asset - Book Value 01
5871	Item - Able to Make (Timeline)
5872	BOM Cost Share Distribution





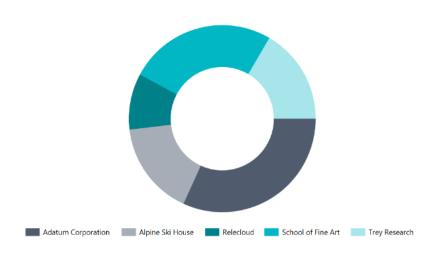
Customer - Top 10 List

30. september 2018 Page 1 / 1 ADMIN

Period: 01-01-18..31-01-18 CRONUS USA, Inc. Ranked according to Sales (\$)

Customer: Date Filter: 01-01-18..31-01-18

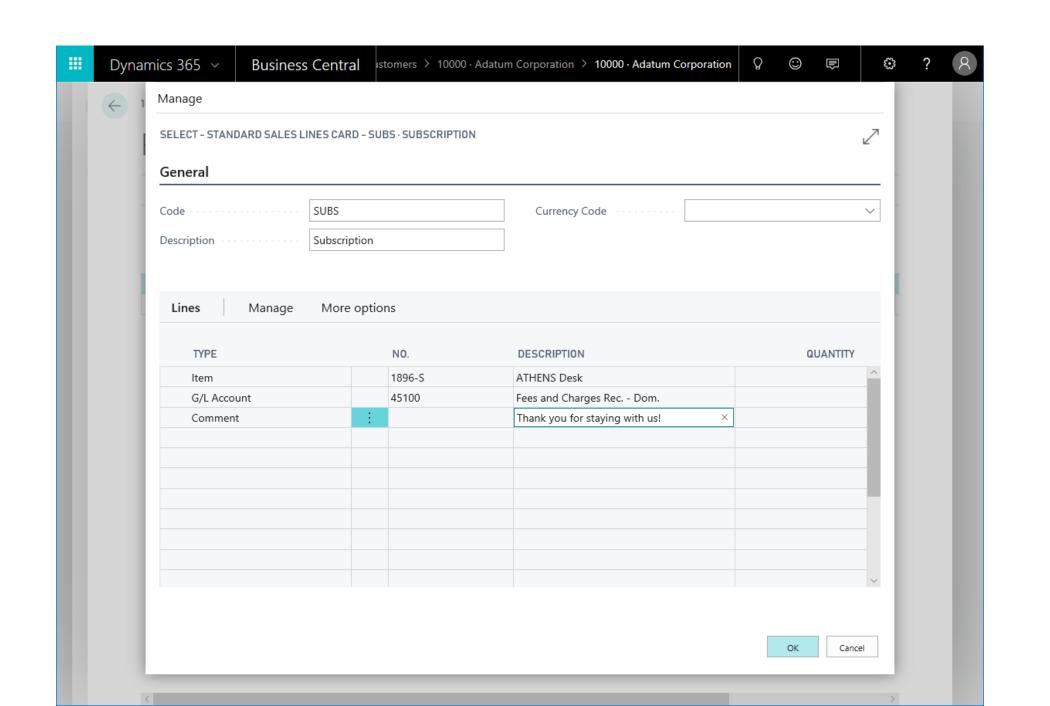
No.	Name		Sales (\$)	Balance (\$)
10000	Adatum Corporation		18.680,60	0,00
30000	School of Fine Art		15.022,50	53.833,52
20000	Trey Research		9.729,00	3.036,60
40000	Alpine Ski House		9.563,70	4.316,92
50000	Relectoud		5.696,40	8.836,80
		Total	58.692,20	70.023,84
		Total Sales	58.692,20	70.023,84
		% of Total Sales	100,00	100,00

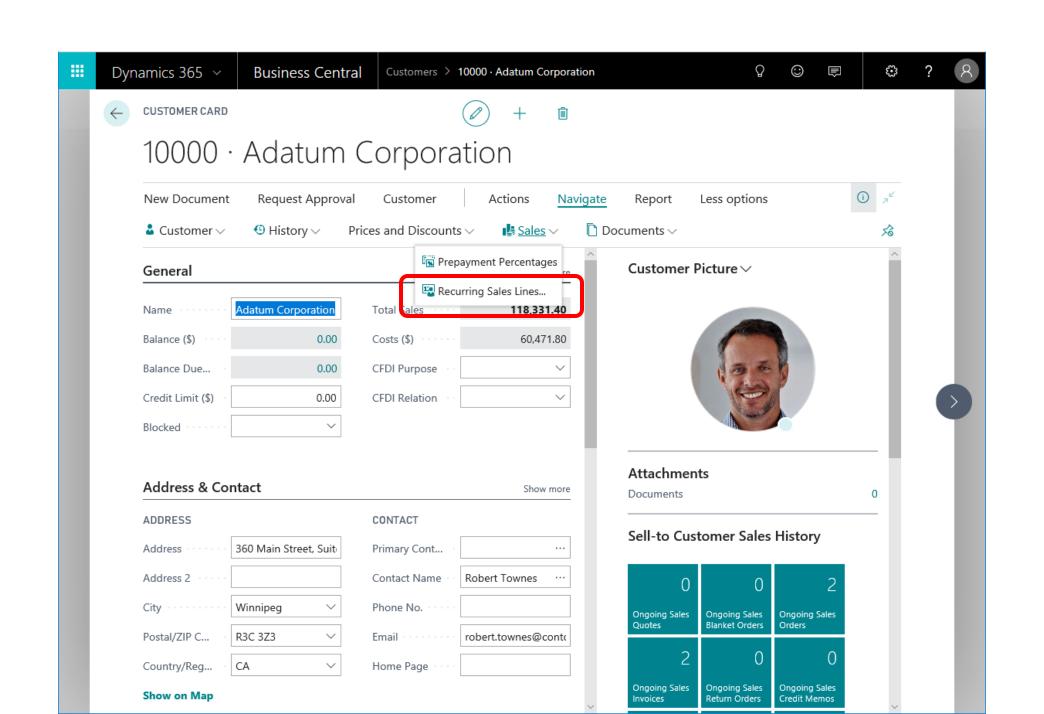


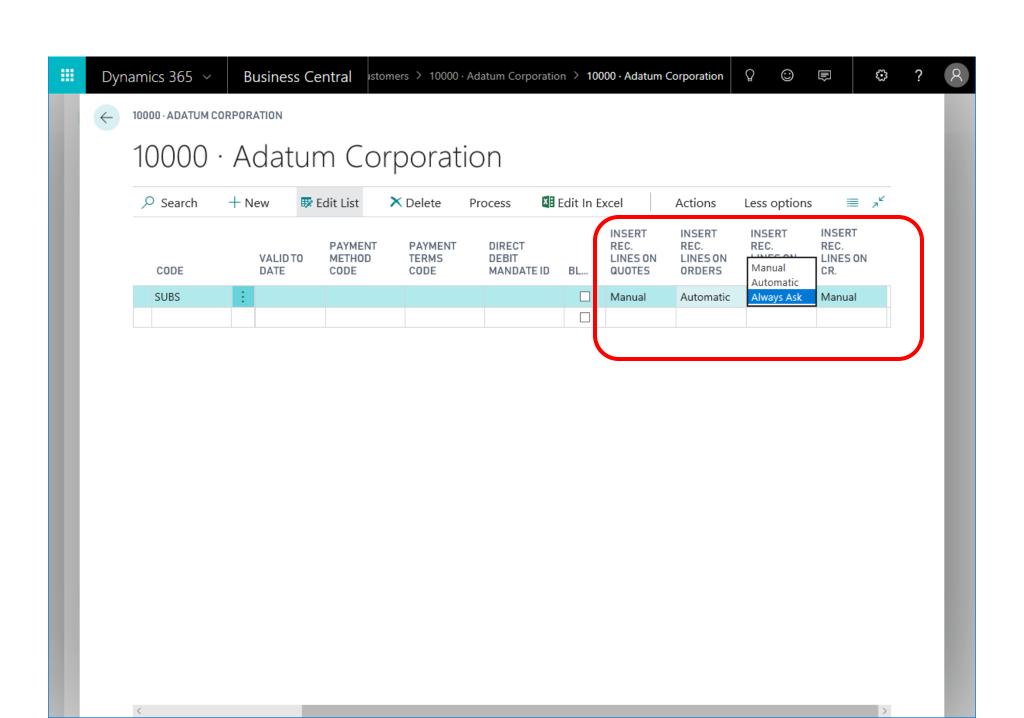
Standard Sales and Purchase Codes Improvements

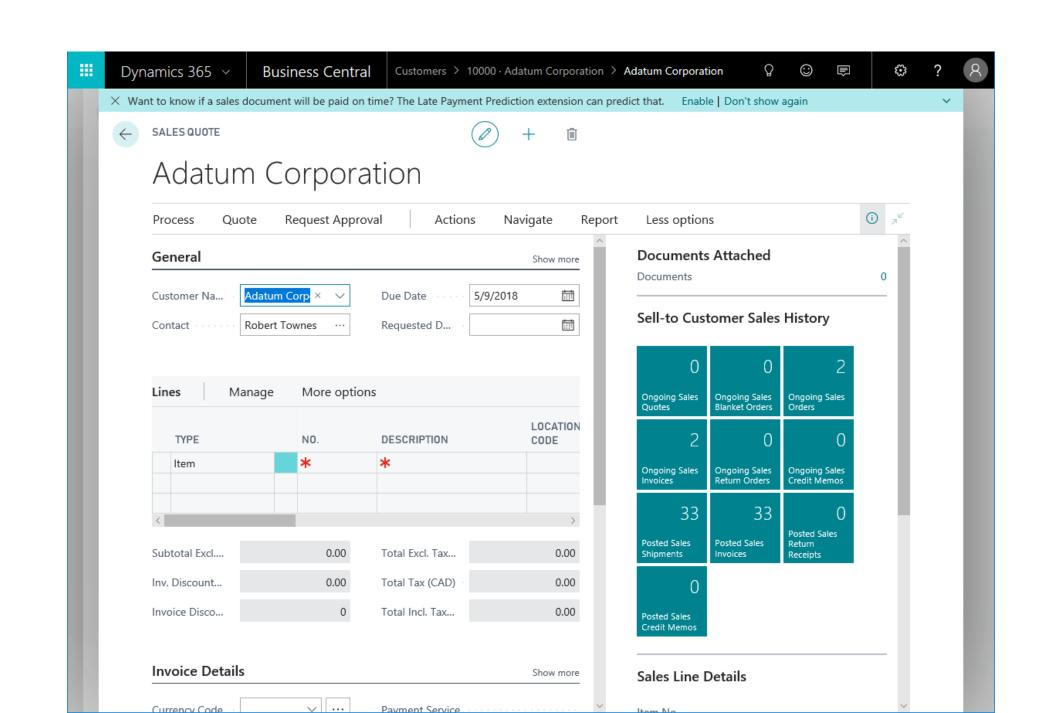
(NL feature merged into W1)

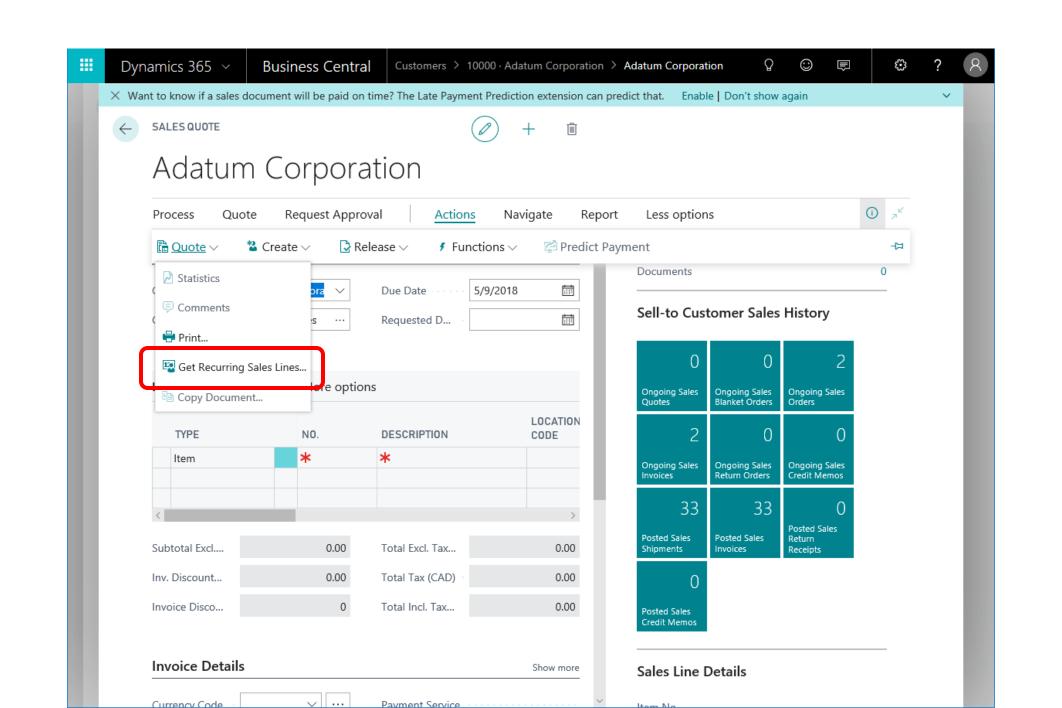
WHAT	You can specify how the standard sales or purchase codes are entered when you create different sales or purchase documents.
WHY	Existing functionality that is applicable across localization
HOW	Delete NL modifications Add to W1 Upgrade Help link: https://docs.microsoft.com/en-us/dynamics365/business-central/sales-how-work-standard-lines

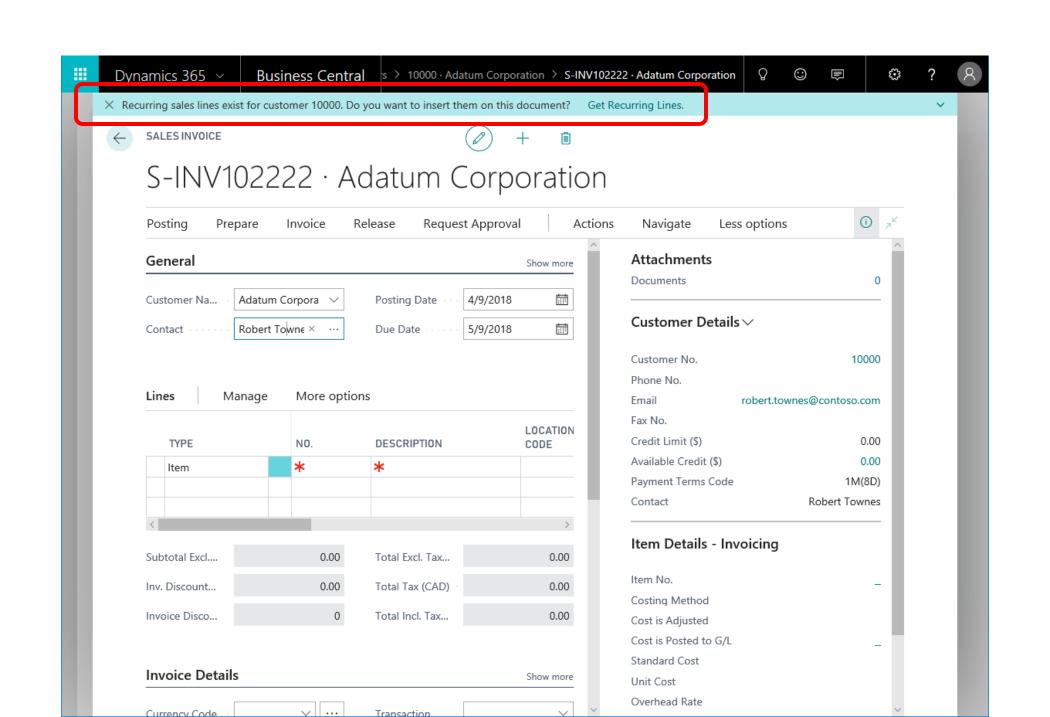


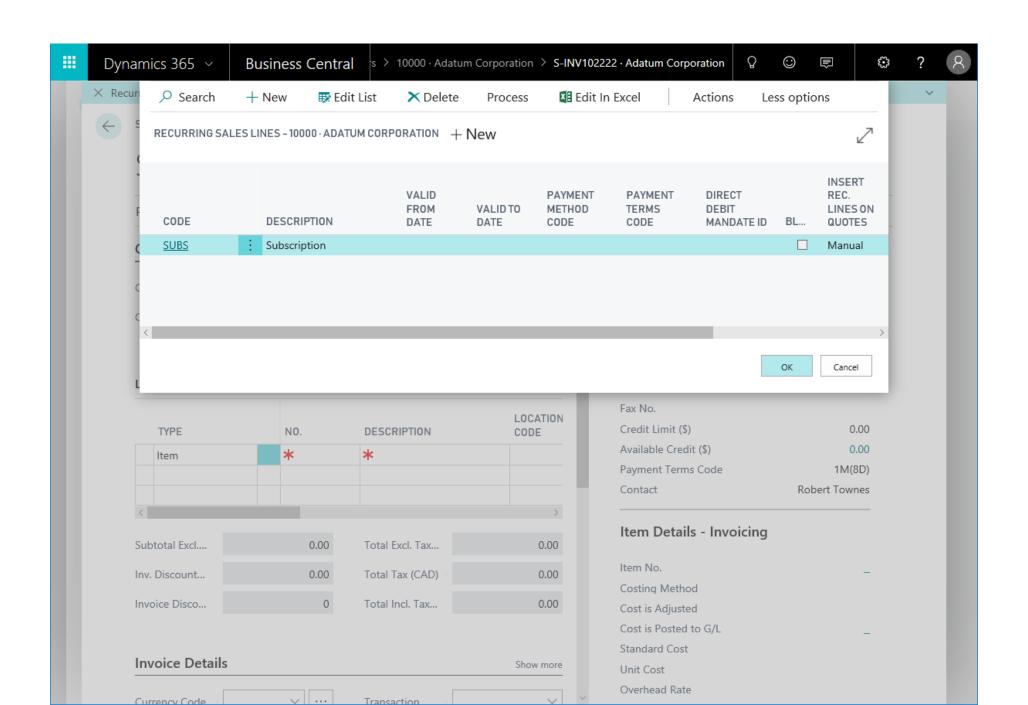


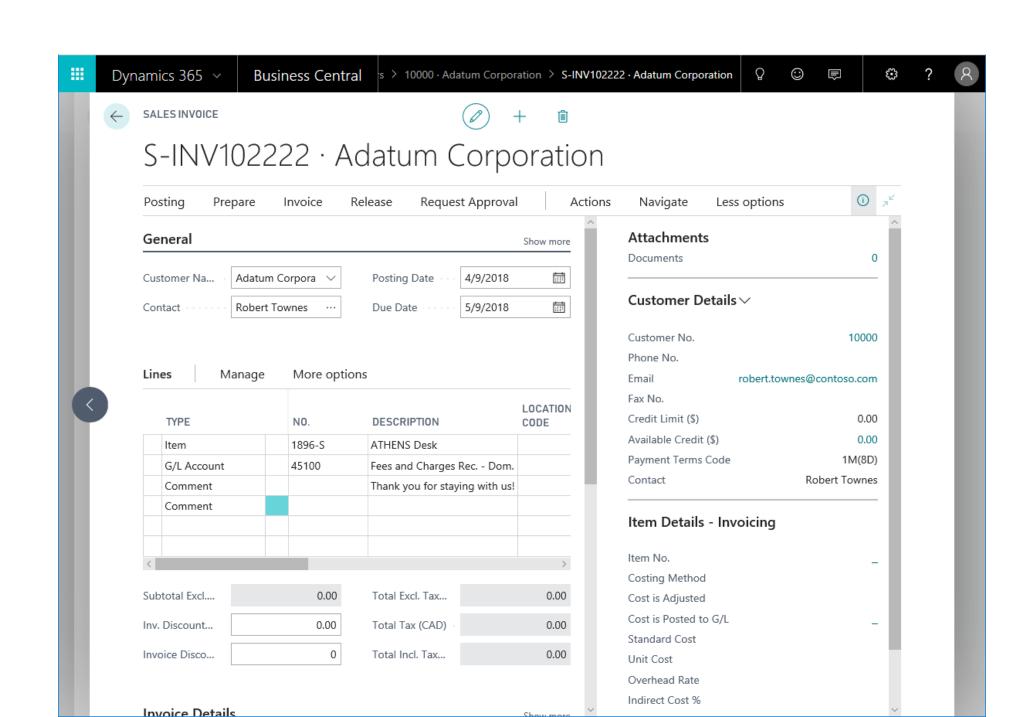






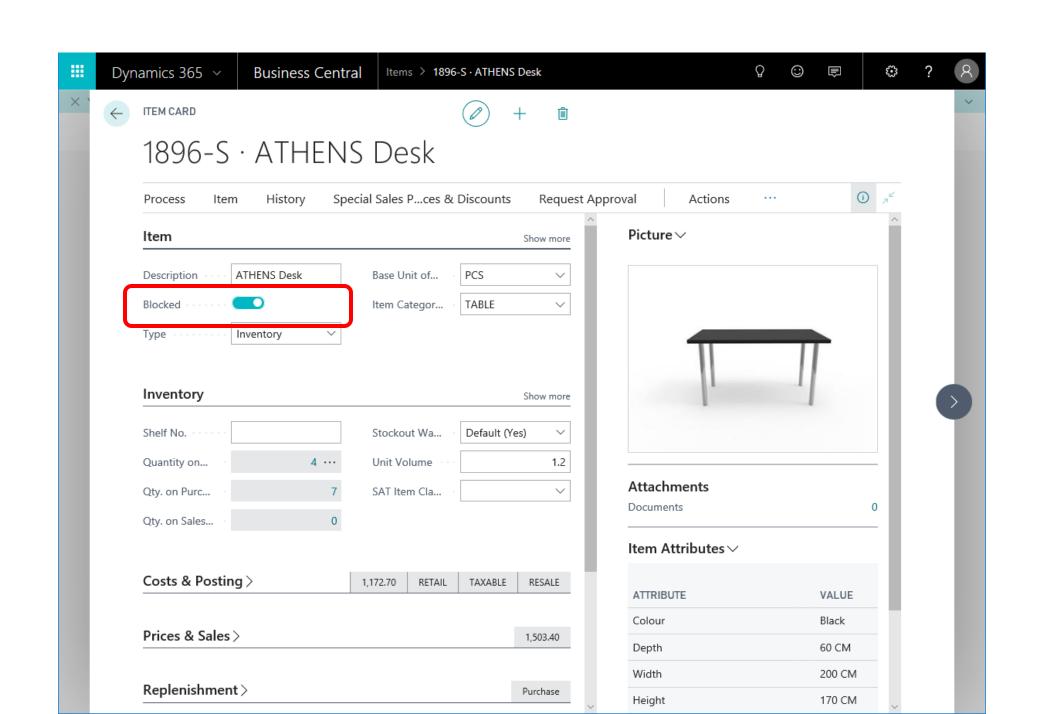


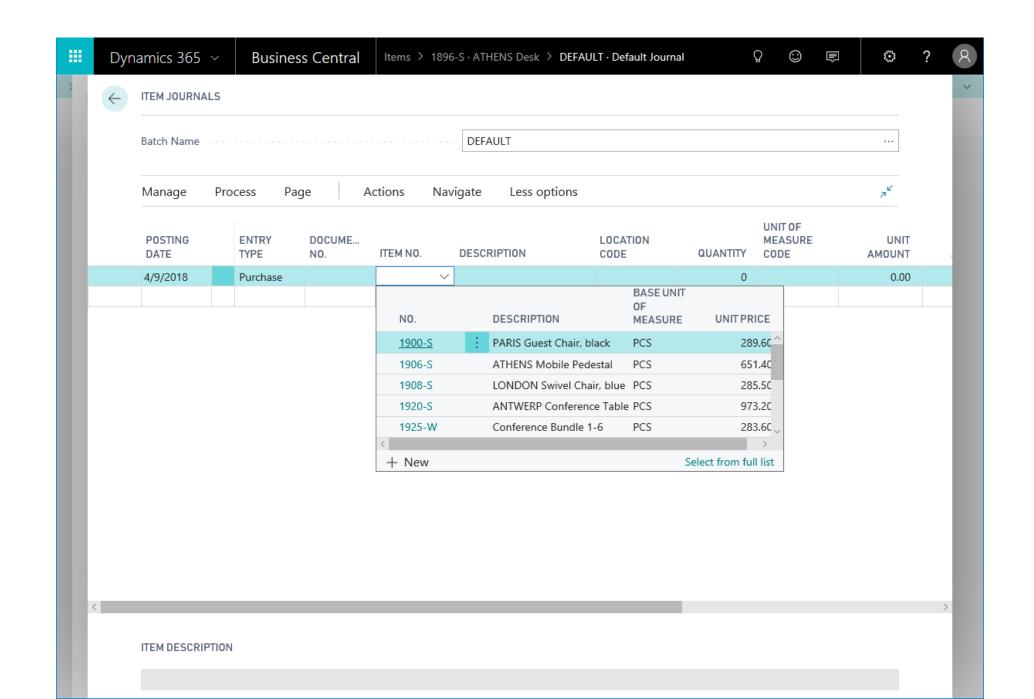




Blocked items hidden in lookups

WHAT	Blocked items are filtered out in lookups.					
WHY	Customers can have thousands of blocked items that are not to be used. However, they still show up in lookups when adding items to sales documents. This makes the list of items too long and causes confusion about which items can be sold.					
HOW	Modified the Table Relation property (Table Filter = Blocked=CONST(No)) in documents and journals. Help link: https://docs.microsoft.com/en-us/dynamics365/business-central/inventory-how-block-items					







Remind user to release purchase/sales order

WHAT	Improved warning for orders
WHY	If the user forgets to release a sales or purchase order, the documents are not available for warehouse handling.
HOW	 A notification when closing a document, based on the following conditions: The order is not released yet. Lines with the Quantity field filled in exist. The Location Code field is filled in on the lines. The location requires Pick/Ship or Receive/Put-away.

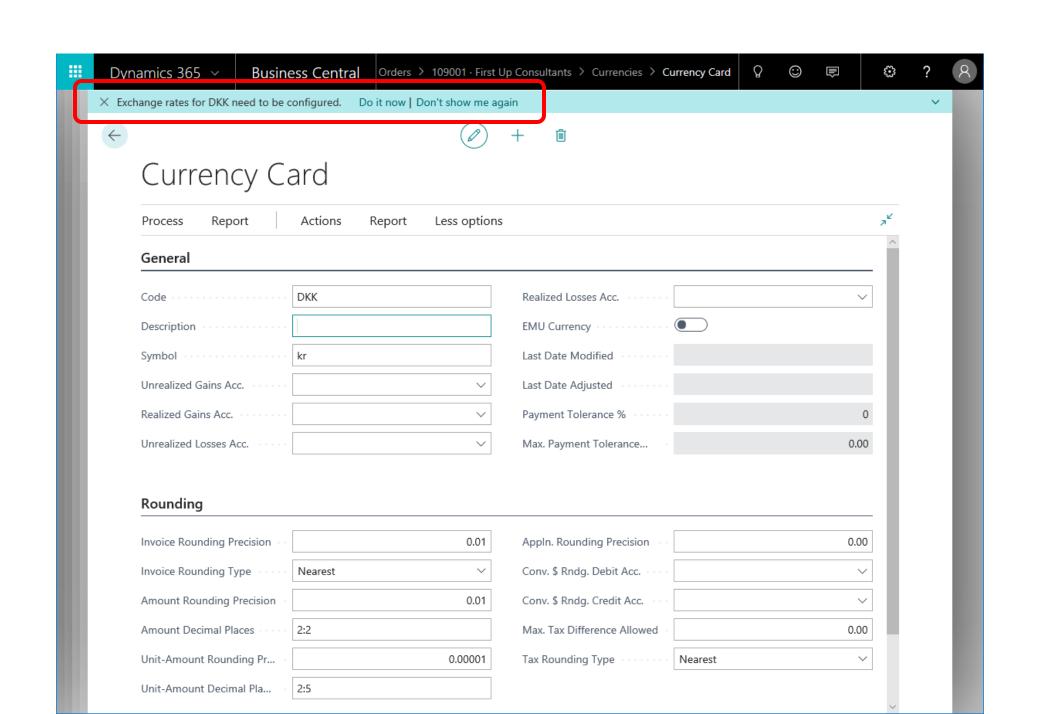


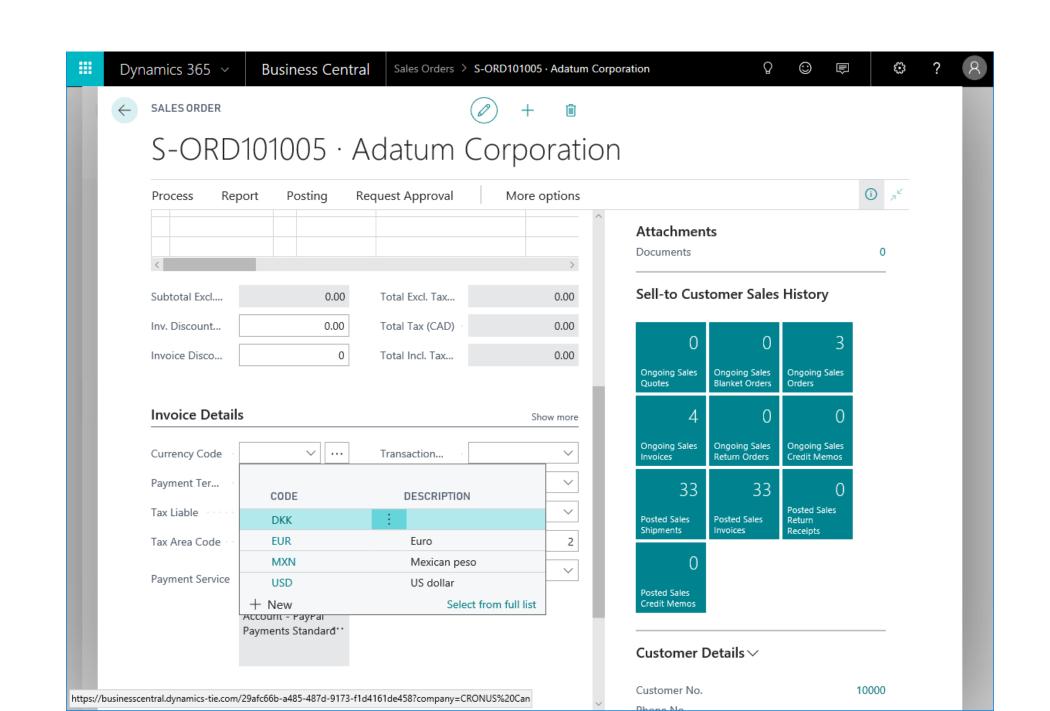
Warning about unposted document is enabled for invoices only (by default)

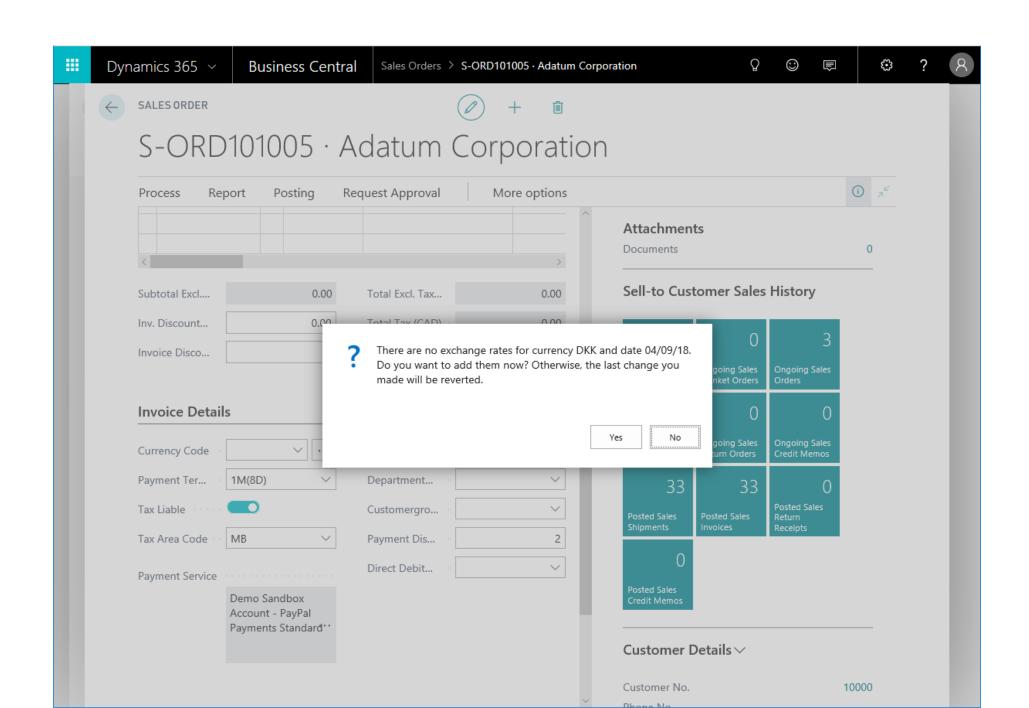
WHAT	The warning about the document not being posted is not shown on sales and purchase document by default.
WHY	Warnings are often not applicable for orders where a longer process is more common.
HOW	Added advanced filtering for warning about unposted document. Default filter is set to "Document Type" = Invoice

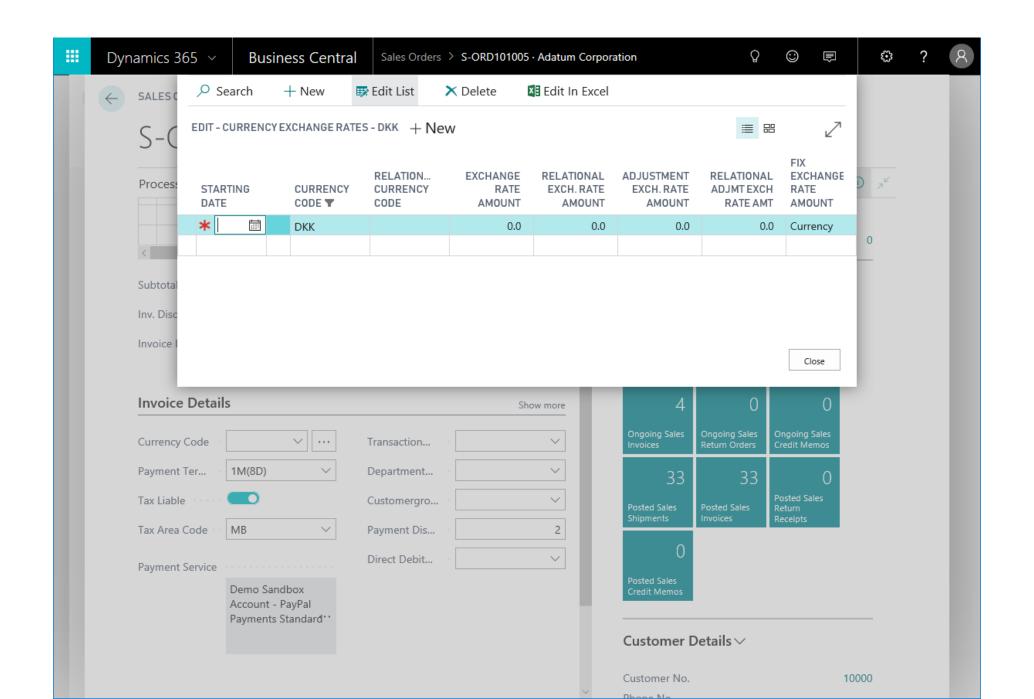
Improved handling of situations when currency exchange rates are missing

WHAT	Improved handling of situations where currency exchange rates are missing.
WHY	One of the top user errors we observe in telemetry. Users often create new currency but forget to add exchange rates.
HOW	Confirmation dialog that guides the user to the Exchange Rates page. Notification on creation of the new currency card about missing exchange rates.



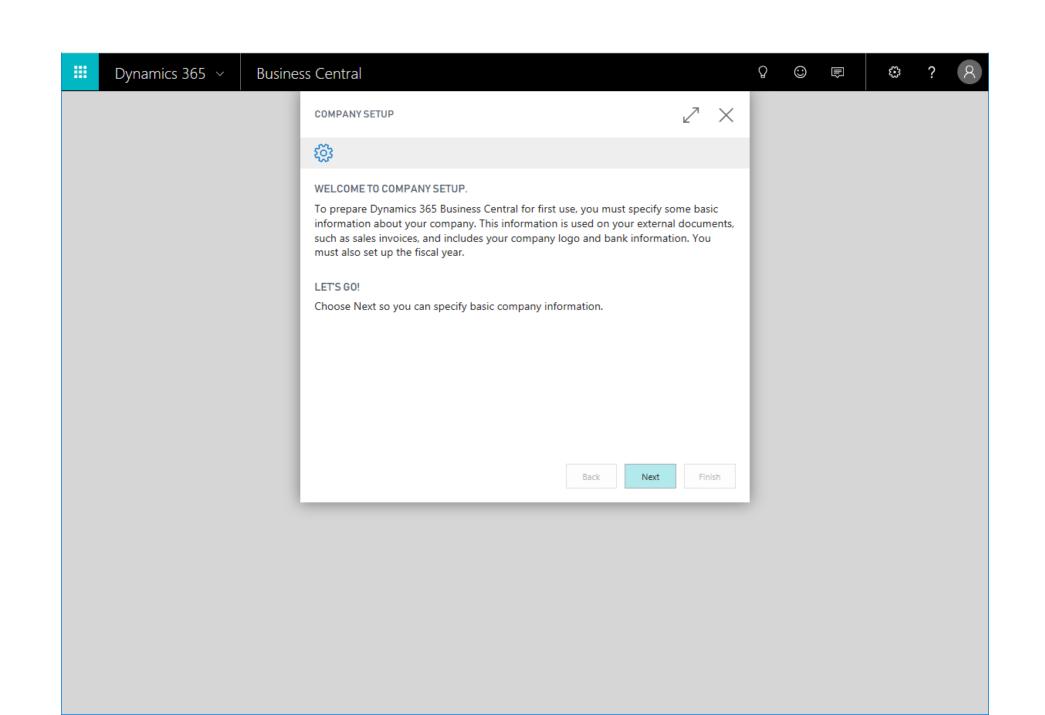


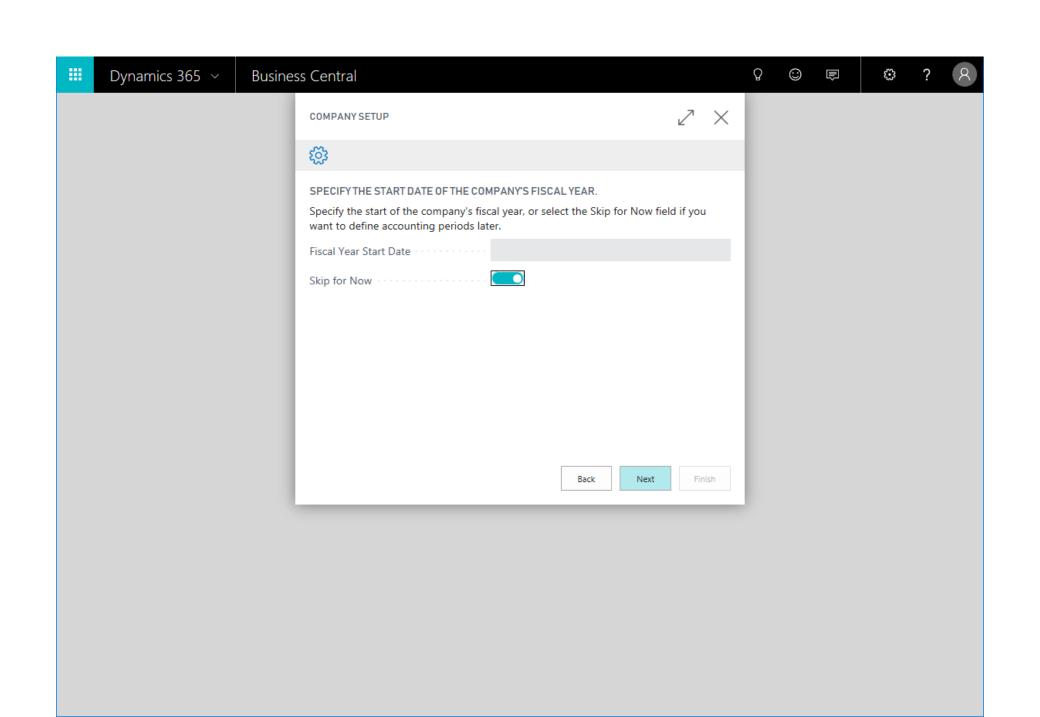


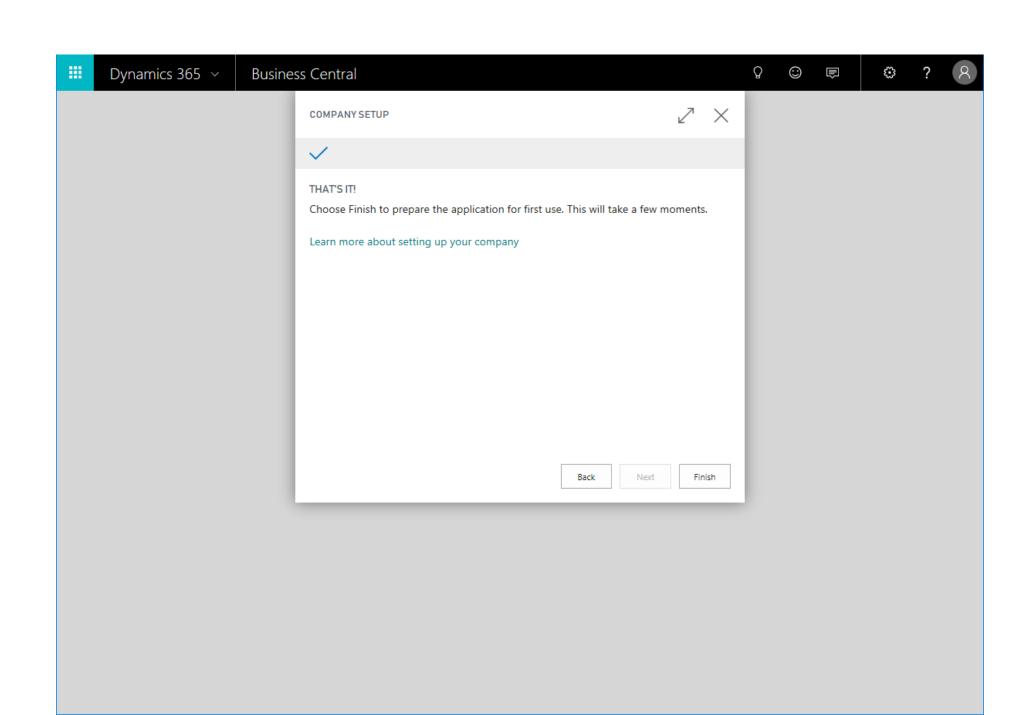


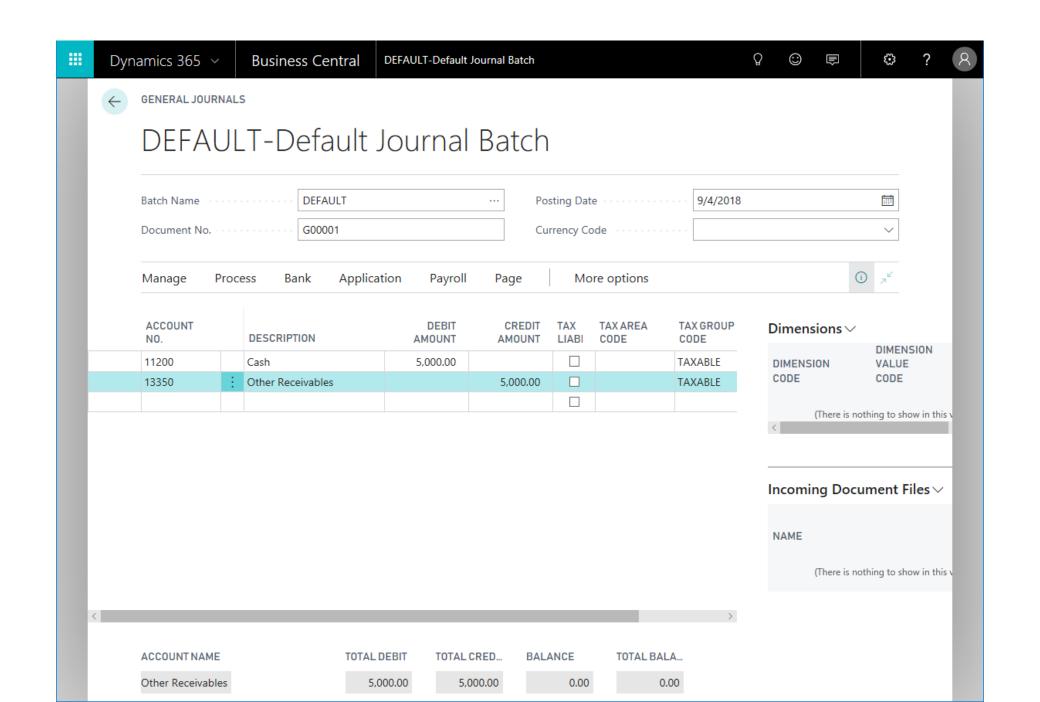
Accounting periods are optional

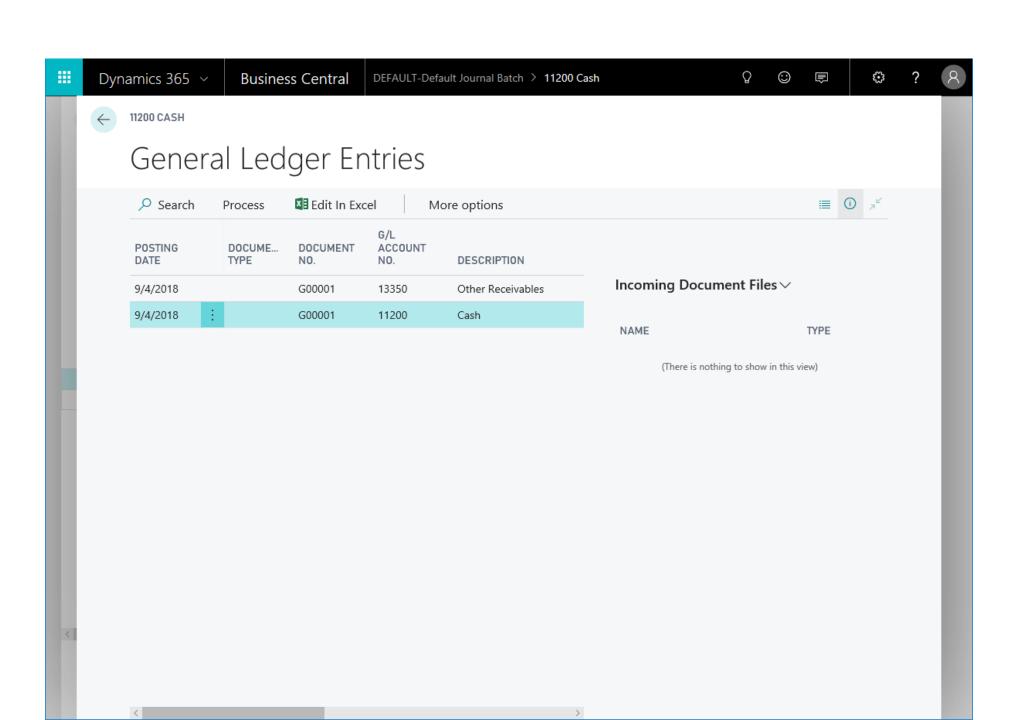
WHAT	Accounting periods are now optional. User can run the company without setting up accounting periods. On the other hand, the functionality is still there and if users need it, they can create accounting periods. A number of features require accounting periods, such as Year Closing and Date Compression.
WHY	Posting in a new year often starts with an error about missing accounting period, which causes headache for Support. Accounting periods are not needed until the end of a fiscal year. In some countries they are not needed at all. Accounting periods are needed for accountants, so let accountants set them up.
HOW	Removed a series of checks Fiscal year = calendar year (if not set up) Accounting period = calendar month (if not set up) Bonus: More freedom in creation fiscal years. Users can create fiscal year 2018, then 2016, and then 2017.

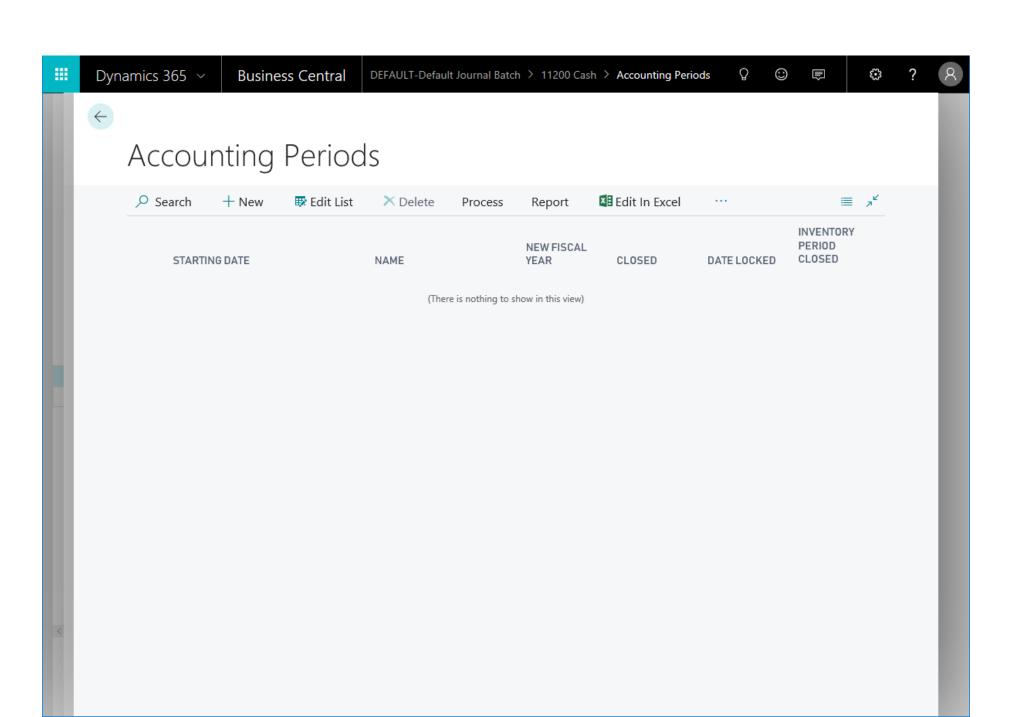


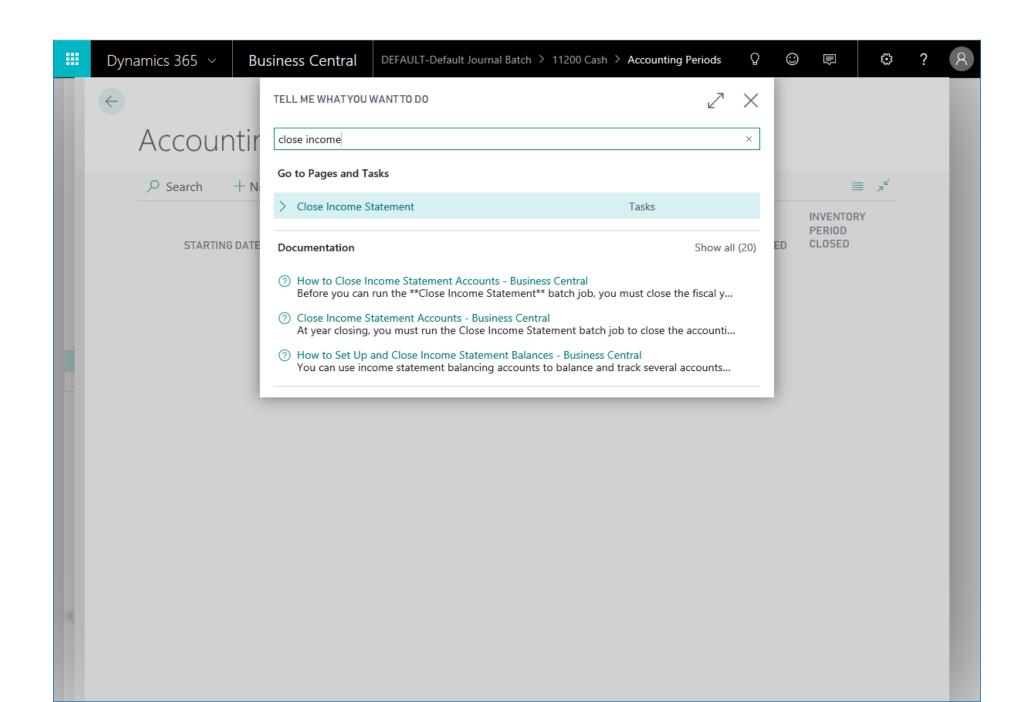


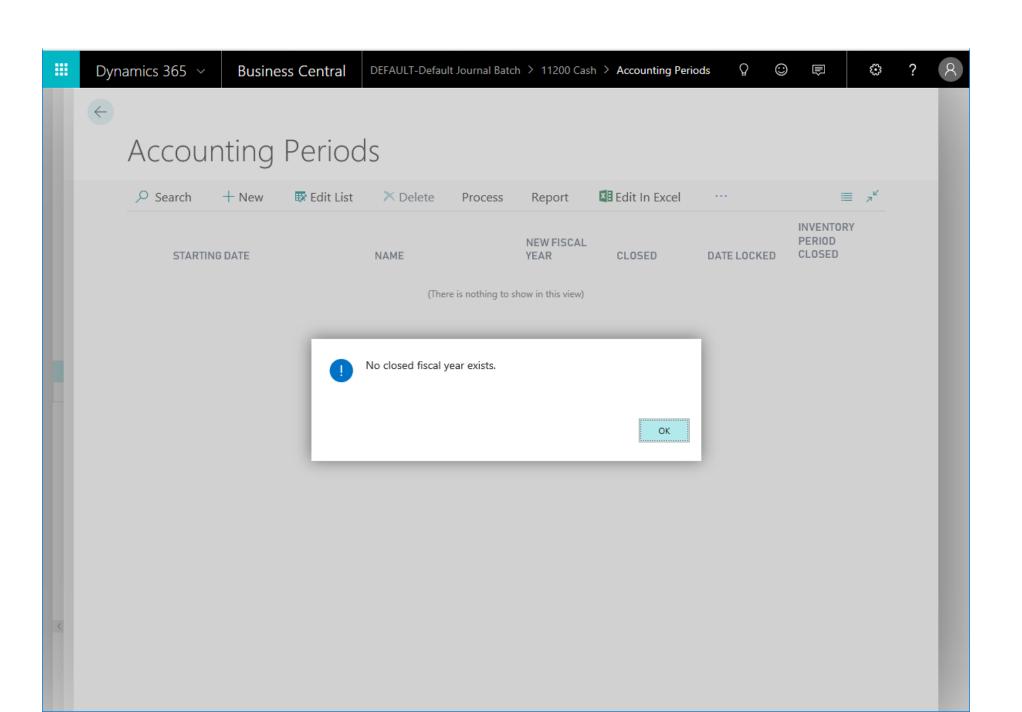












Fixed assets appreciation posting available through purchase invoice

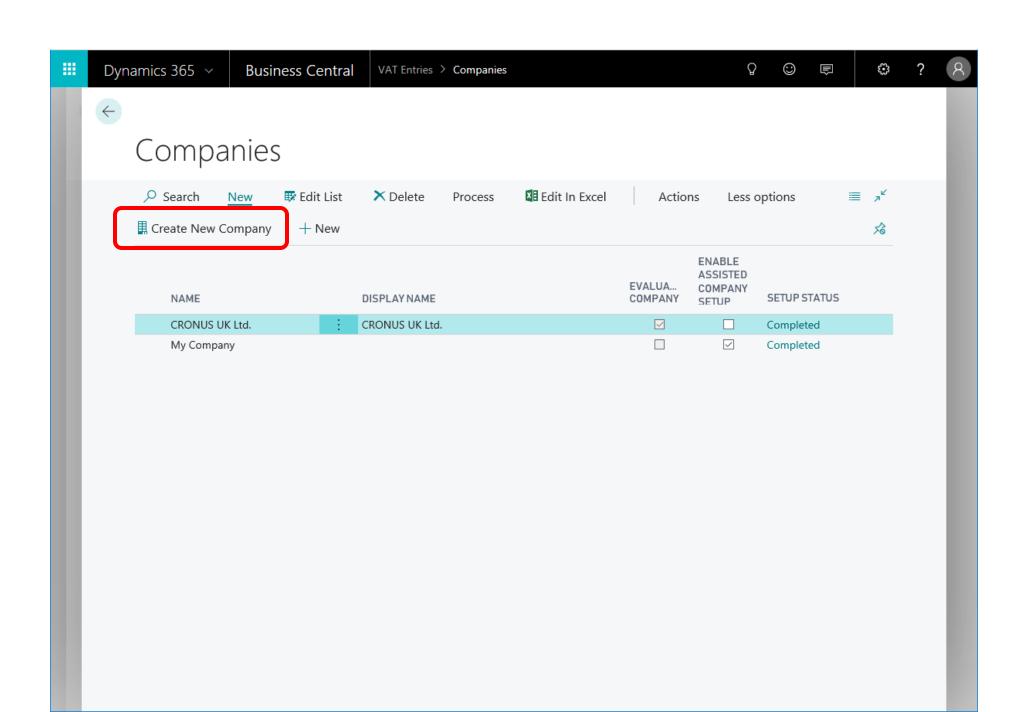
WHAT	Fixed assets appreciation posting is now available through purchase documents.
WHY	Any value increase of a fixed asset (FA) must be properly documented. Maintenance and appreciation of fixed assets can now be documented by posting a purchase invoice using the appropriate FA posting type.
HOW	The FA Posting Type field is extended with Appreciation type on purchase invoices to support this. (FA Posting type Appreciation already exists in general journals.)

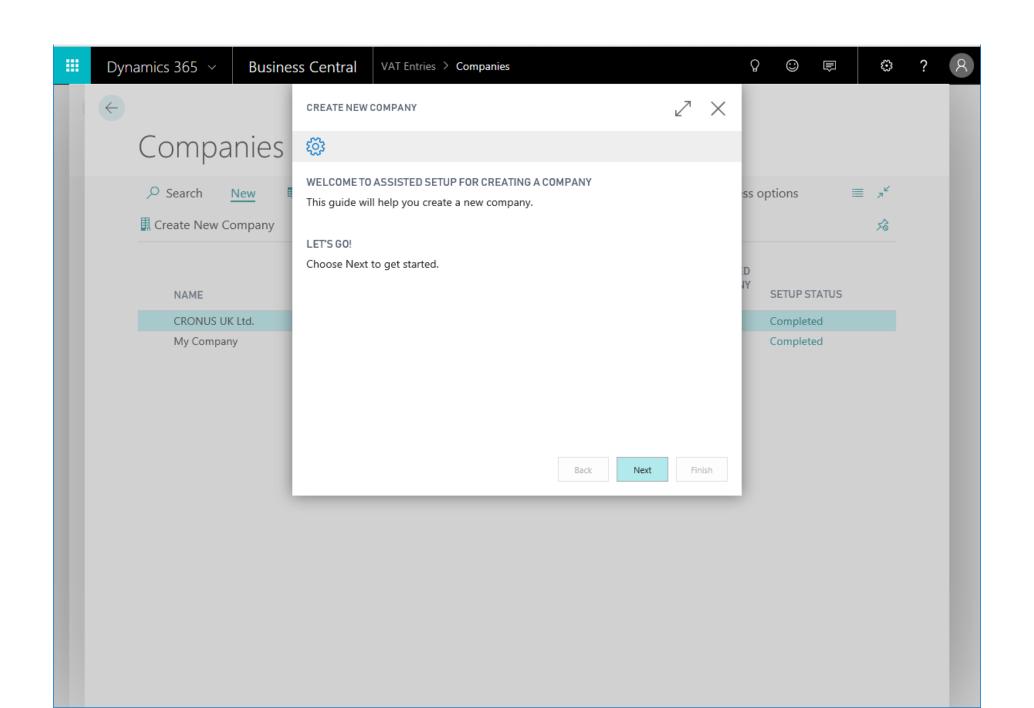
107214 · Fabrikam, Inc.

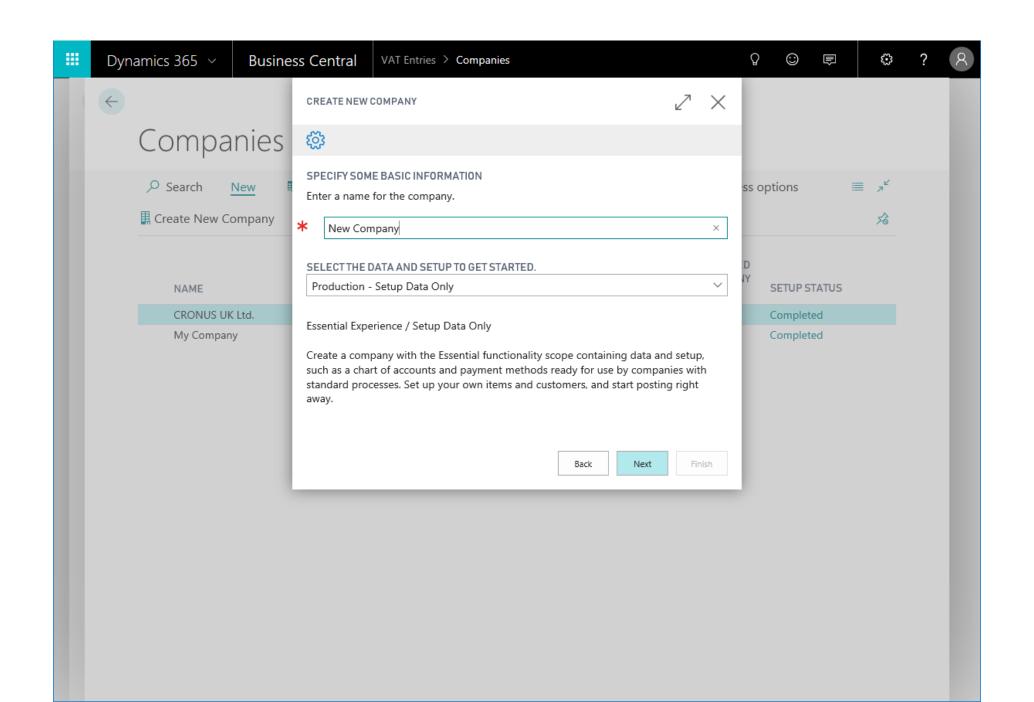
Process	Invoice	Request Ap	proval Incoming	Document	Actions	Less options			(i)
General									Show more
Vendor Nar	ne · · · · ·	Fabri	kam, Inc.	~	Due Date		30-09-2018		
Contact · ·		Kryst	al York		Vendor Invo	ice No.	FA777		
Posting Dat	e · · · · · · ·	30-09	9-2018						
Lines	Manage	Line	Less options						
TYPE		NO.	Acquisition Cost	DESCRIP	TION/COMMENT	LOCATION CODE	QUANTITY	UNIT OF MEASURE CODE	DIRECT UNIT COST EXCL. TAX
Fixed A	sset	*	Maintenance Appreciation	*					
<									>
Subtotal Exc	cl. Tax (USD)			0,00	Total Excl. Ta	ıx (USD)			0,00
Inv. Discount Amount (USD) 0,00			Total Tax (US	SD) · · · · · · · · · ·			0,00		
Invoice Discount % · · · · · · · 0			Total Incl. Ta	x (USD)			0,00		

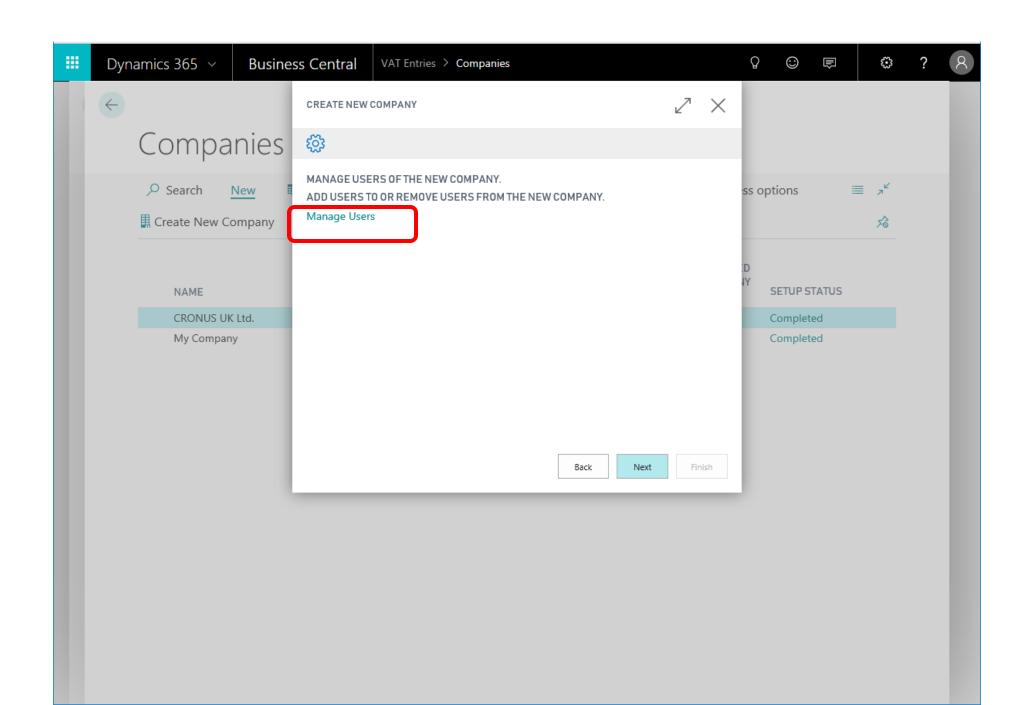
Manage Users action in the Create Company wizard

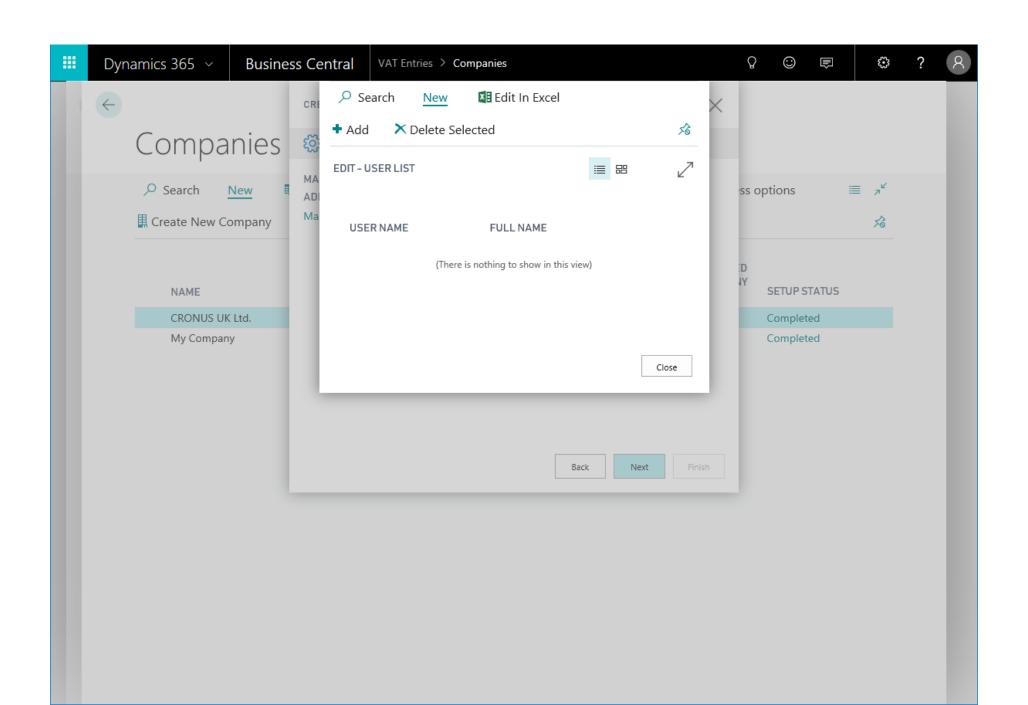
WHAT	Other users cannot log in into a new company that is created by the administrator.
WHY	The administrator forgot to add users.
HOW	The Manage Users action is added to the Create Company wizard.

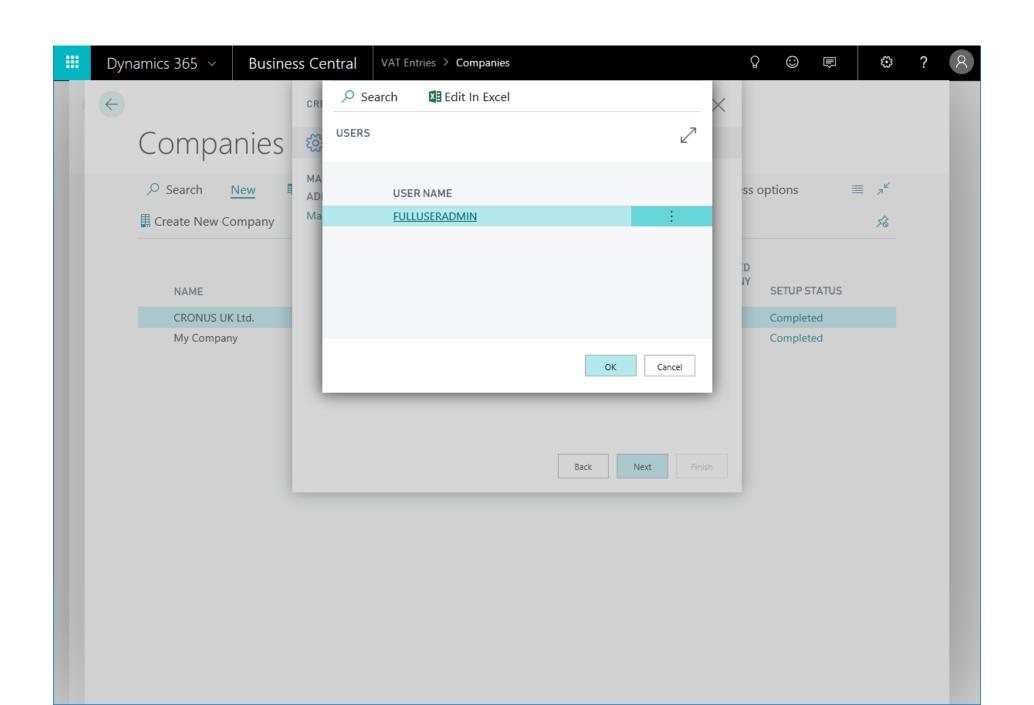


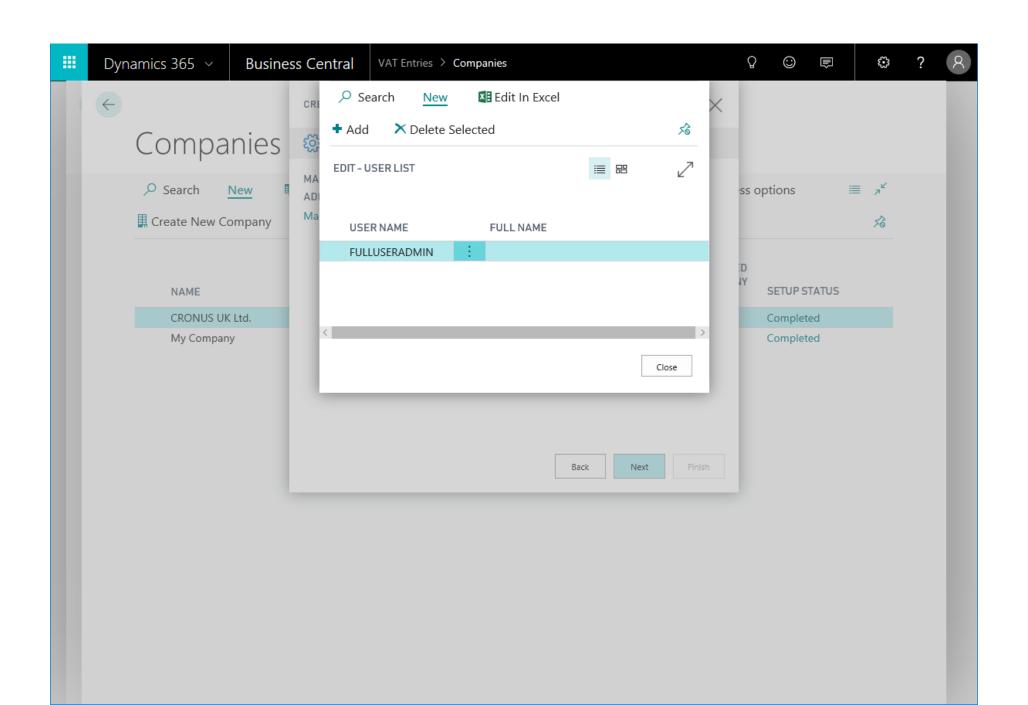


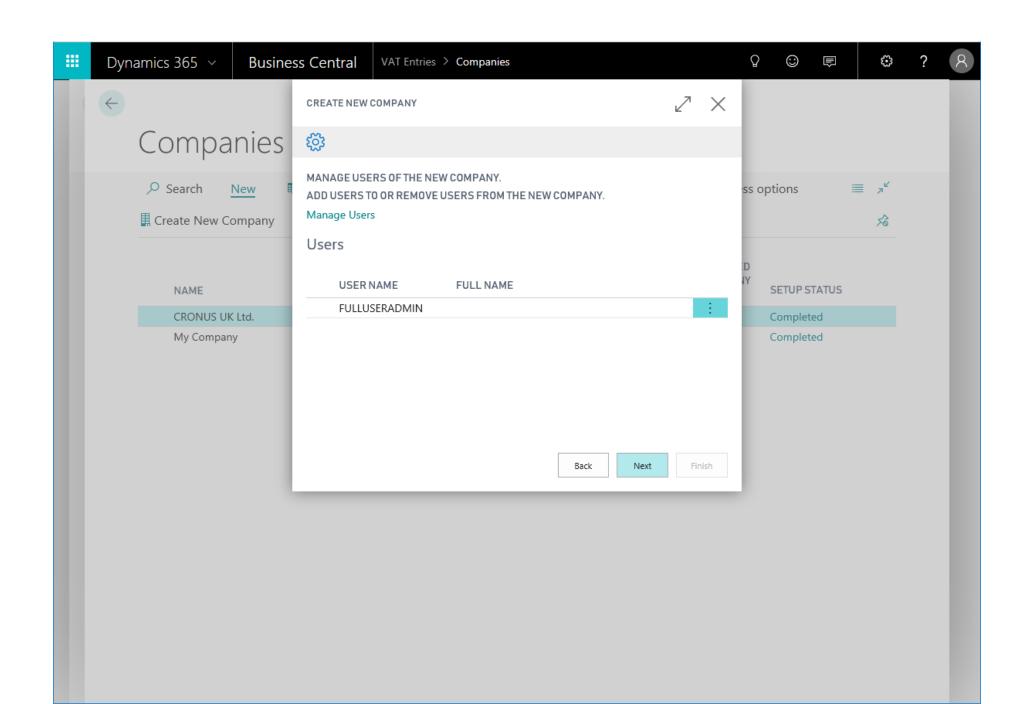


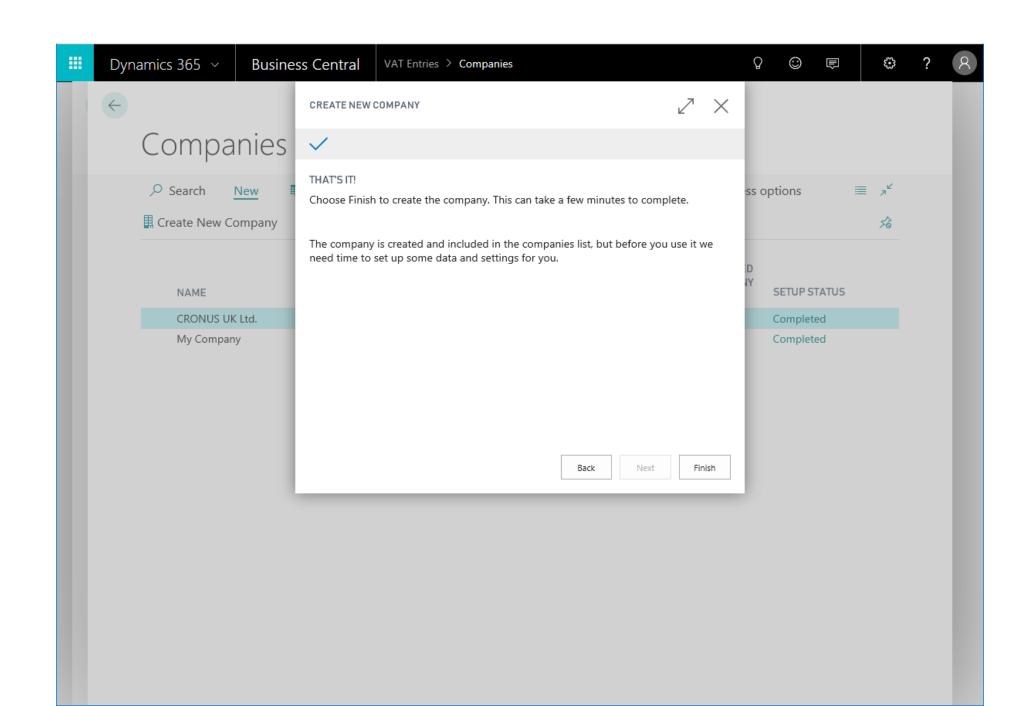


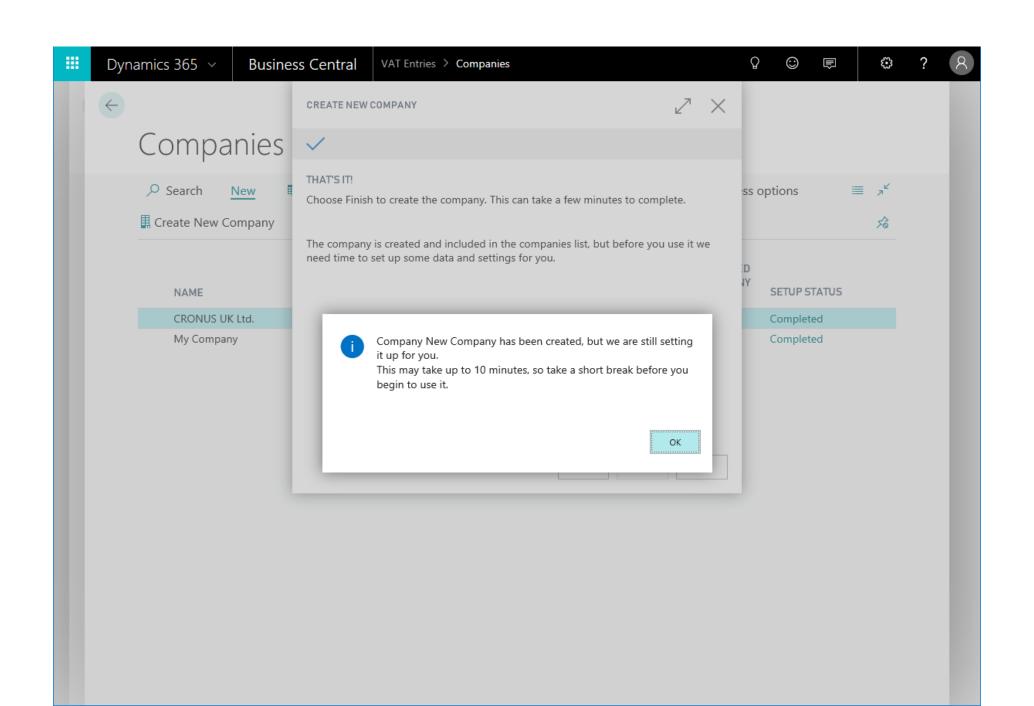


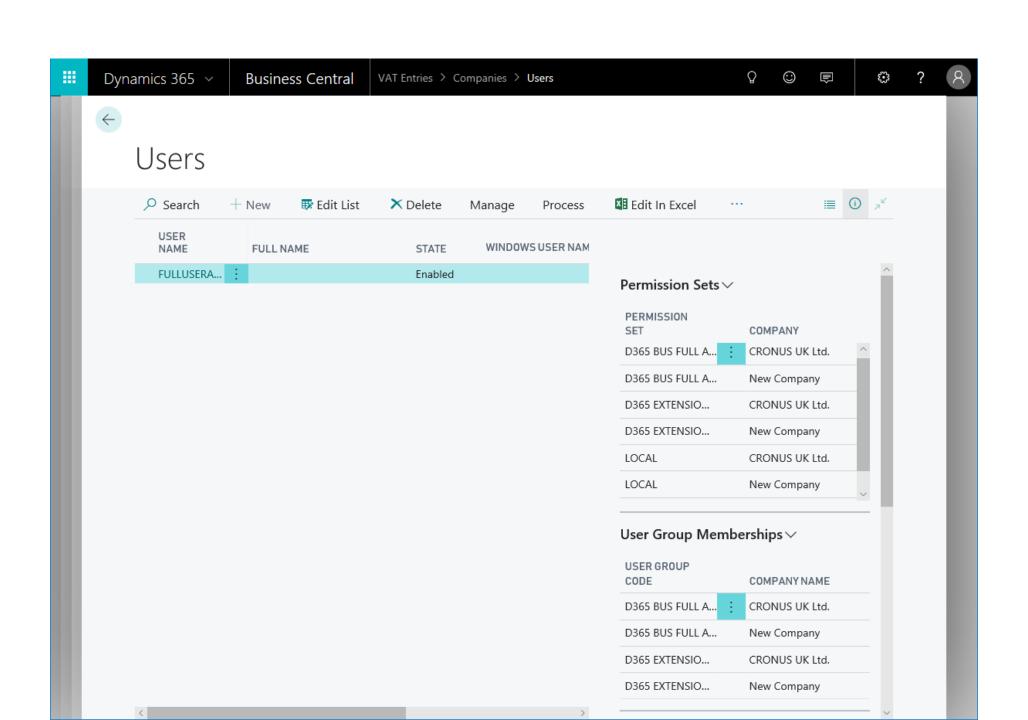










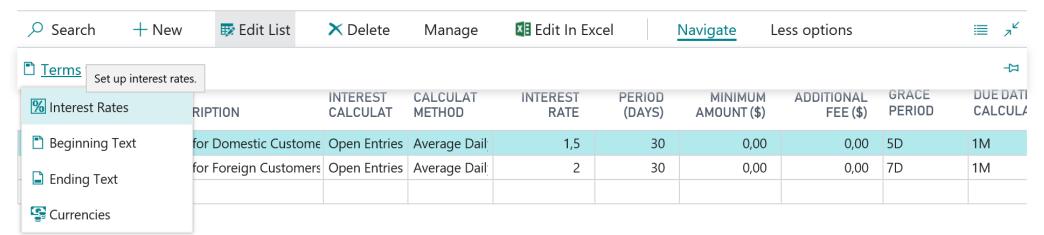


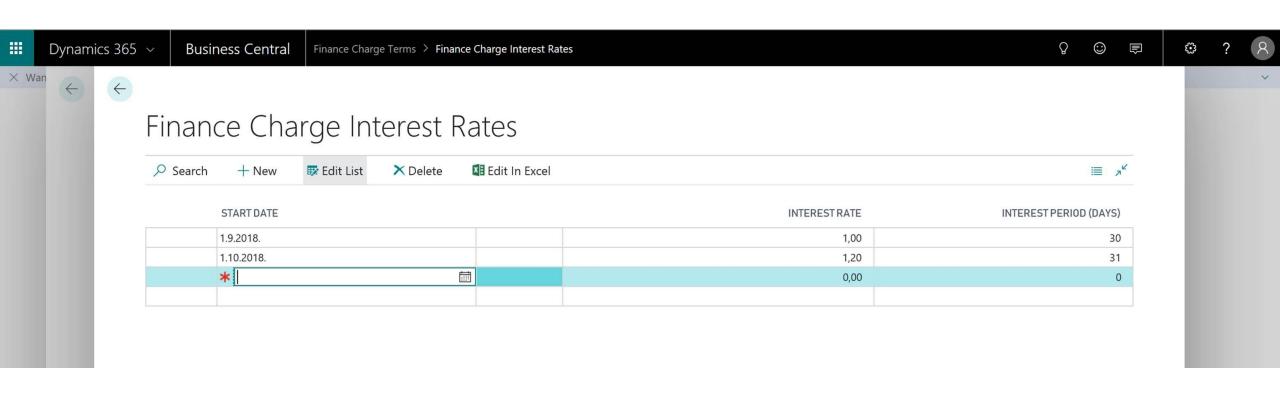
Multiple interest rates (finance charge terms)

WHAT	When you create finance charge terms and reminder terms as penalty for delayed payment, you can specify multiple interest rates so that the penalty fee is calculated from different interest rates in different periods.
WHY	Consolidation of features from multiple countries. Customer feedback
HOW	Added a Terms page to define period-specific interest rates for a given Finance Charge Terms code.



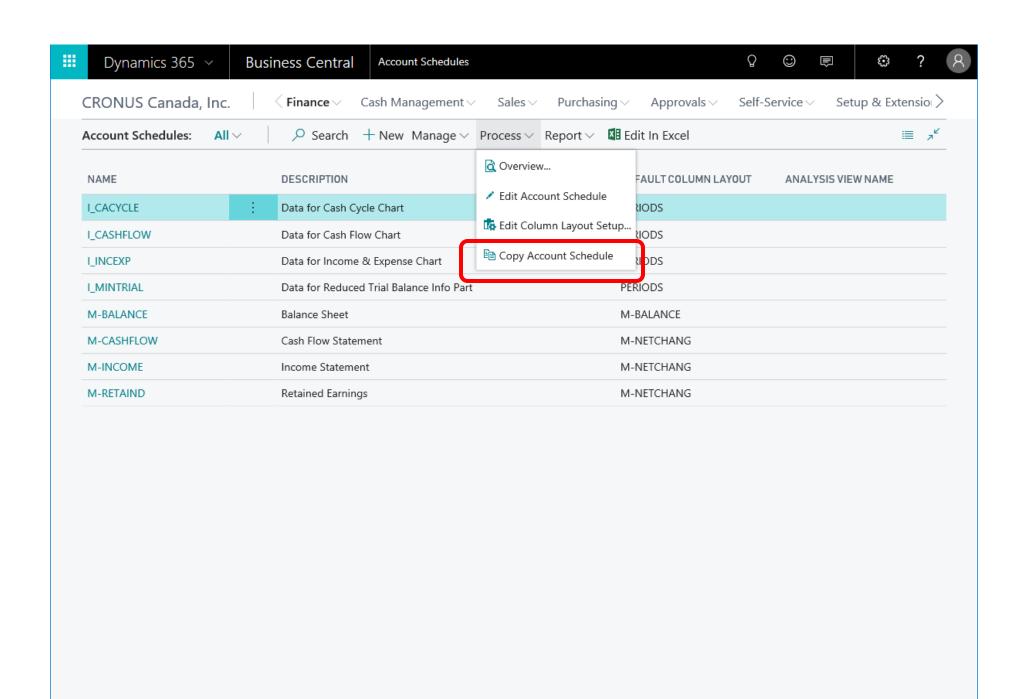
Finance Charge Terms

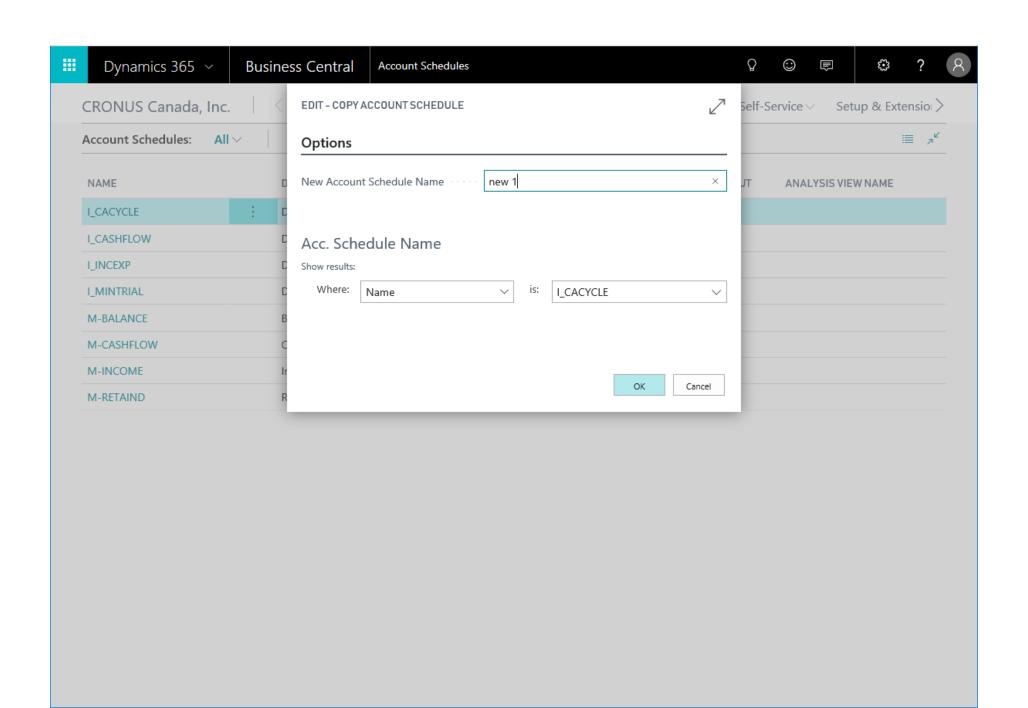


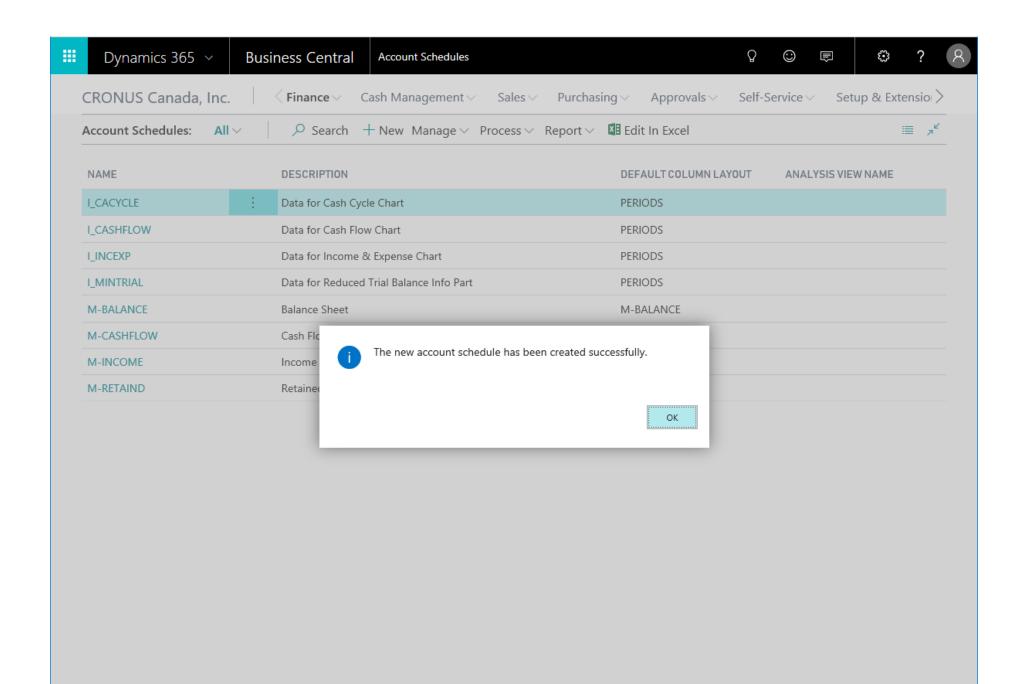


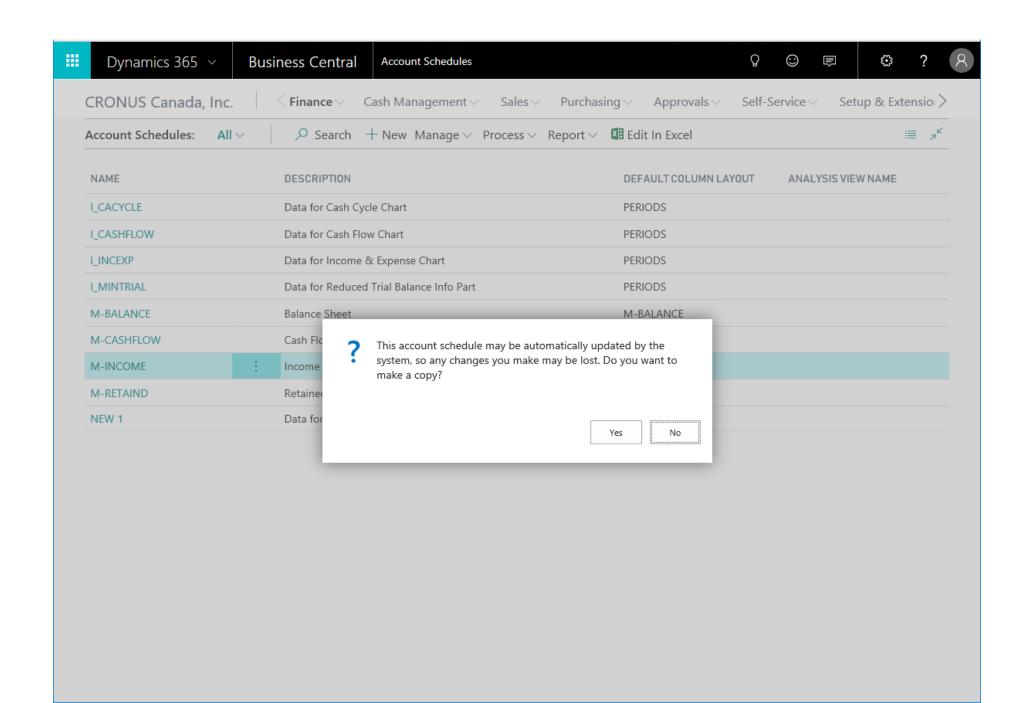
Copy account schedules

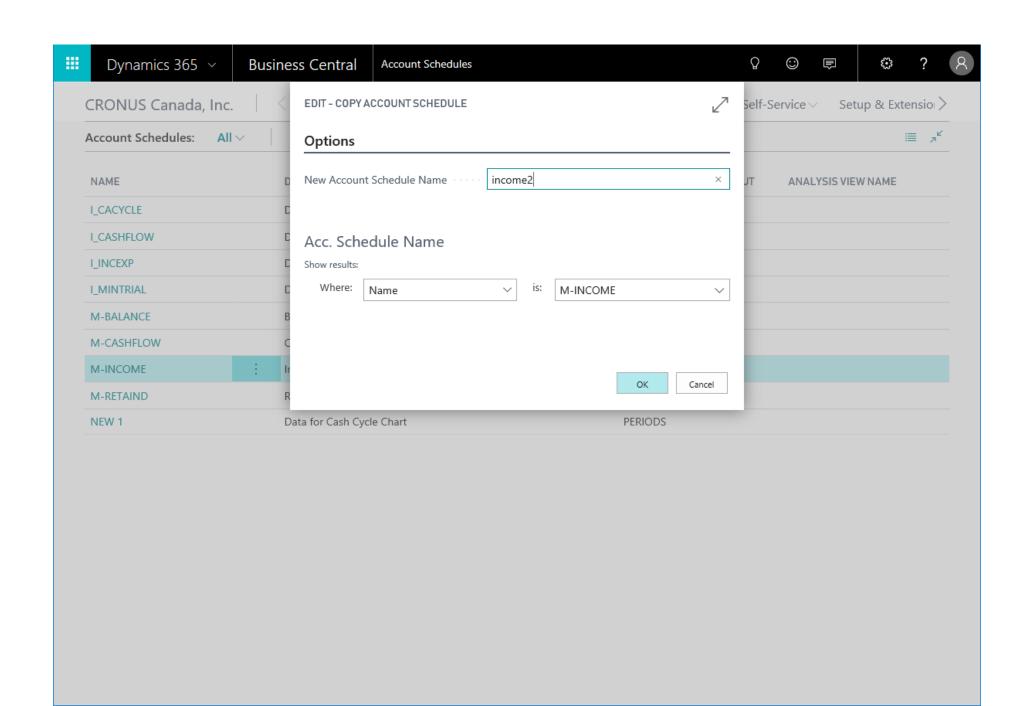
WHAT	Copy account schedules
WHY	Users often run the same financial report in slightly different versions, such as a detailed income statement or a summary income statement. It would save a lot of time if the user could simply copy an account schedule and edit it, rather than build an account schedule from scratch.
HOW	A Copy action on the Account Schedules page. Confirmation on "system" account schedules. Help link: https://docs.microsoft.com/en-us/dynamics365/business-central/bi-how-work-account-schedule





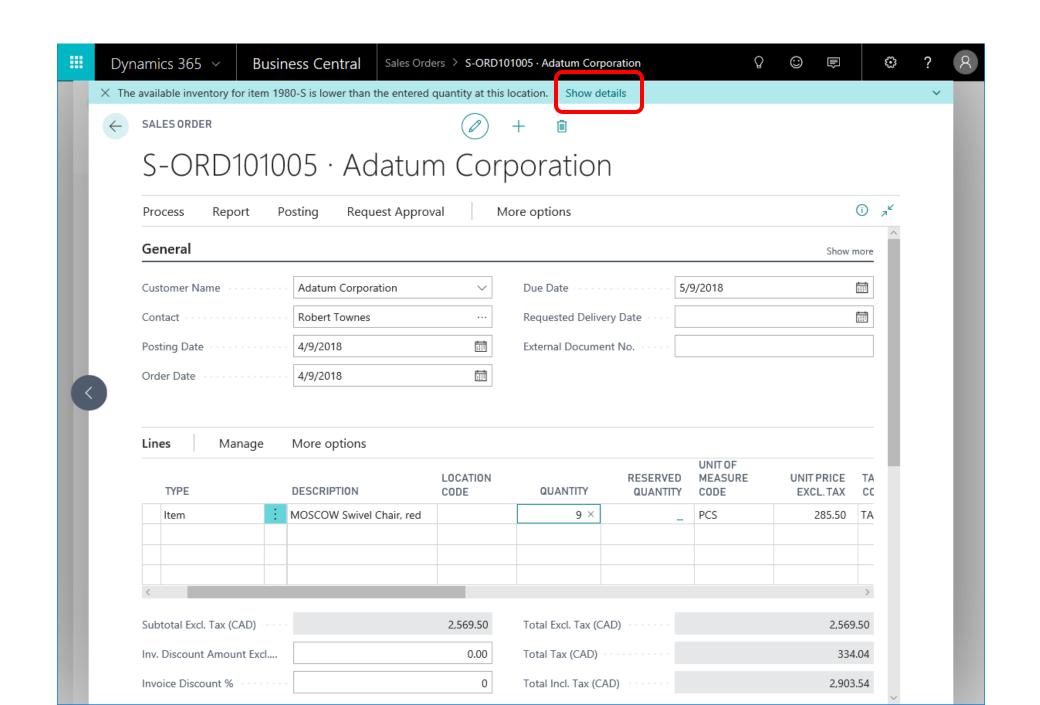


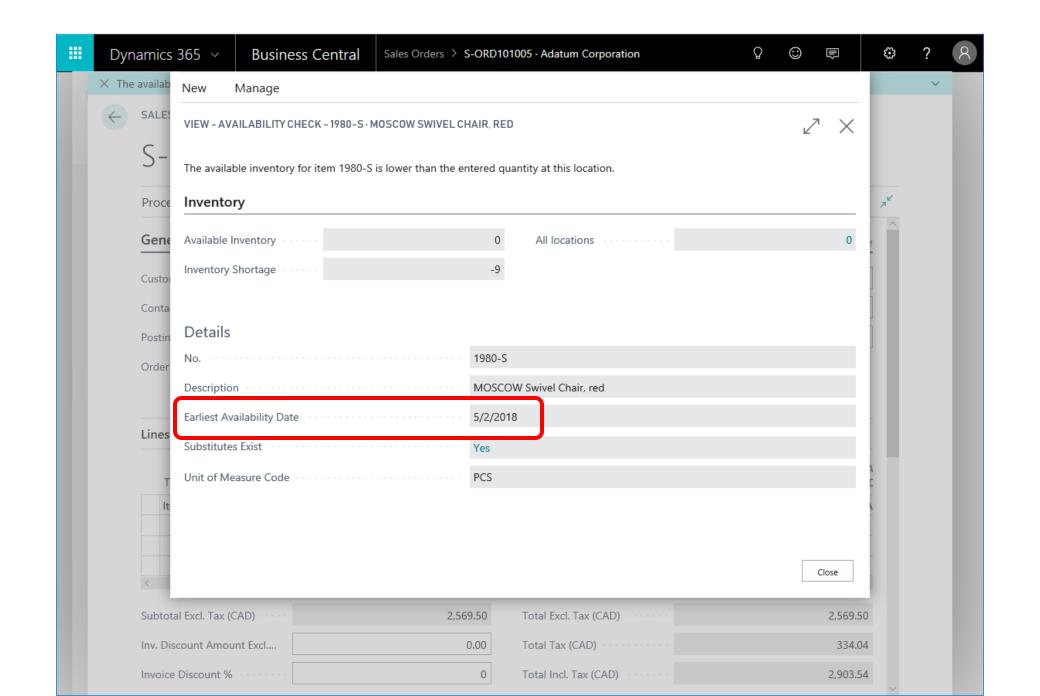


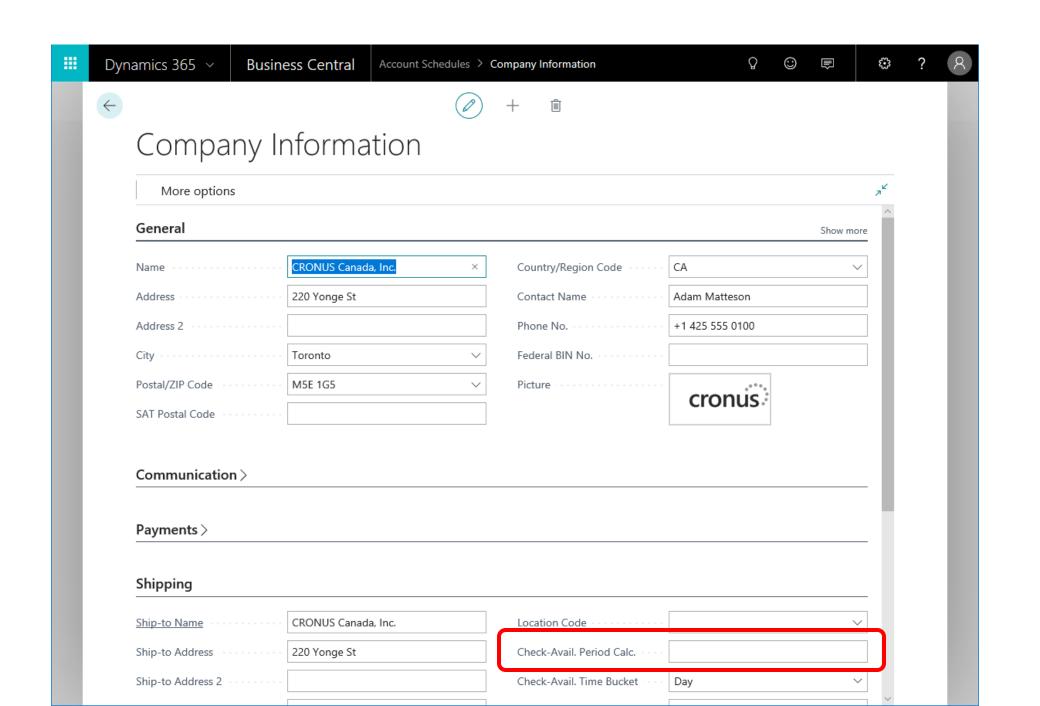


Earliest Availability Date no longer requires Check-Avail. Period Calc. setting

WHAT	The Earliest Availability Date field is always calculated when there is expected inventory supplies.
WHY	Users often forget why the Earliest Availability Date field is not updated when notified about low inventory from sales orders.
HOW	Make the Check-Avail. Period Calc. setting optional on the Company Information page.



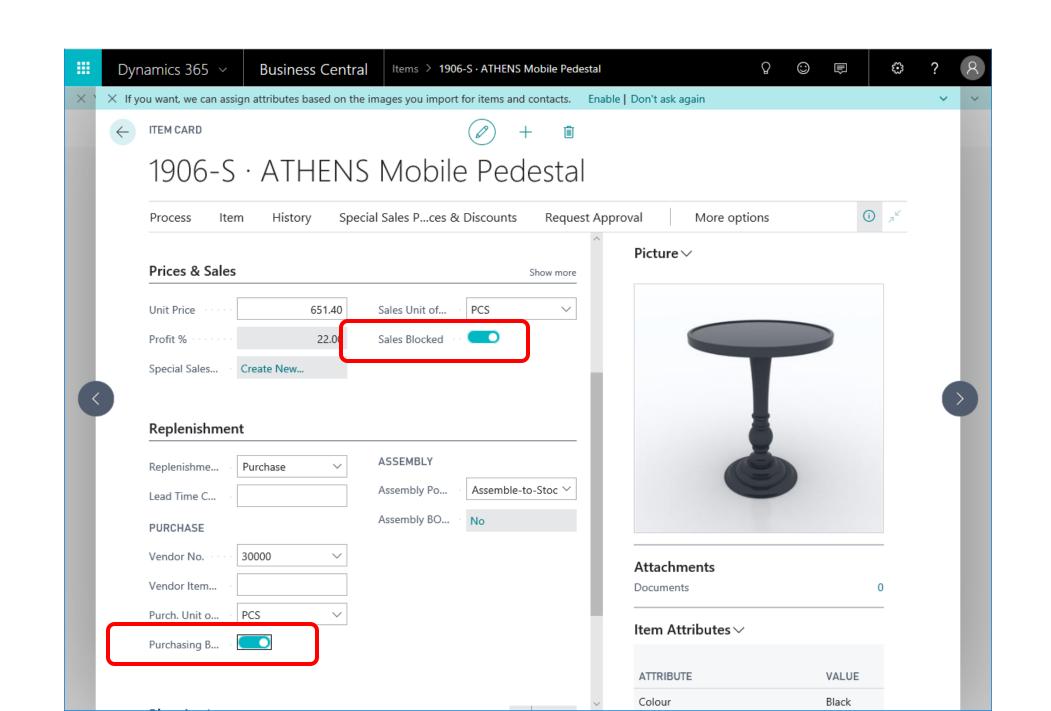


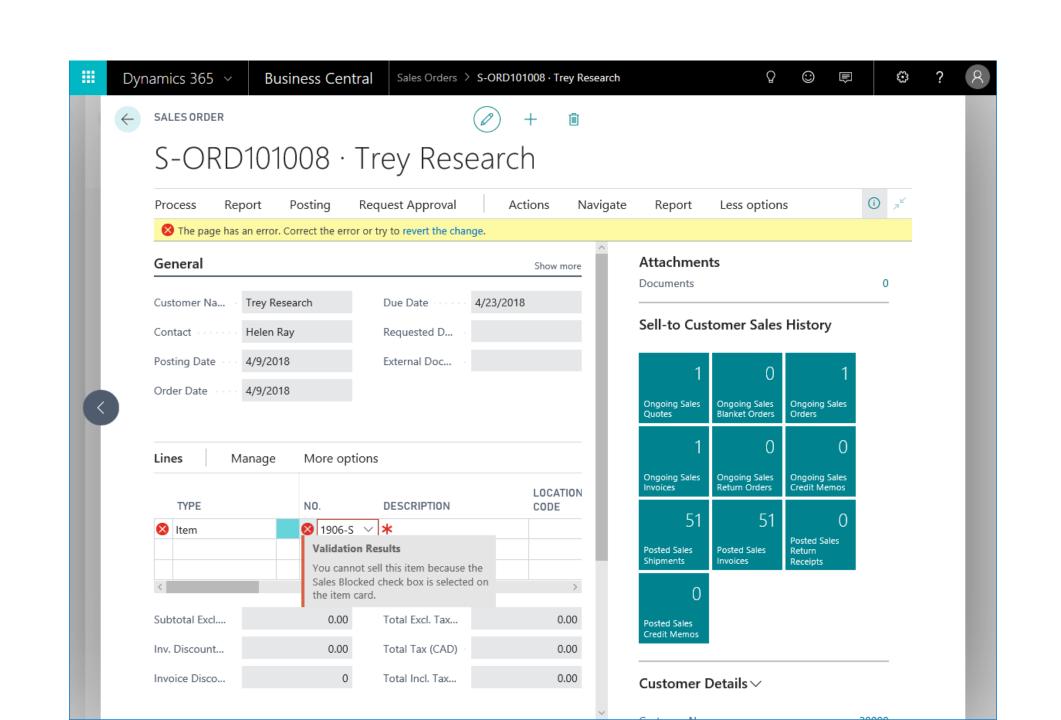


Block Items from Sales and Purchasing

(CH feature merged into W1)

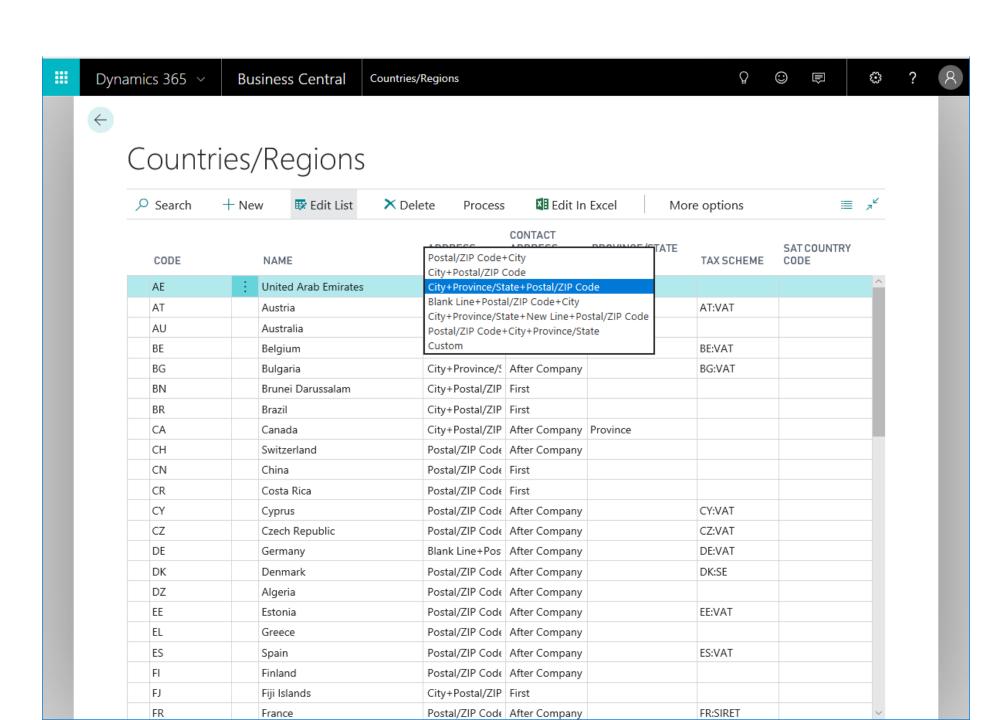
WHAT	You can block an item from being entered on sales or purchase lines, and you can block it from being posted in any transaction
WHY	To have more flexibility in specifying which transactions are allowed for specific items
HOW	The Block Items from Sales and Purchasing feature is no longer specific to Switzerland, so we have made them generally available in the standard product. Link to Help: https://docs.microsoft.com/en-us/dynamics365/business-central/inventory-how-block-items

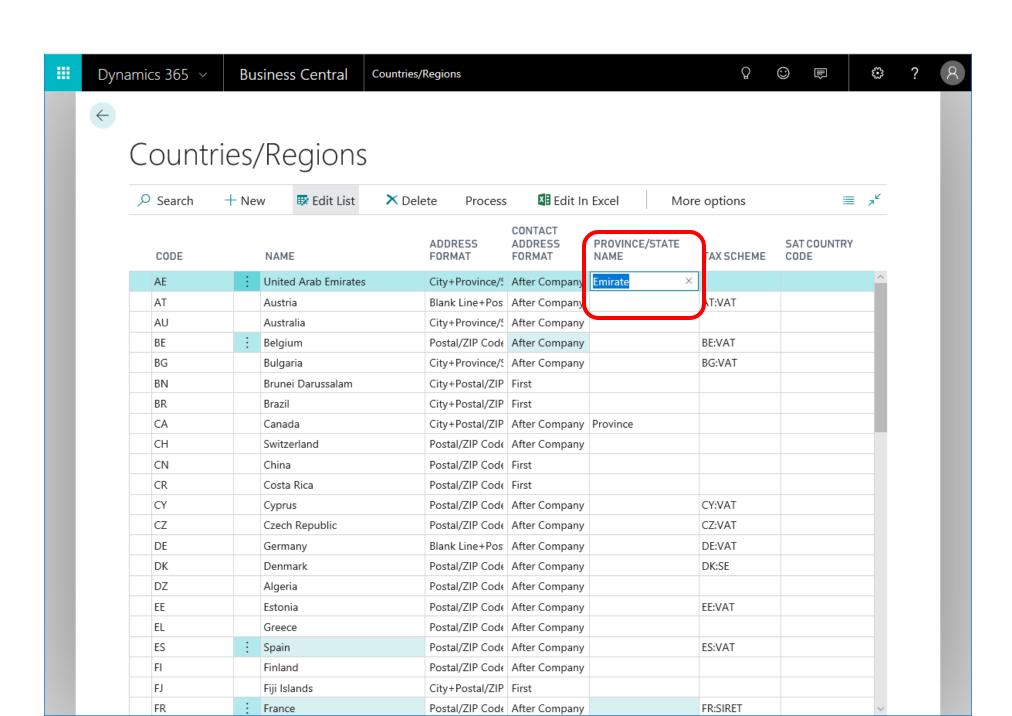


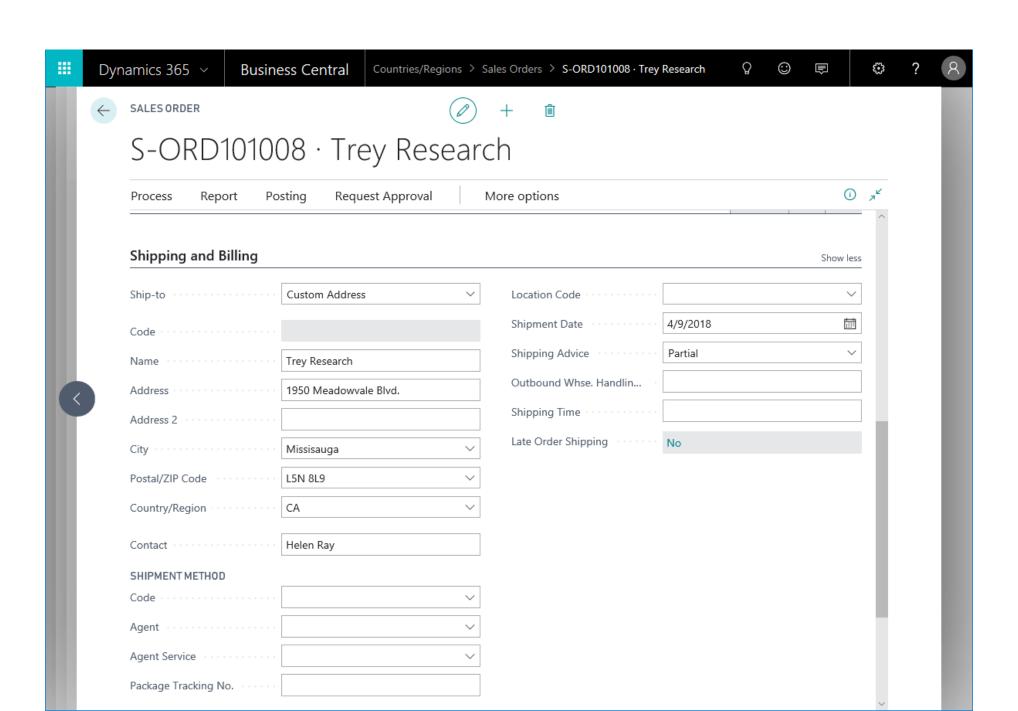


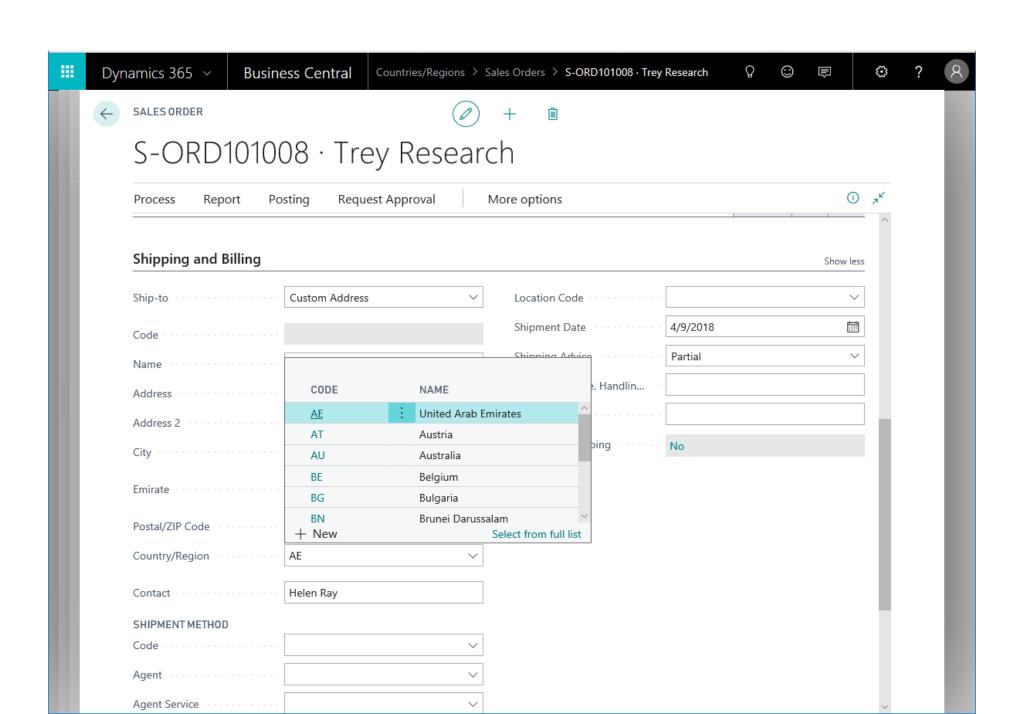
Address format consolidation

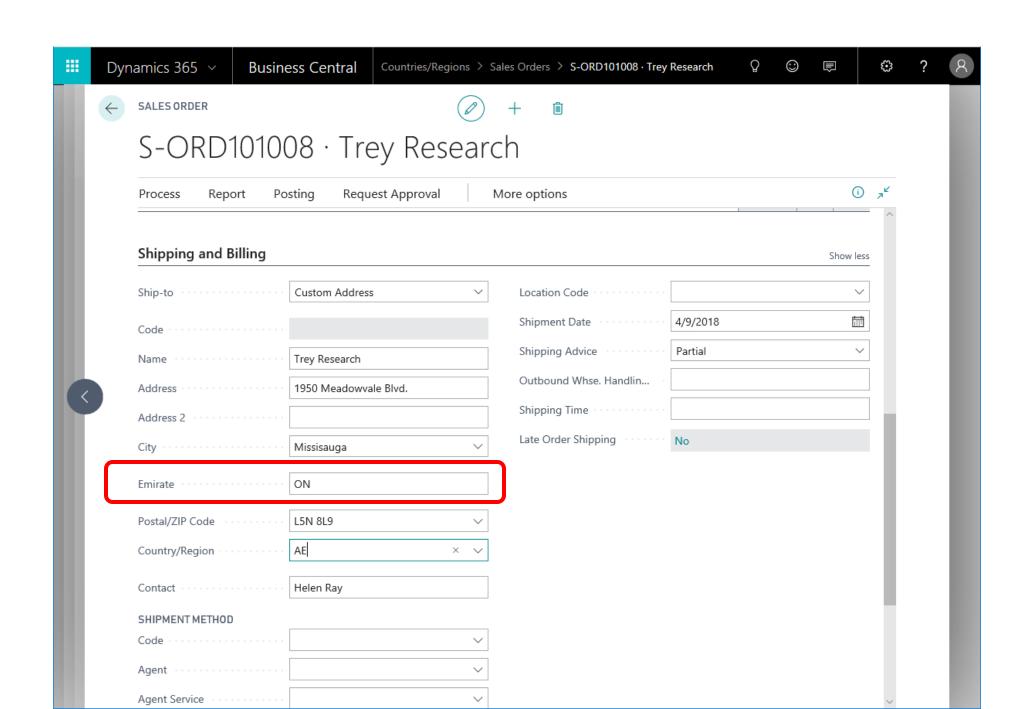
WHAT	Support custom address formats
WHY	Different requirements for formatting of addresses
HOW	Add a caption class to dynamically update the County field caption to State/Region/Province etc. (New County Name field on the Country/Region page)
	Implement address groups on all document pages and make the visibility of the County field depend on the address format of the corresponding country/region code.
	Add the Custom Address Format option, and a simple visual designer to build the option onto the Countries/Regions page.



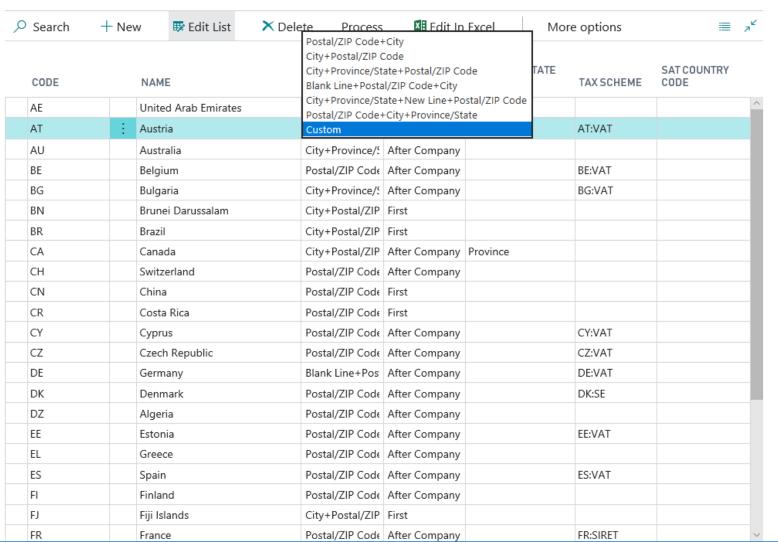


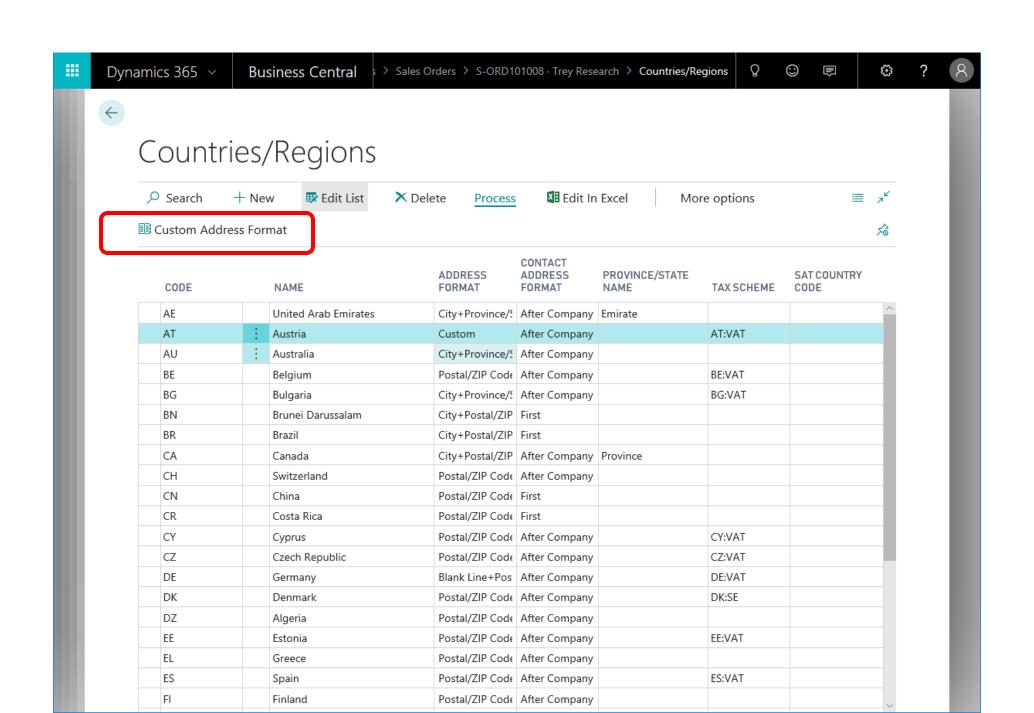


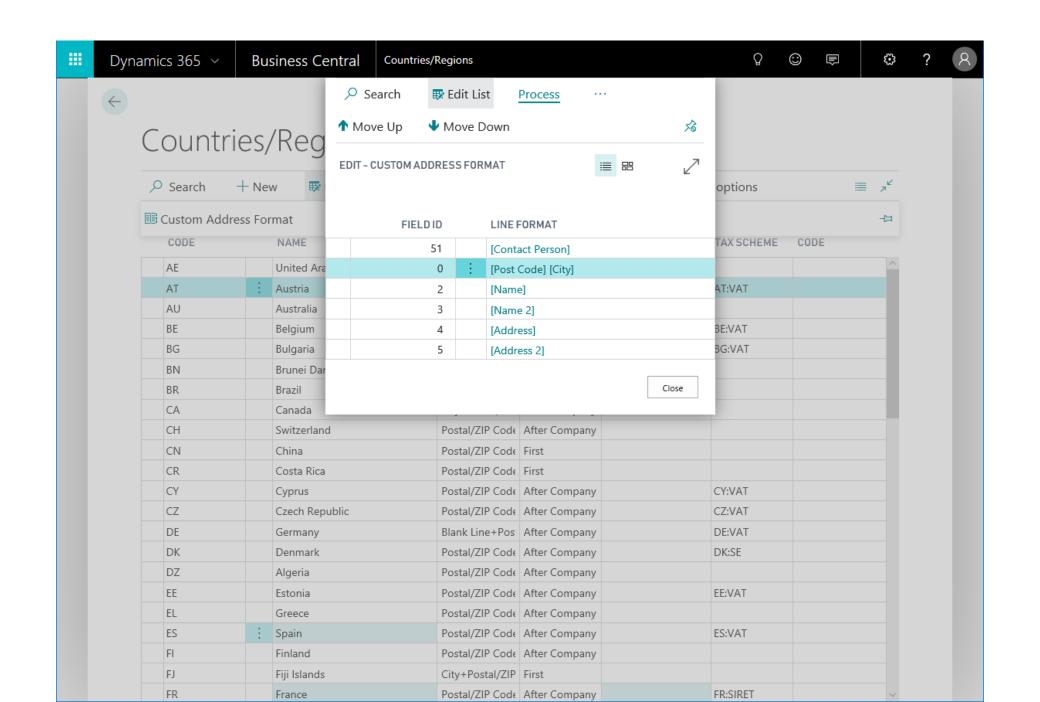


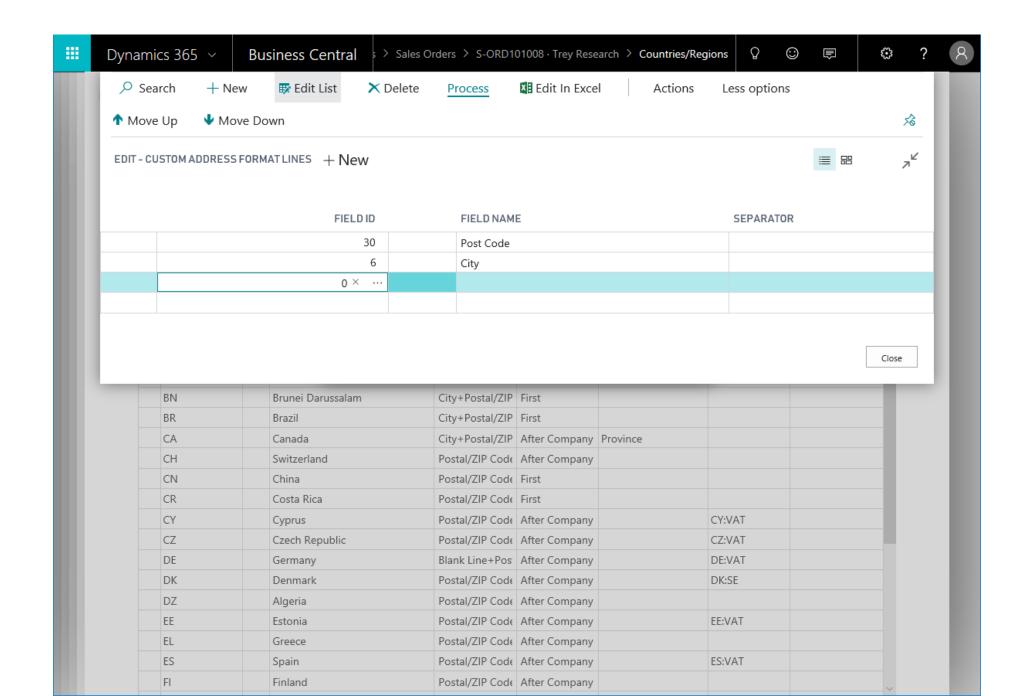


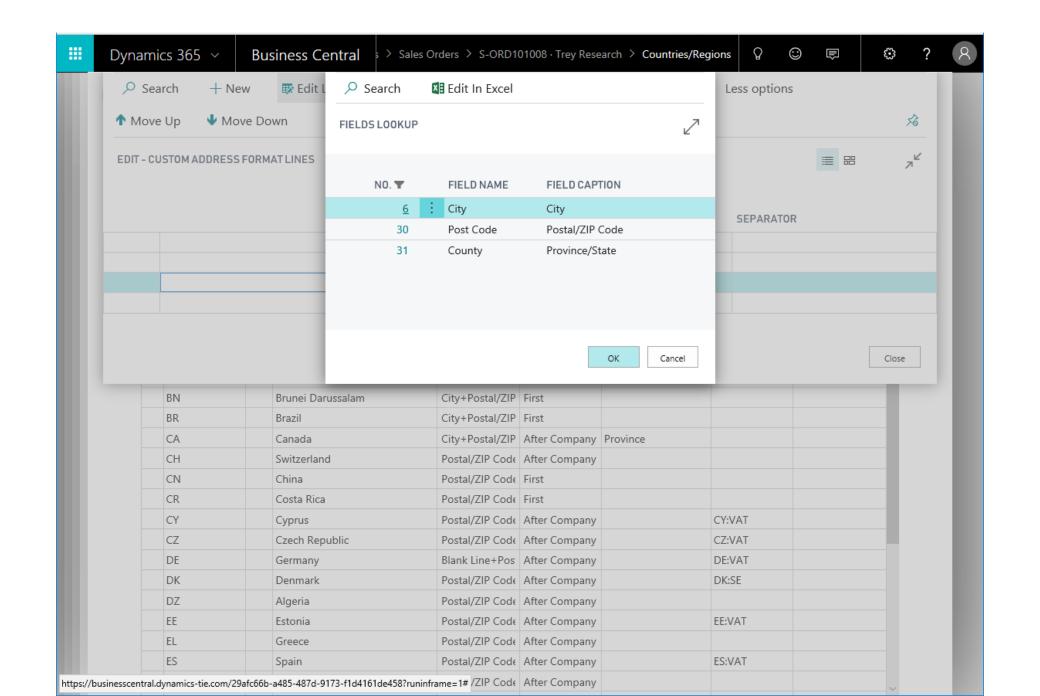
Countries/Regions















S-ORD101008

Trey Research

1950 Meadowvale Blvd.

Missisauga, L5N 8L9

Helen Ray



Ship-to Address

Helen Ray

L5N 8L9 Missisauga

Trey Research

1950 Meadowvale Blvd.

CRONUS Canada, Inc.

220 Yonge St

Toronto, Ontario M5E 1G5

ON

Canada

Document Date

Salesperson April 9, 2018 Peter Saddow Quote No.

Shipment Method

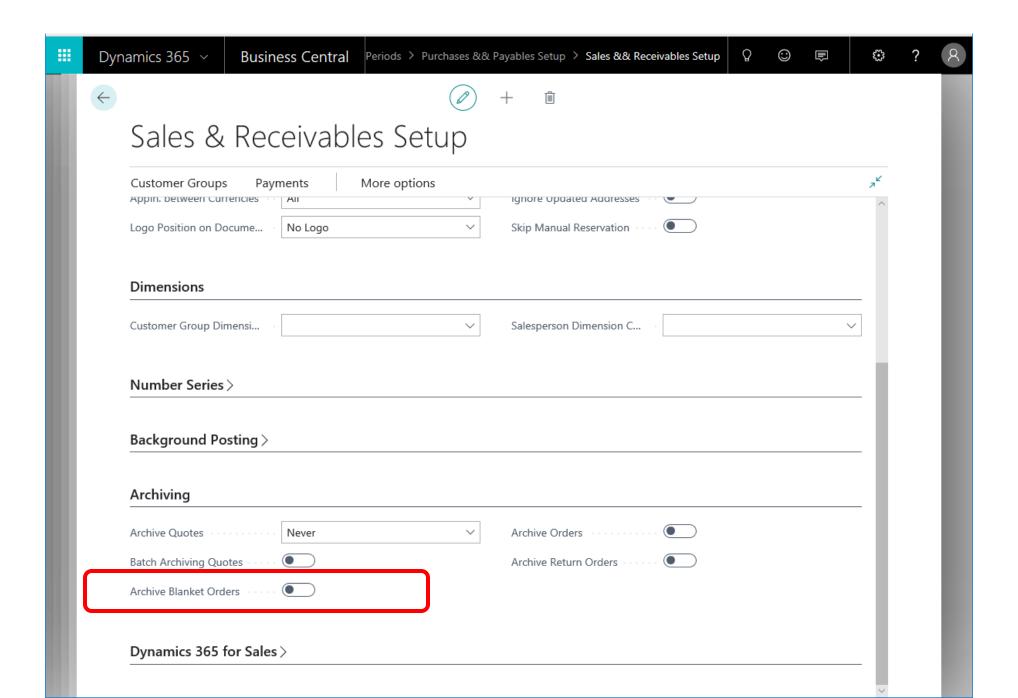
P.O. Number

Payment Terms

Shipment Date

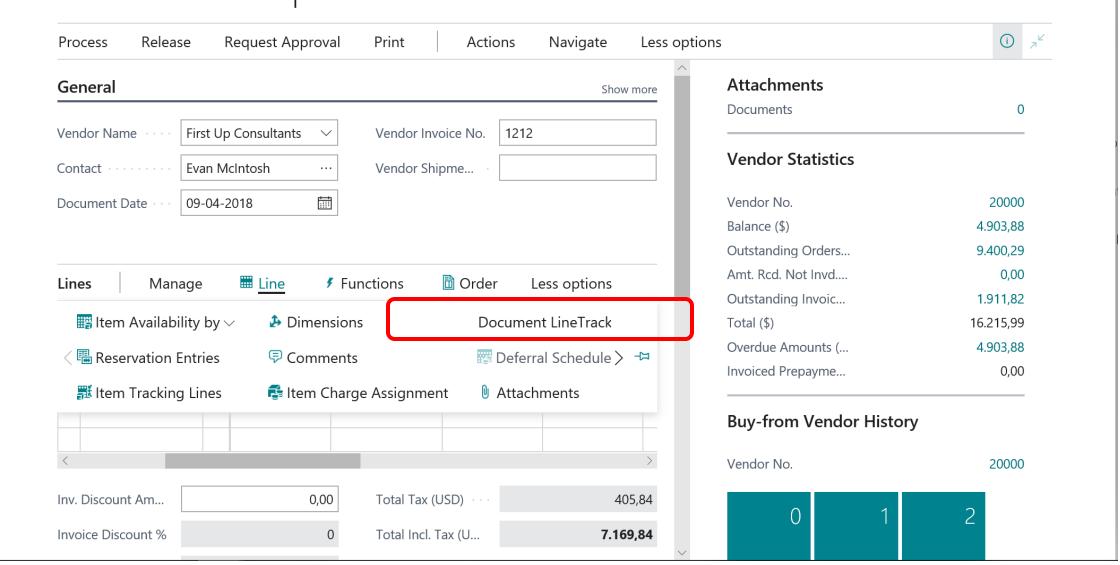
Archiving of blanket orders and document line tracking

WHAT	You can archive and delete blanket sales and purchase orders.
	You can look up the blanket order from the order and vice versa.
WHY	Align with other archiving functionality
HOW	Blanket Order Archiving feature is now made generally available in the product. Help links: https://docs.microsoft.com/en-us/dynamics365/business-central/across-how-to-track-document-lines

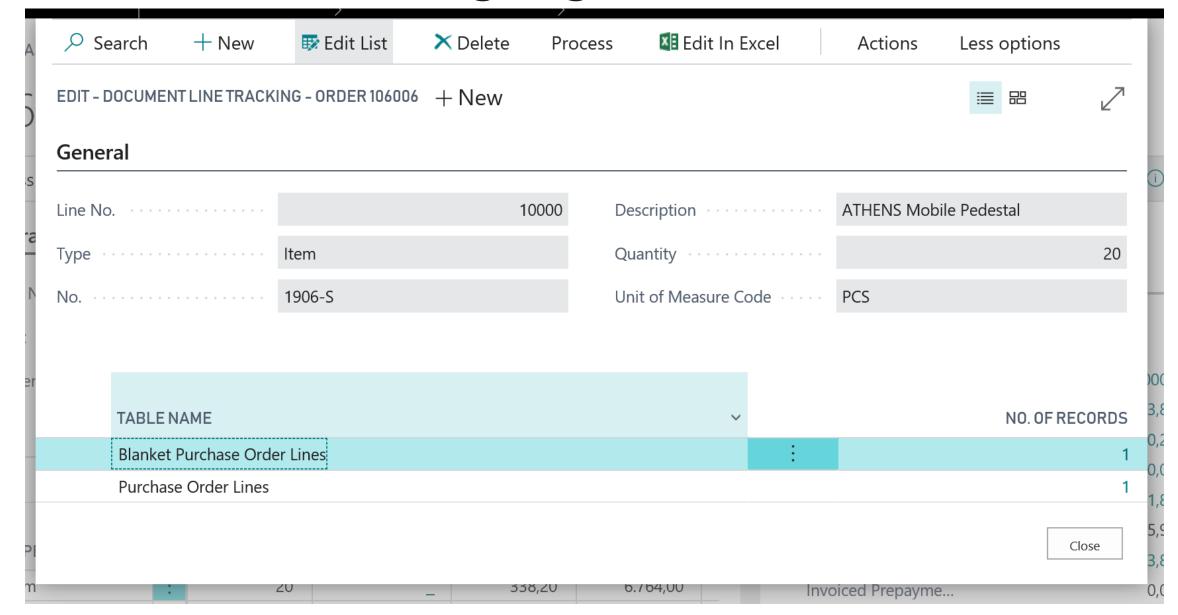




106006 · First Up Consultants



Document Line Tracking Page



Shipment method code support for Intrastat

267096

WHAT

When accountants set Intrastat reporting to work in the Shipment Method Mandatory mode, the shipment method information is filled into the Intrastat report. And the Intrastat report checks that a shipment method is entered before submitting the report.

WHY

The Intrastat Shipment Method attribute is mandatory in 8 out of 28 EU countries.

It is conditionally mandatory in 11 out of 28 EU countries when the value of the company's purchases or sales go over a certain threshold.

HOW

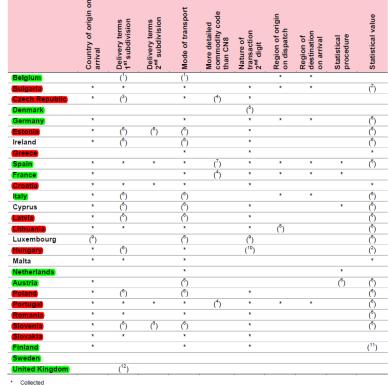
New configuration setting that removes the need for localizations in countries where this is required or conditionally required.

Enabled for future use in countries where this might become needed at some point.

The change contains removal of local code in some countries and redesign of the W1 implementation to enable support for this scenario as an Intrastat configuration setting.

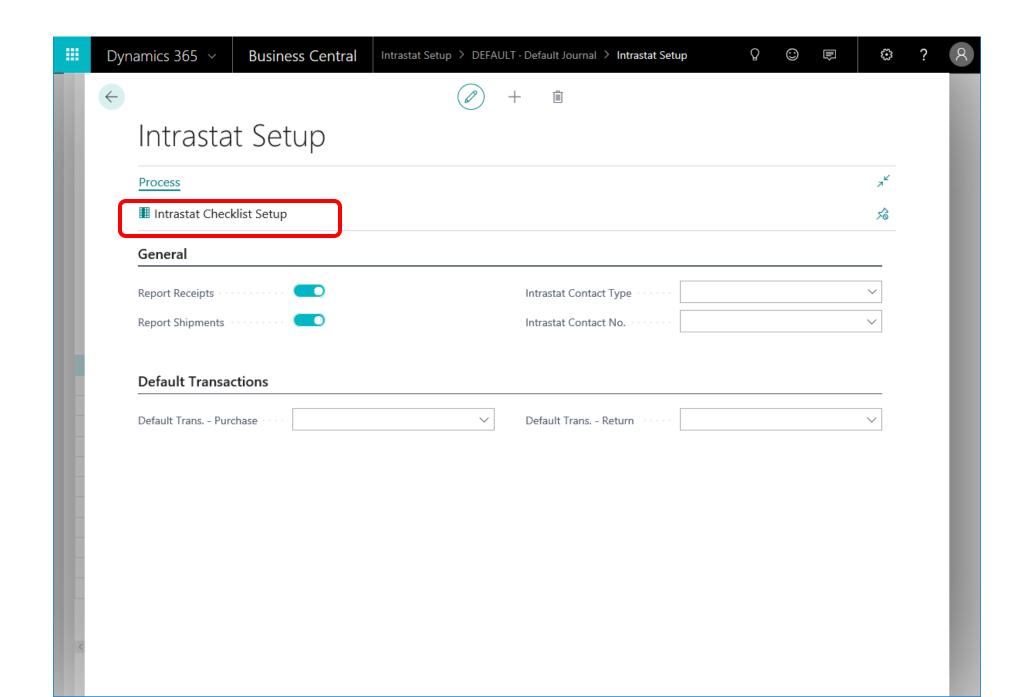
(No help. Tooltips only)

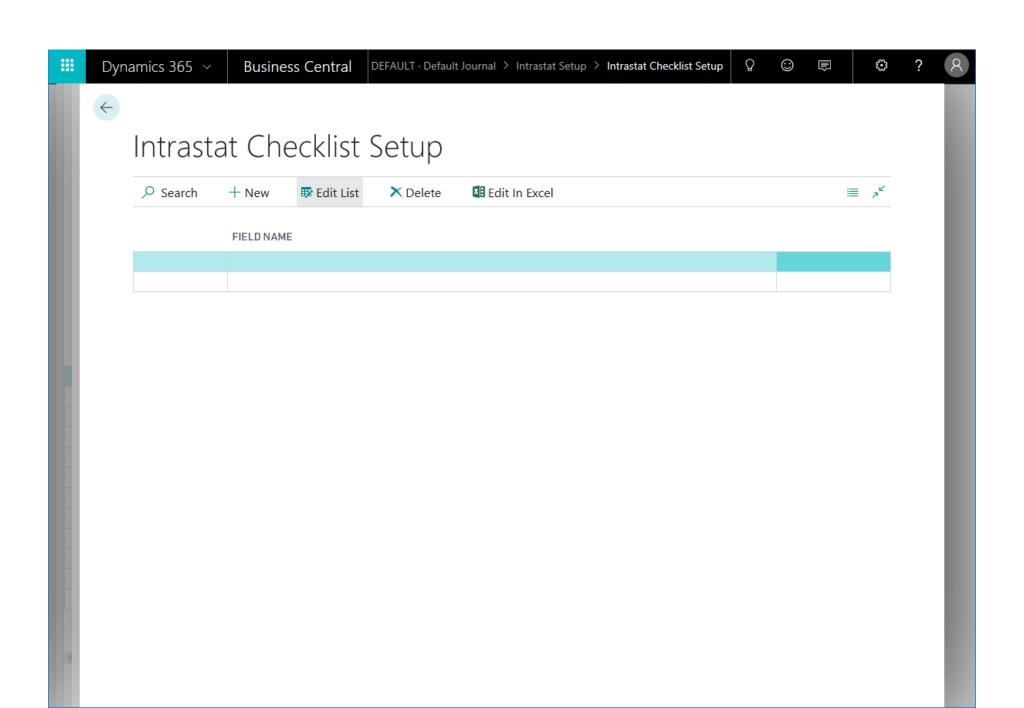
Table 4: Collection of optional data elements as defined by the EU legislation, 2015

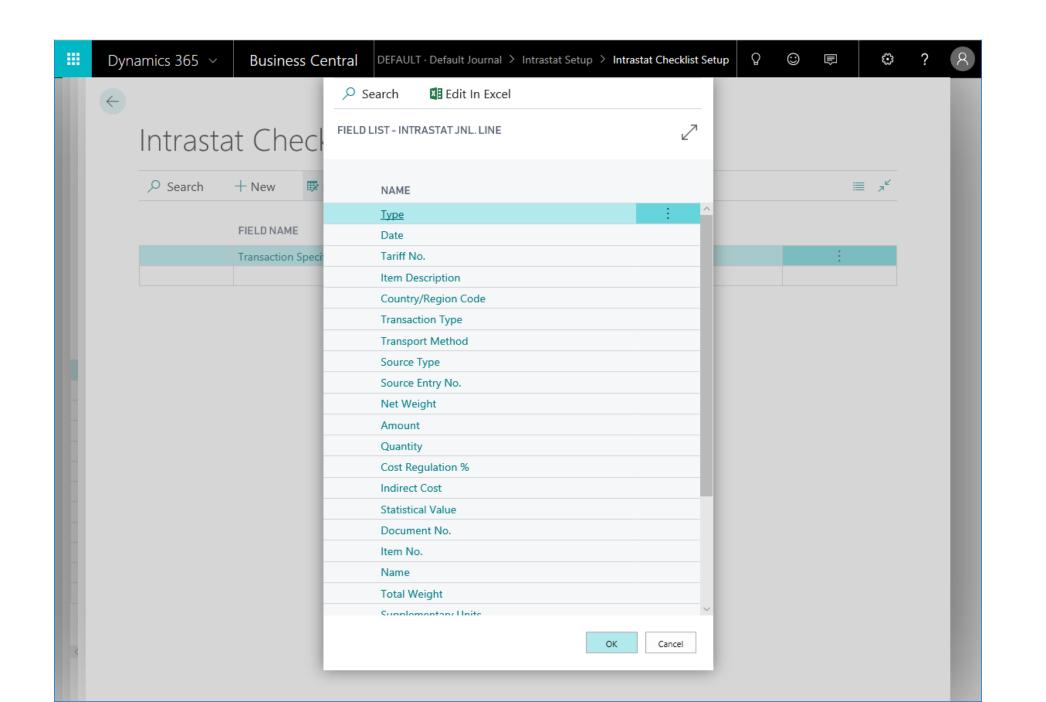


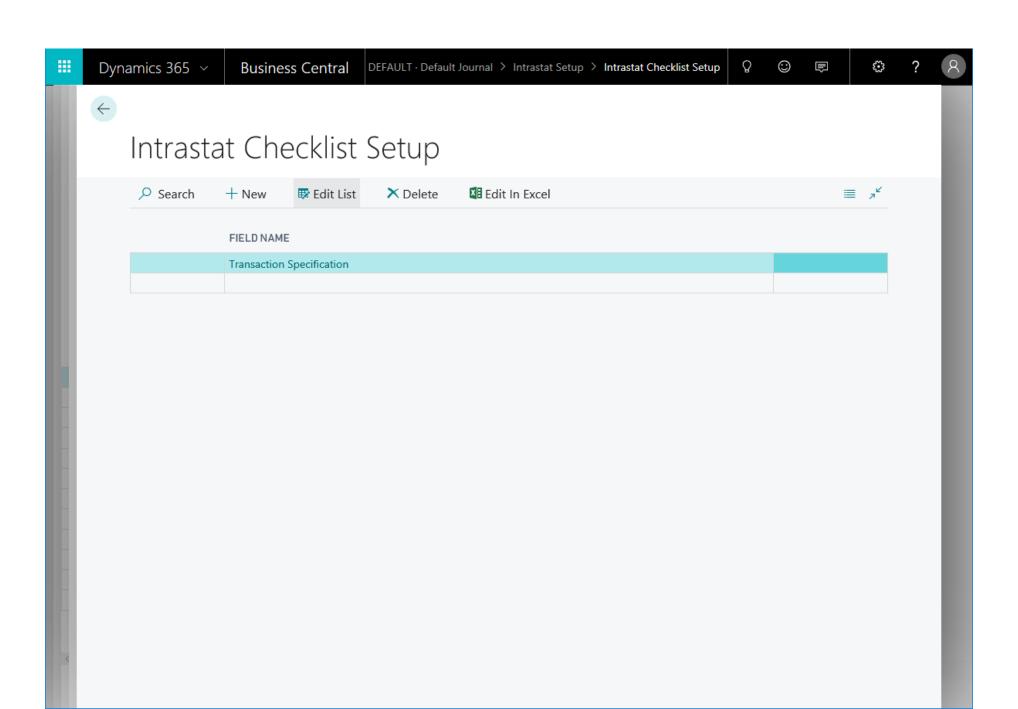
- Only PSIs above the value EUR 25 million shall report the data.
- Only PSIs above the optional variable threshold for all transactions (see Table 6) and PSIs below the optional variable threshold fo
- The data element is mandatory for a few products only

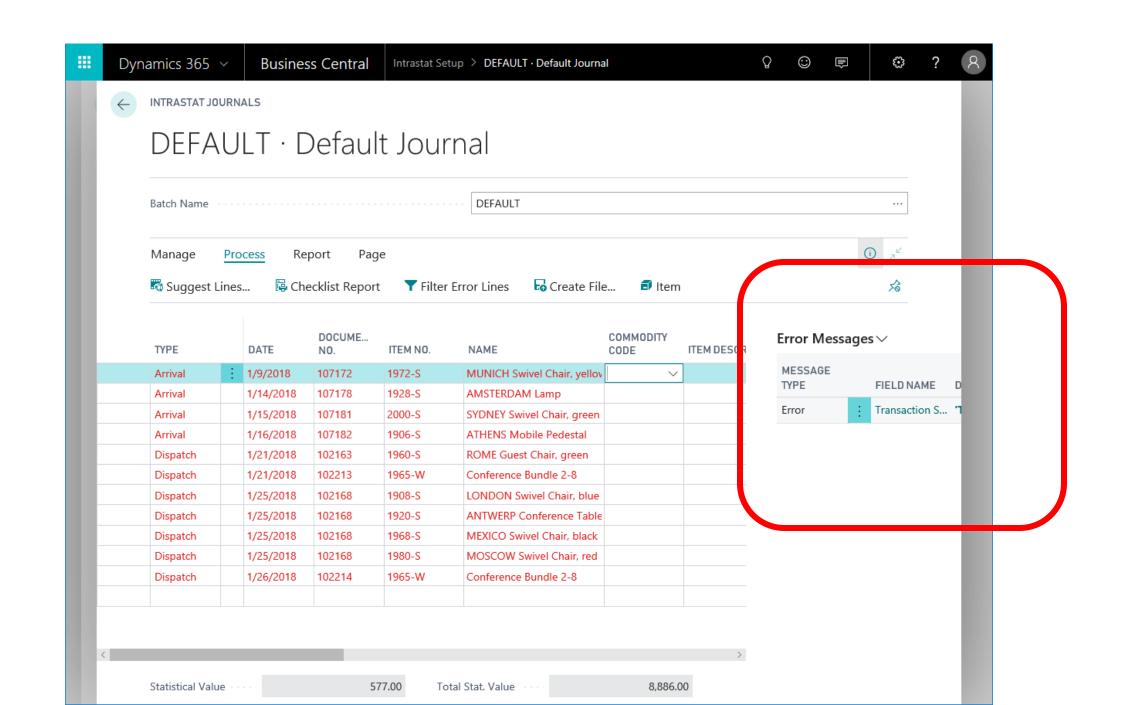
Source: National Quality Reports submitted by Member States







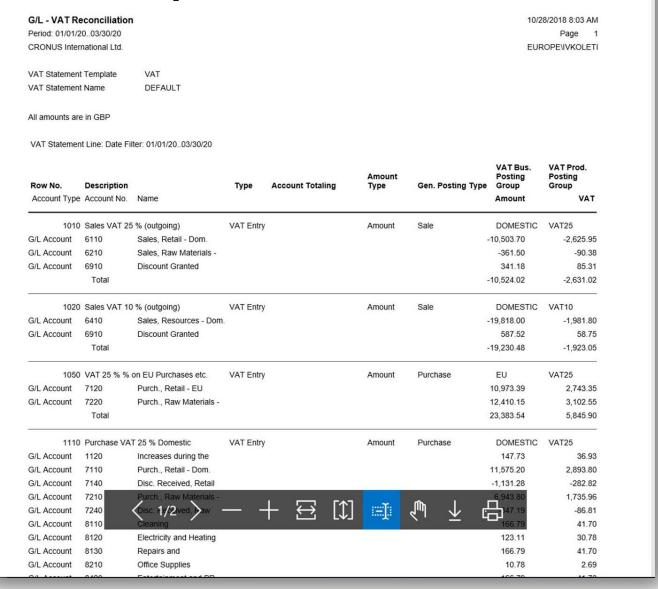




VAT Reconciliation report (country consolidation)

WHAT	Ability to reconcile G/L entries vs. VAT entries based on established relations			
WHY	W1 version has had a VAT-to-G/L relationship for years, but with no specific feature utilizing it.			
	VAT reconciliation is often done by accountants each time a VAT return is submitted to the tax authorities.			
HOW	German version of REP11 (OBJECT Report 11009 Sales VAT Adv. Not. Acc. Proof)			

VAT Reconciliation report



Search for "Sales VAT Adv. Not. Acc. Proof" – there's a bug with caption; will be fixed in first update after Fall release.

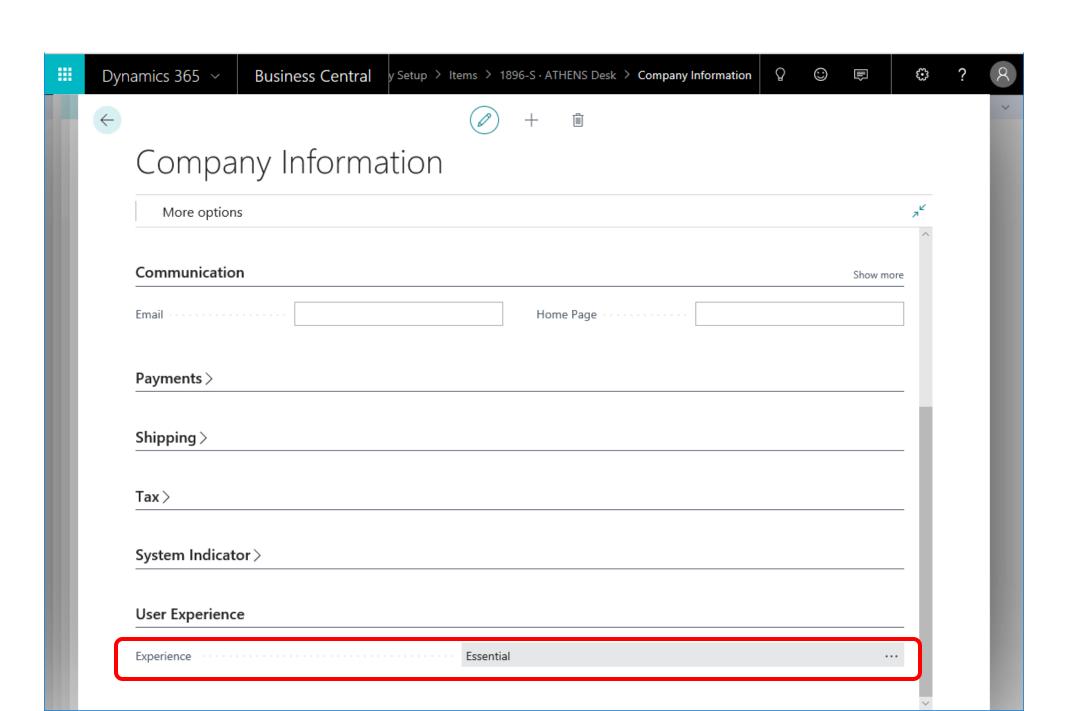
MINOR FIXES

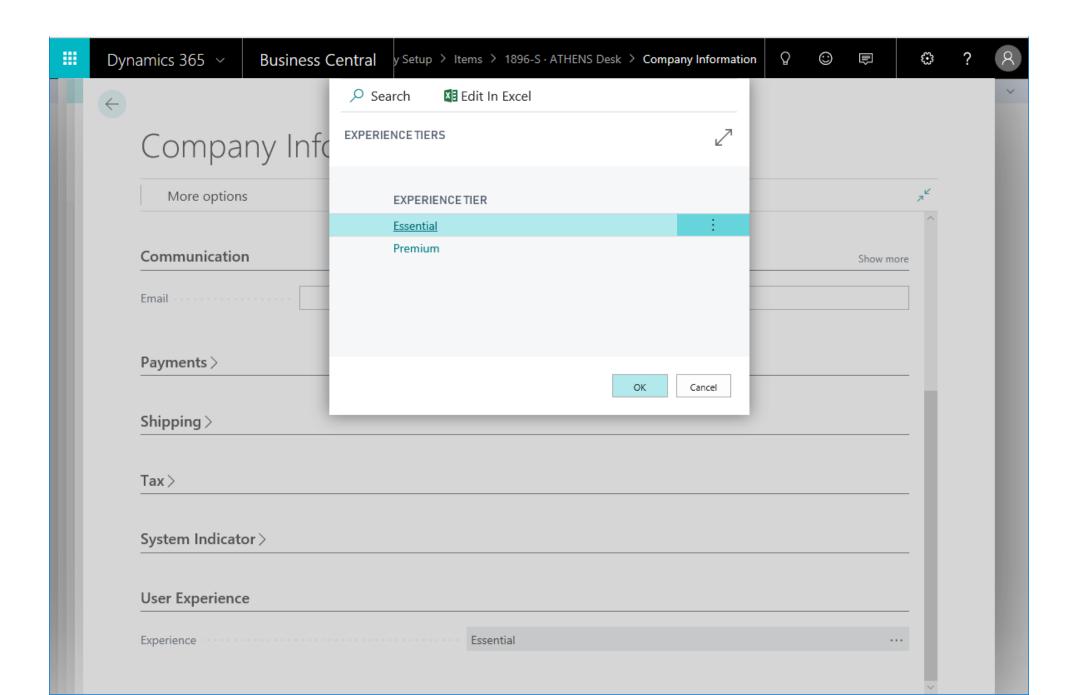


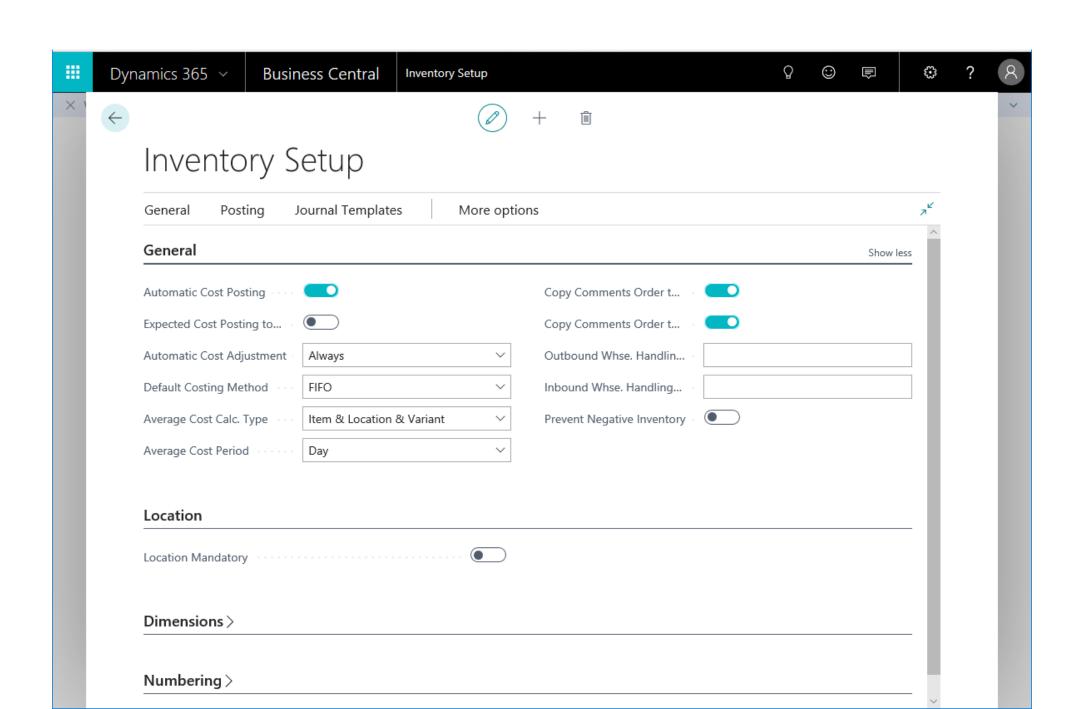


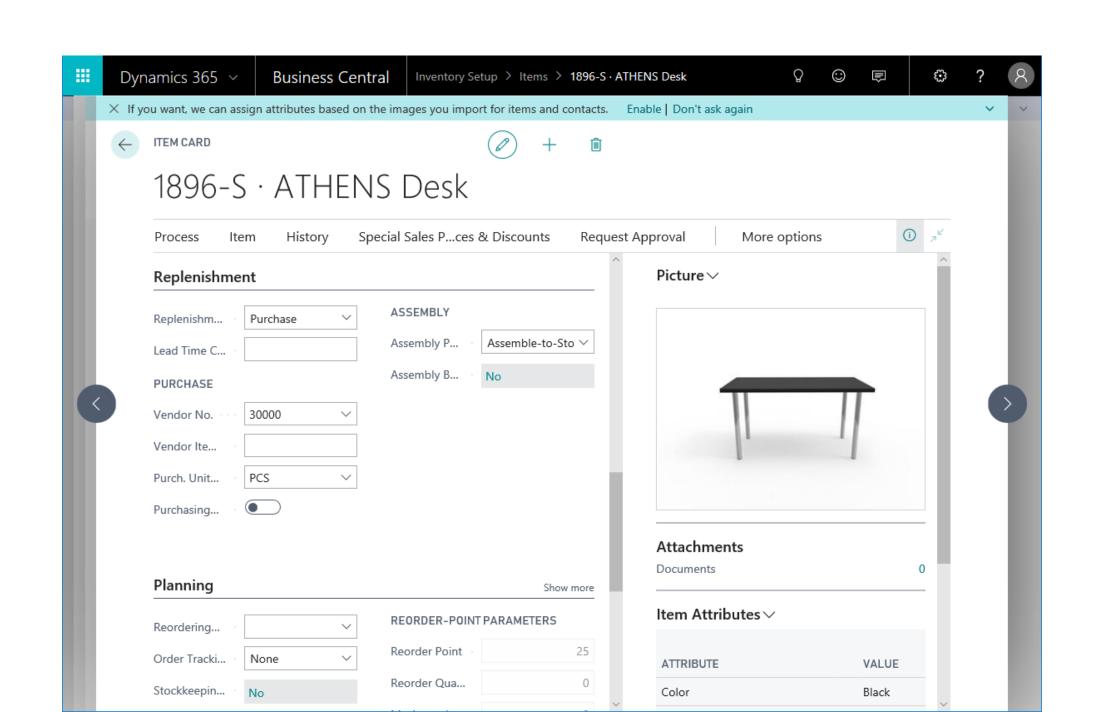


WHAT	Re-tag "#Advanced" + Requisition worksheet and most of planning related functionality moved to the Essential experience
WHY	To expose more features in Business Central To add the Planning feature to the Essential experience
HOW	Change tagging on objects. The #Advanced tagged controls/action were tagged with new or existing tags that were then assigned to the Essential Experience.



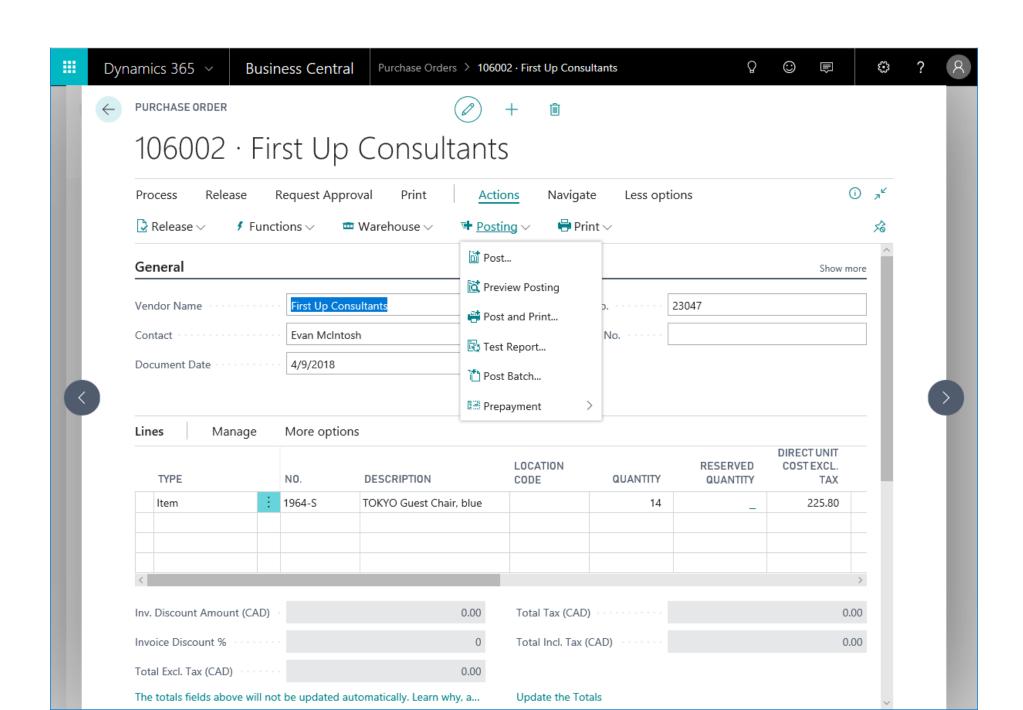


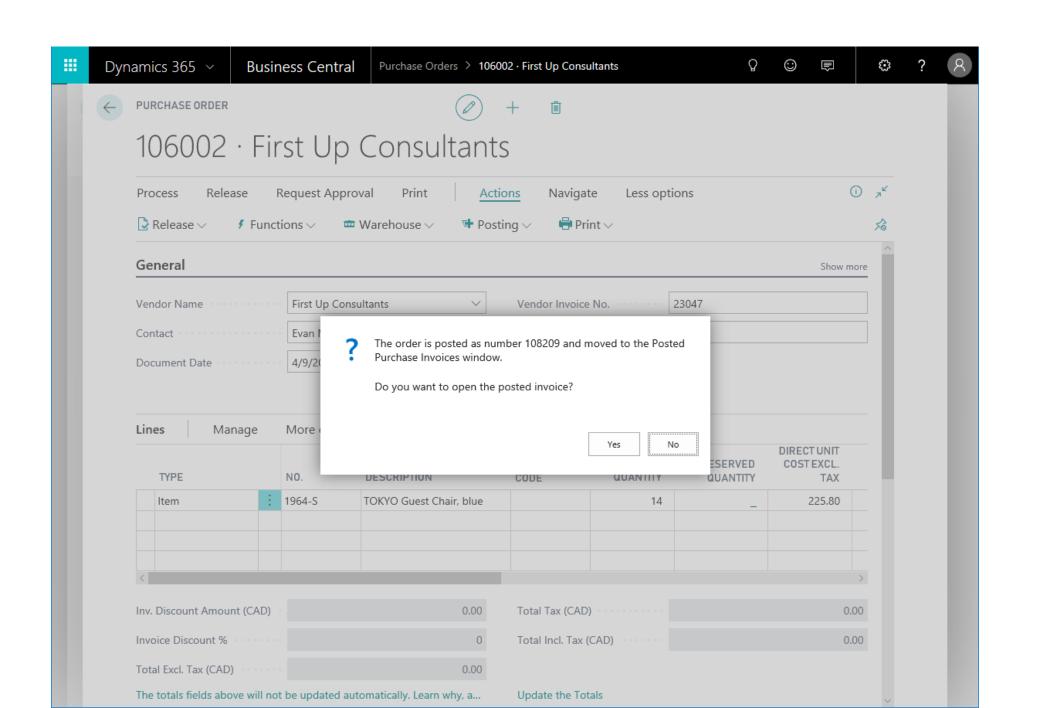


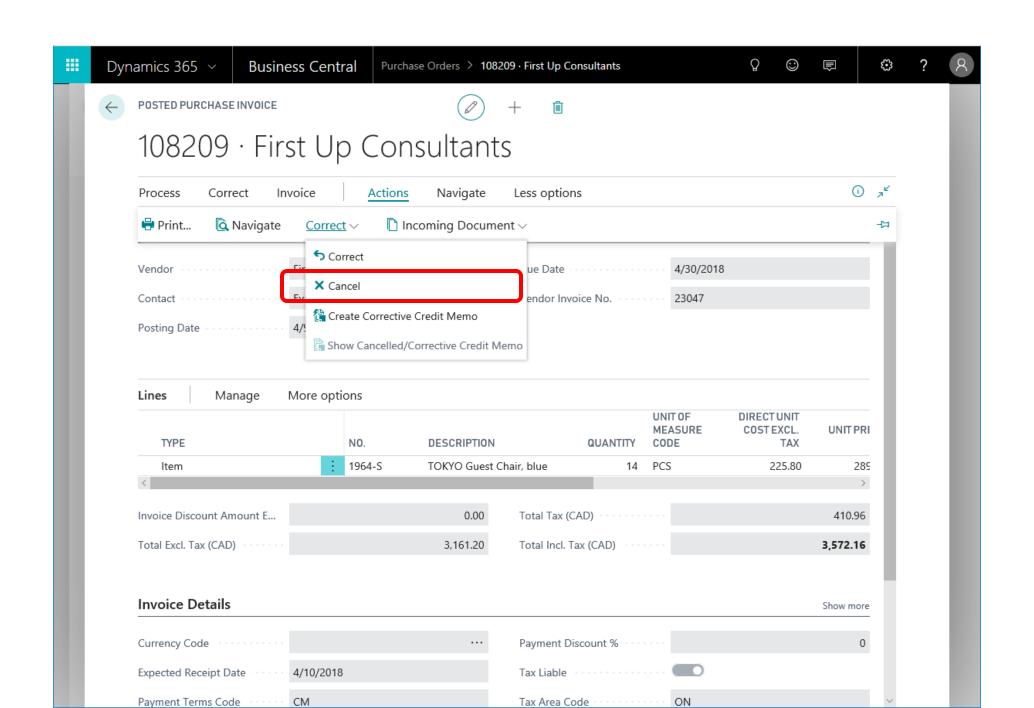


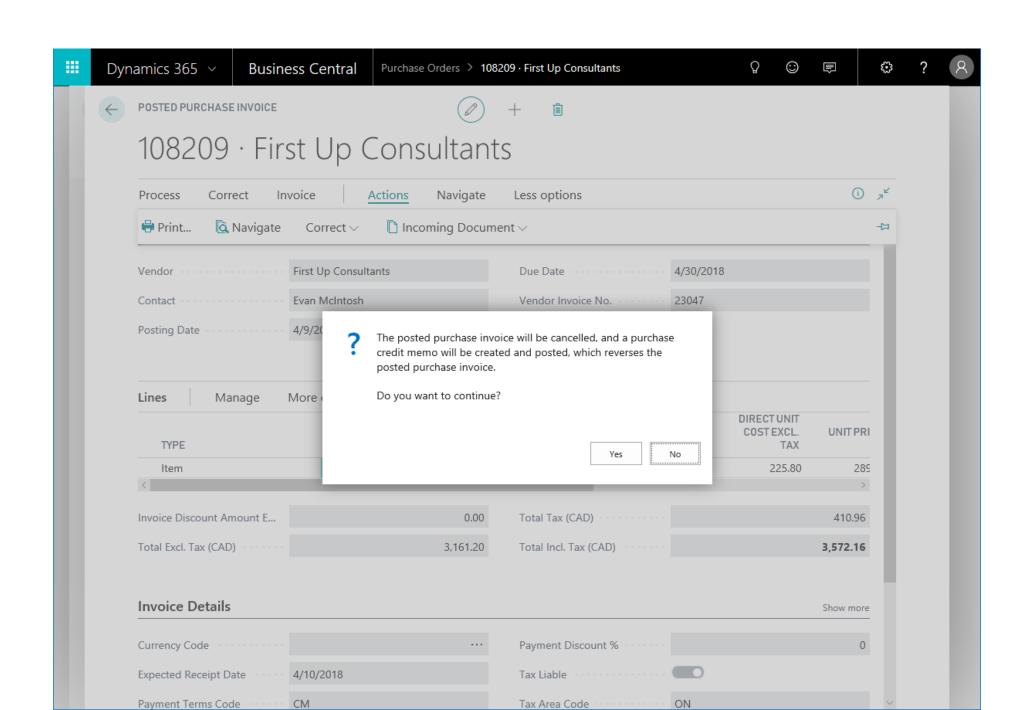
Cancel purchase invoices posted from order

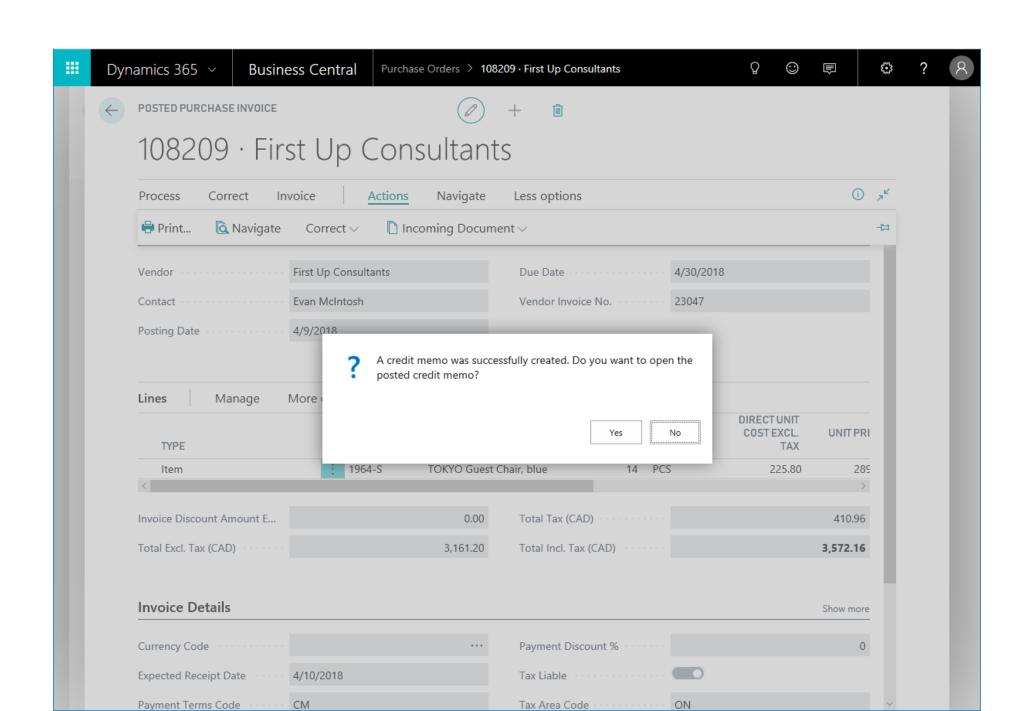
WHAT	Create and post credit memo right from posted purchase invoice created from purchase order
WHY	Align functionality with sales part Help user to fix wrong posting
HOW	Enable the Cancel action on posted purchase invoices related to purchase orders.

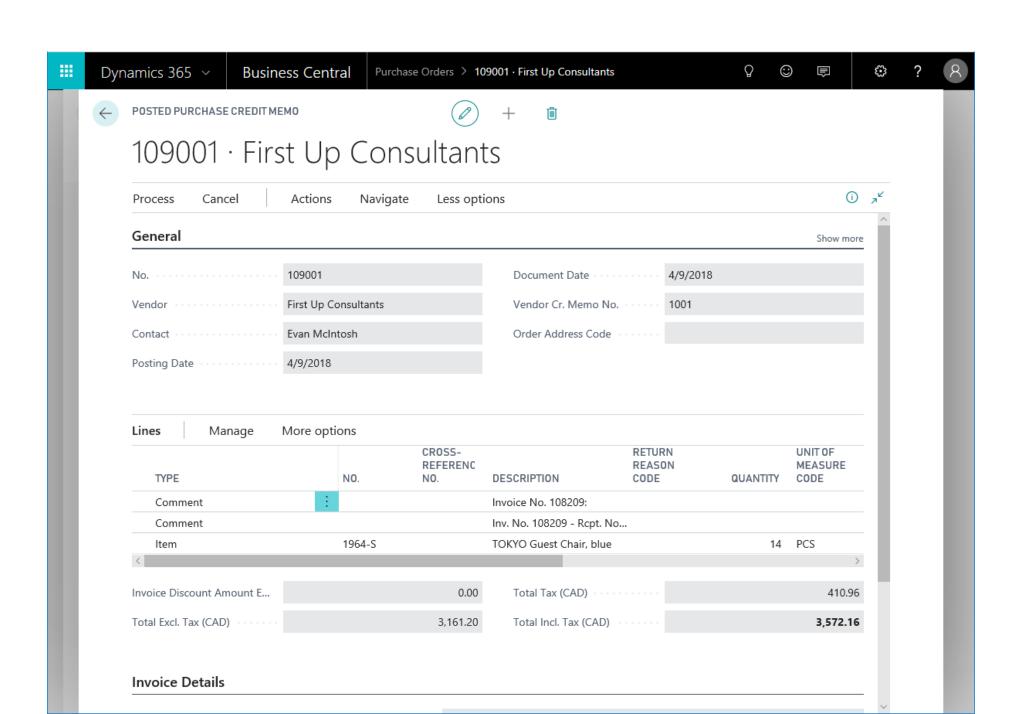








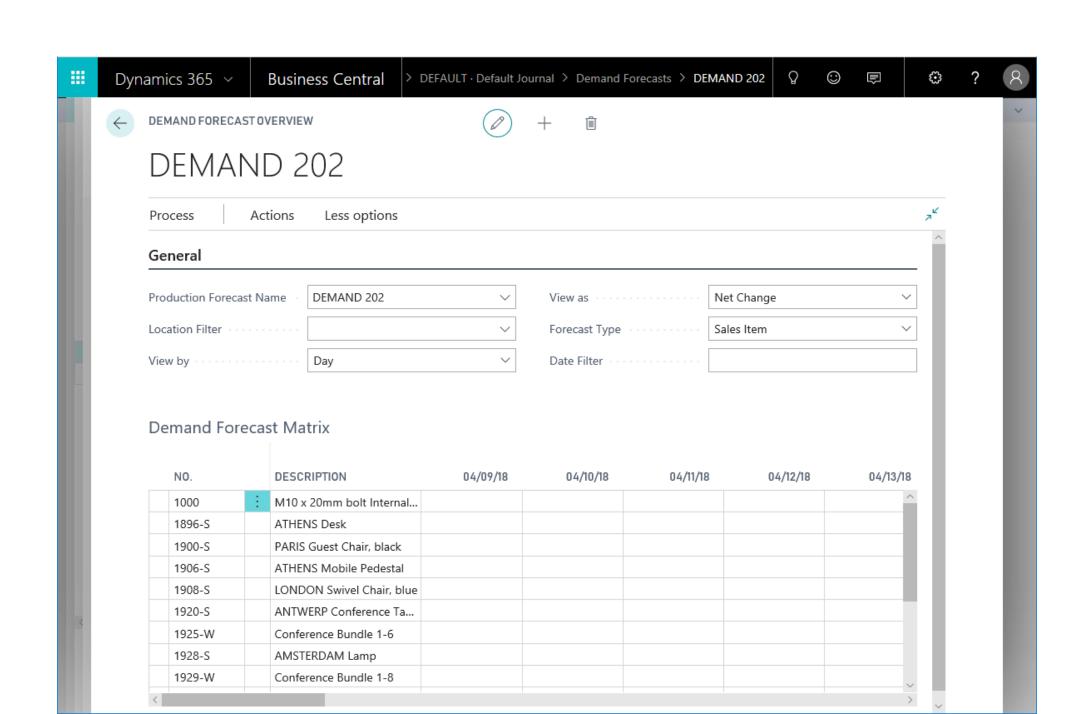


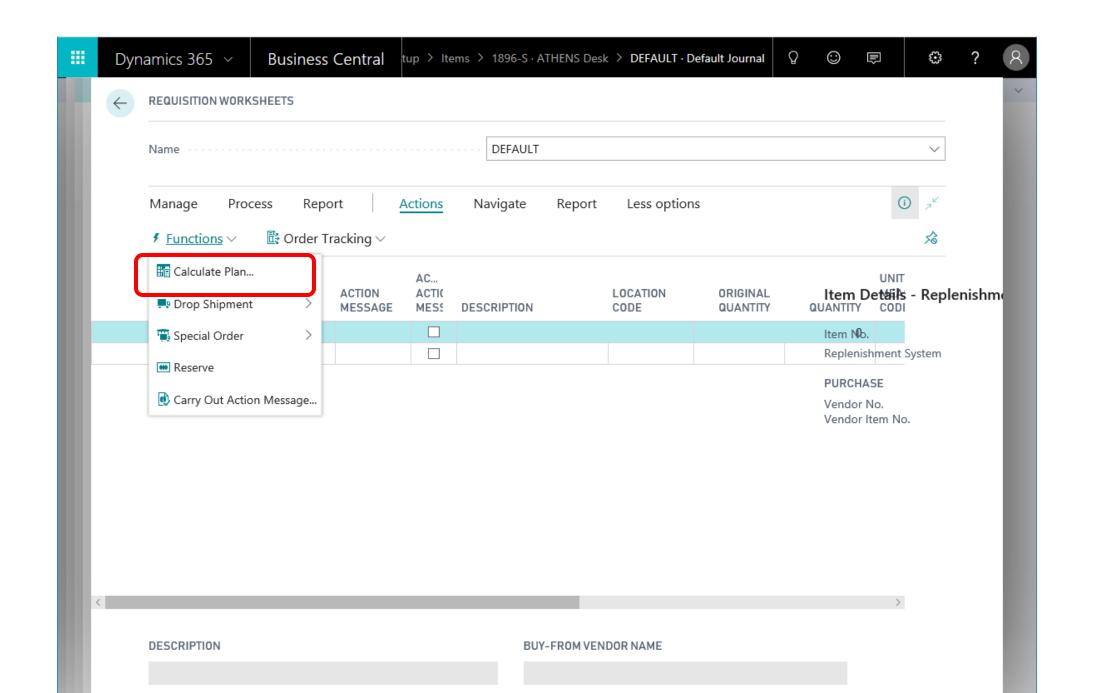


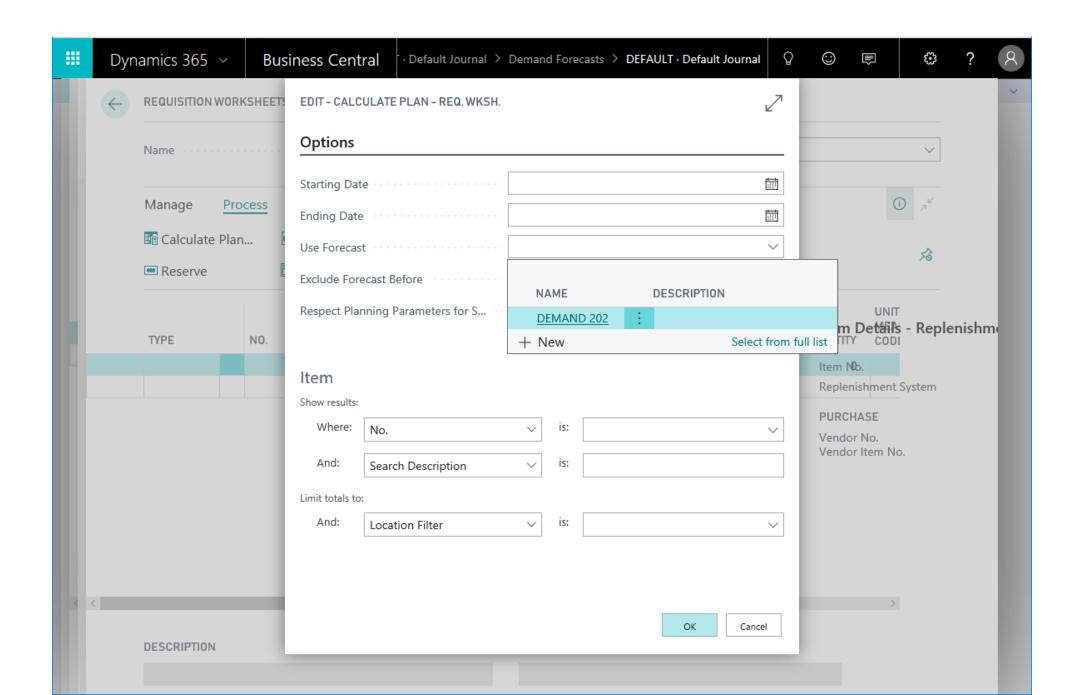


Application areas: Planning moved to Essentials

WHAT	Requisition worksheet and most of planning related functionality moved to the Essential experience
WHY	To add the Planning feature to the Essential experience
HOW	Change tagging on objects. The #Advanced tagged controls/action were tagged with new or existing tags that were then assigned to the Essential Experience.

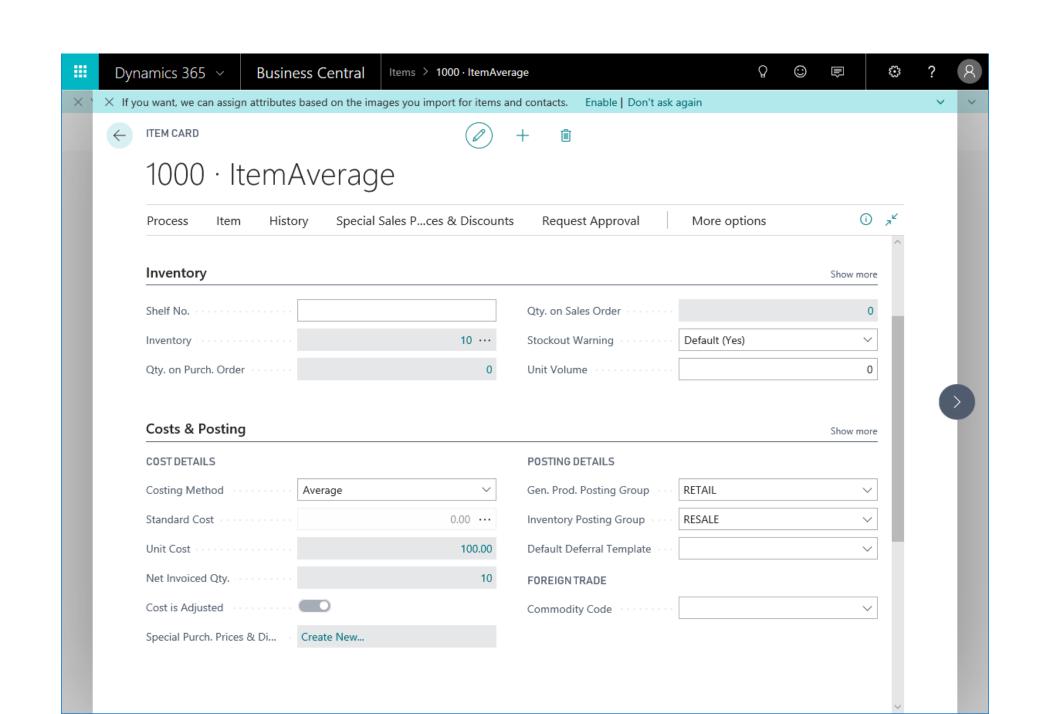


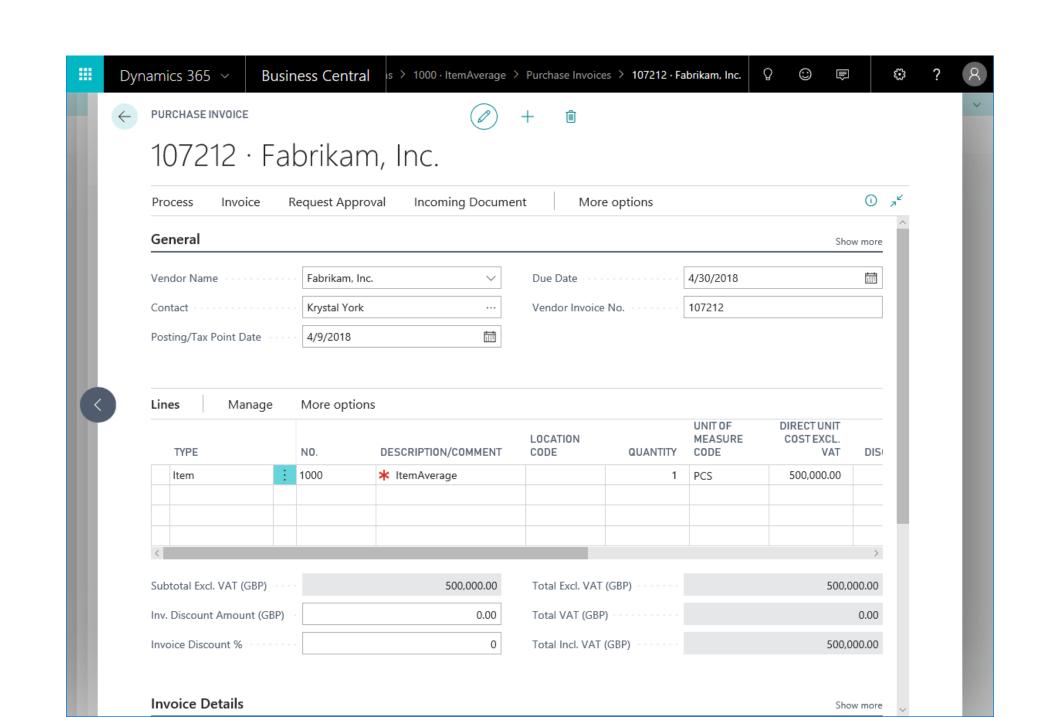


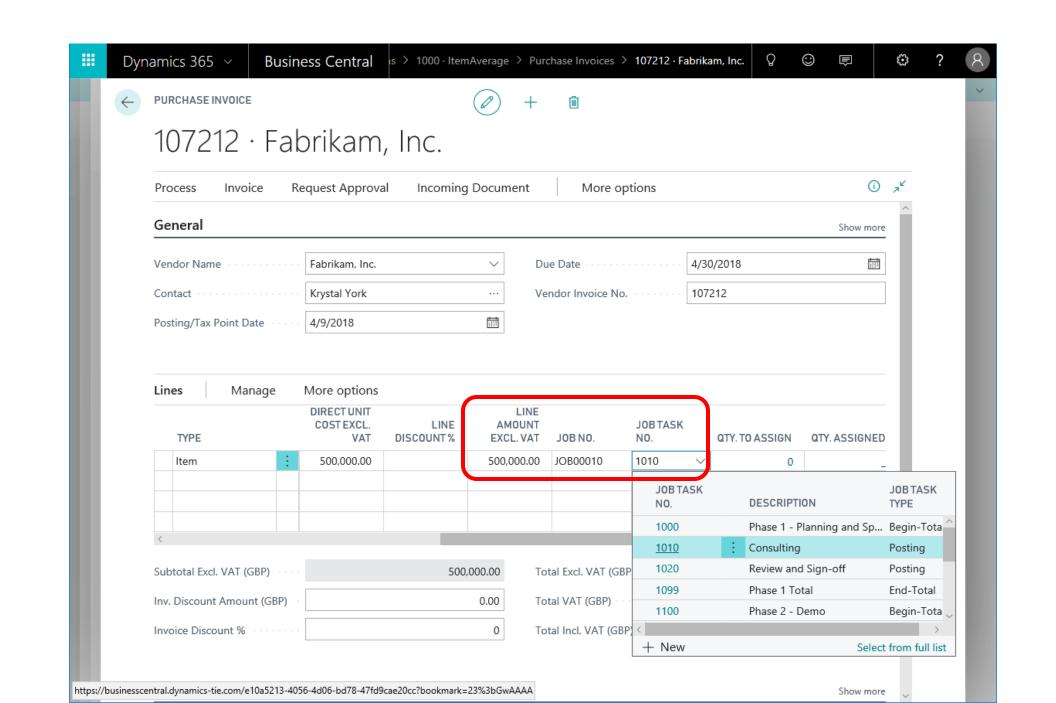


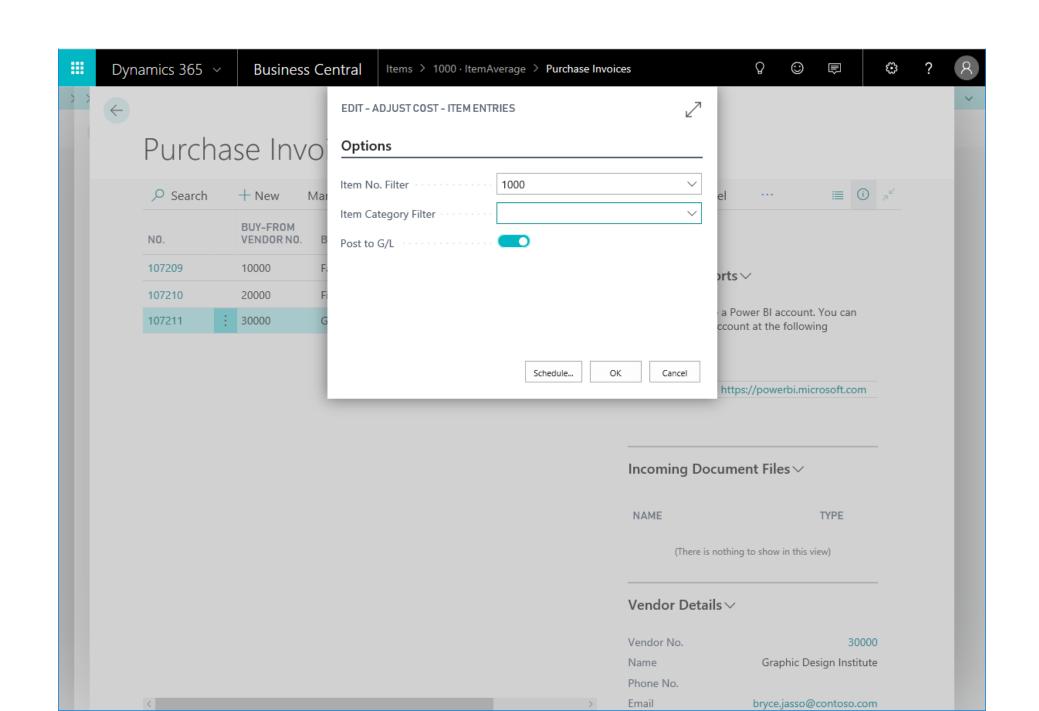
Items purchased for specific jobs use Fixed application

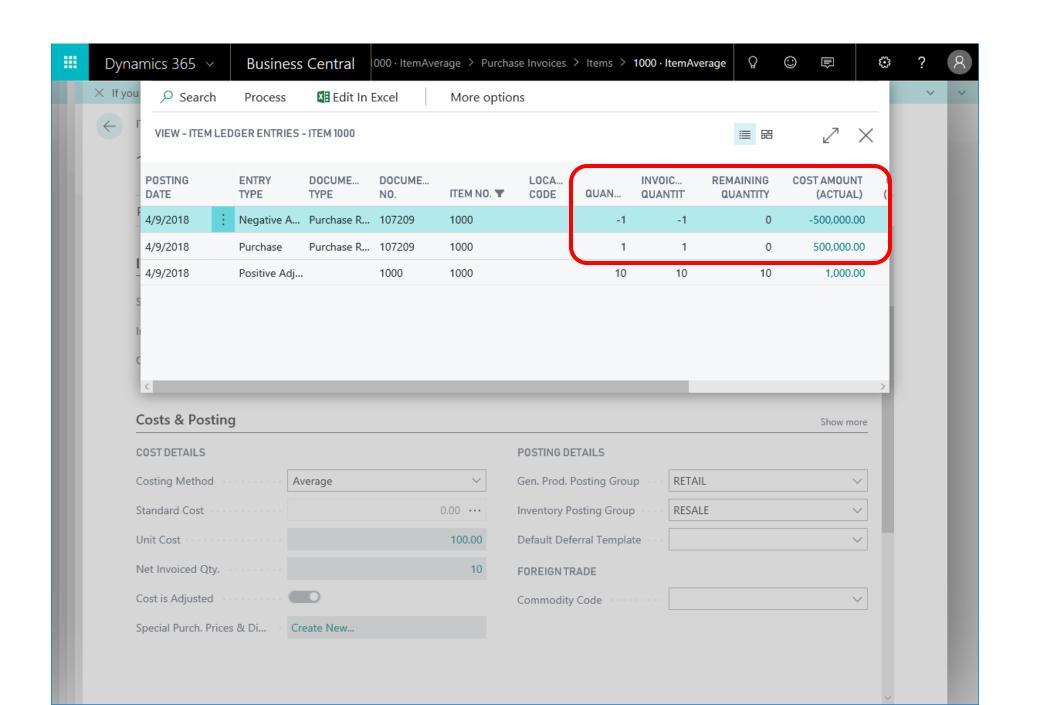
WHAT	Items purchased for jobs directly should be consumed with Fixed application even if the costing method is Average.
WHY	From an accounting perspective, a specific application is the preferred way to value any changes of your stock. It is also much easier to handle purchase returns (Still requires application worksheet to link negative adjustments)
HOW	Set Fixed Application for item ledger entry with Entry Type = Purchase. Entry Type = Negative Adjmt. created during posting of purchase document for a specific job.







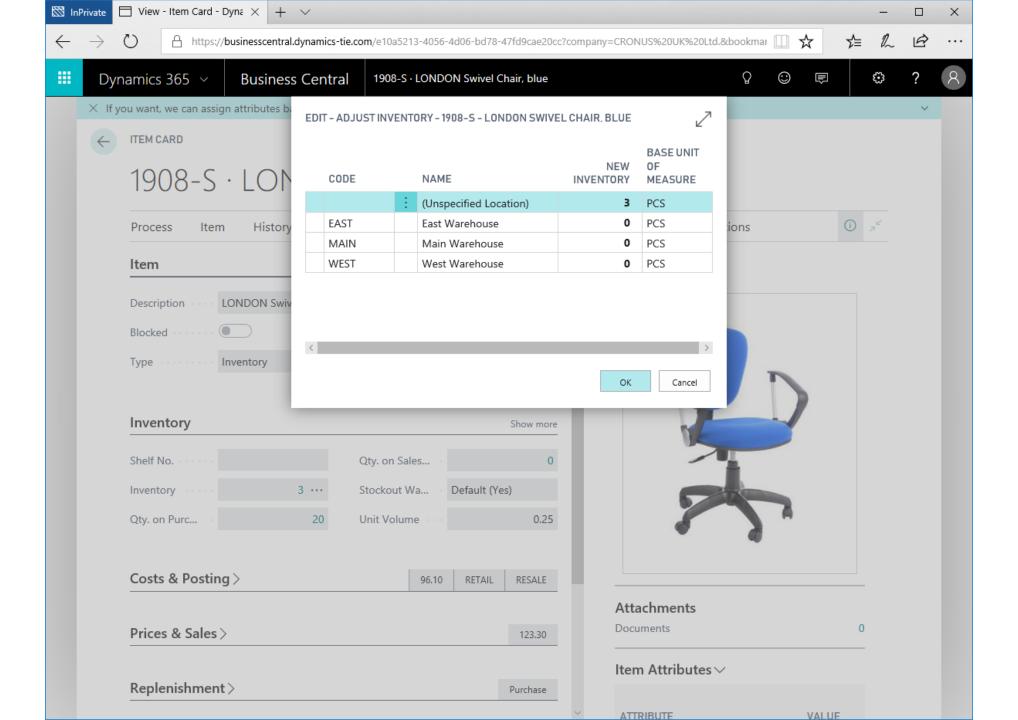


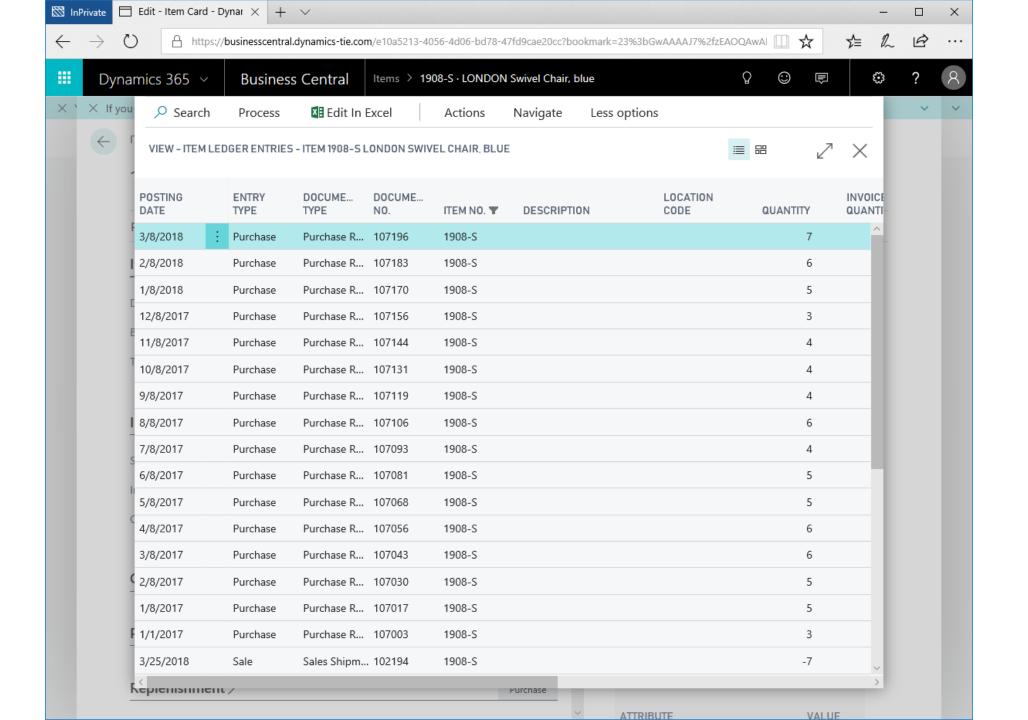




Drill-down on the Inventory field on the item card

WHAT	Restored inventory lookup on the item card			
WHY	Users can investigate the transaction history with one click.			
HOW	Enable AssistEdit and DrillDown for the Inventory field			





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TH56 – A Q&A on App functionality	29/10	4:00 PM	KILIMANJARO 1&2

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Objectives

Place text here Place text here Place text here Place text here! **DIRECTIONS**

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Section Title





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Video







Demo

Speaker name







Text will scale to the amount of writing in your quote just paste with source formatting here.





Action Plan

Edit master text styles



Call To Action

- > Step 1
- > Step 2
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Thank You





Software code slide

This slide layout uses Consolas, a monotype font which is ideal for showing software code.



Example with longer headline text wrapping to a second line

When the headline text is 2 lines, move this text block down to align to the lower blue guide

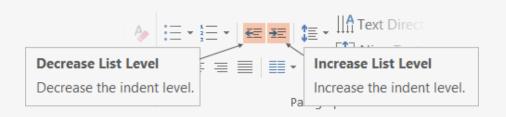
If you don't see guidelines, click on the View menu, and then check the box in front of "Guides"

Use a "soft return" Shift + Enter to wrap text without adding extra line spacing



Adjusting list levels

- Main topic: Segoe UI Semilight, size 28pt
 - · Segoe UI, size 20pt for second level
 - · Segoe UI, size 16pt for third level



Use the "Decrease List Level" and "Increase List Level" tools on the Home menu to change text levels.

Try this:

- 1. Place your cursor in the line of text that says "Segoe UI, size 20pt for second level"
- 2. Next click the Home tab, and then on the "**Decrease List level**" tool. Notice how the line moves up one level.
- 3. Now try placing your cursor in one of the top "Main topic..." line of text. Click the "Increase List Level" tool and see how the text is pushed in one level.

Use these 2 tools to adjust your text levels as you work



Bullet points layout with subtitle

Set the subtitle to 20pt in the same text block, with character spacing Normal

Move the text block down vertically to align to lower guide — If you don't see guidelines, click on the View menu, and then check the box in front of "Guides"

Hyperlink style: www.microsoft.com



Square photo with title

Smaller text



Find additional photo assets at the link below

https://1drv.ms/p/s!Aj6_n9qOrLssg5Y_l7vUa6G9oMGe0g





Slide palette info

The PowerPoint palette for this template has been built for you and is shown below. Avoid using too many colors in your presentation.

PowerPoint Theme Accent colors



Use **Accent 1** as the main accent color.

Use **Accent 2** and **Accent 3** only when additional colors are needed.

Use **Accents 4-6** sparingly





Creating accessible content

Take the following steps to create accessible content that everyone can consume effectively.

Contrast

Use high contrast colors for maximum readability

The recommended contrast ratio is at least 4.5:1



Color Contrast Analyzer

Download this tool to determine the legibility of text and the contrast of visual elements

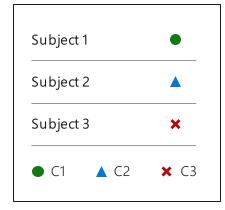


Additional tips

Shape and color

Use different shapes with a legend to indicate statuses to accommodate for color blindness

Example:



Alt text

Alt text helps people with screen readers understand the content of slides
You can create alternative text for shapes, pictures, charts, tables, SmartArt graphics, or other objects

Here's how:

Right click the image or shape Select **Edit Alt Text**

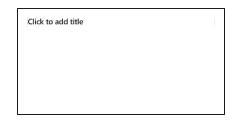
Enter a **Title** and **Description** of your image or object

Slide layouts

Using a built-in slide layout that matches your content ensures a hierarchical reading order of text blocks

Example:

If a new slide will have a title, rather than starting with a blank layout and adding a text block for the title, choose one of the built-in layouts with a title placeholder



Reading order

Screen readers describe content on the screen in the order it was created

To ensure your content is read back in the order you prefer, arrange your objects in the Selection Pane appropriately. Objects on the bottom of the selection pane are read first

Here's how:

Click the Home tab

In the **Drawing** group, select the **Arrange** drop-down menu

Click Selection Pane...

Be sure to run the **Accessibility Checker**! Go to **File** click the **Check for Issues** drop down menu click **Check Accessibility Videos need to be accessible:** If your presentation includes a video, ensure it is captioned and audio described (if appropriate)

Visit the Office Accessibility Center to learn more about accessibility in PowerPoint DIRECTIONS





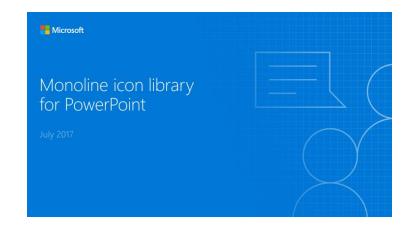
Microsoft monoline icons

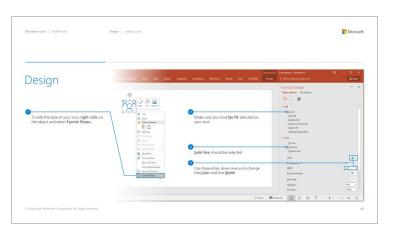
Looking for icon resources?

The Monoline icon library for PowerPoint is a slide deck that provides a library of icons for use in PowerPoint presentations.

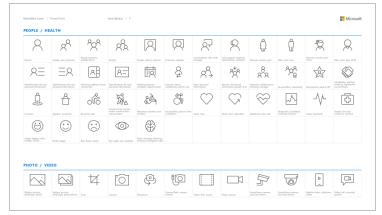
The Monoline icon style guide for PowerPoint is a pdf with additional guidelines.

Download both from **Brand Central**.















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